

Economic Trends

No 516 October 1996

Technical Editor: Production Team:

MICHAEL BYRNE

PHIL LEWIN

KAY JOSELAND

SHAIN BALI

London: The Stationery Office

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Introduction

Economic Trends brings together all the main economic indicators. It contains three regular sections of tables and charts illustrating trends in the UK economy.

'Economic Update' is a feature giving an overview of the latest economic statistics. The content and presentation will vary from month to month depending on topicality and coverage of the published statistics. The accompanying table on main economic indicators is wider in coverage than the table on selected monthly indicators appearing in previous editions of *Economic Trends*. Data included in this section may not be wholly consistent with other sections which will have gone to press earlier.

An article on international economic indicators appears monthly and an article on regional economic indicators appears every March, June, September and December. Occasional articles comment on and analyse economic statistics and introduce new series, new analyses and new methodology.

Quarterly articles on the national accounts and the balance of payments appear in a separate supplement to *Economic Trends* entitled *UK Economic Accounts* which is published every January, April, July and October.

The main section is based on information available to the ONS on the date printed in note 1 below and shows the movements of the key economic indicators. The indicators appear in tabular form on left hand pages with corresponding charts on facing right hand pages. Colour has been used to aid interpretation in some of the charts, for example by creating a background grid on those charts drawn to a logarithmic scale. Index numbers in some tables and charts are given on a common base year for convenience of comparison.

The section on cyclical indicators shows the movements of four composite indices over 20 years against a reference chronology of business cycles. The indices group together indicators which lead, coincide with and lag behind the business cycle, and a short note describes their most recent movements. The March, June, September and December issues carry further graphs showing separately the movements in all of the 27 indicators which make up the composite indices.

Economic Trends is prepared monthly by the Office for National Statistics in collaboration with the statistics divisions of Government Departments and the Bank of England.

Notes on the tables

- 1. All data in the tables and accompanying charts is current, as far as possible, to 18 October 1996.
- 2. The four letter identification code at the top of each column of data (eg, DJDD) is ONS's own reference to this series of data on our database. Please quote the relevant code if you contact us requiring any further information about the data.

- 3. Some data, particularly for the latest time period, is provisional and may be subject to revisions in later issues.
- 4. The statistics relate mainly to the United Kingdom; where figures are for Great Britain only, this is shown on the table.
- 5. Almost all quarterly data are seasonally adjusted; those not seasonally adjusted are indicated by NSA.
- 6. Rounding may lead to inconsistencies between the sum of constituent parts and the total in some tables.
- 7. A line drawn across a column between two consecutive figures indicates that the figures above and below the line have been compiled on different bases and are not strictly comparable. In each case a footnote explains the difference.
- 8. 'Billion' denotes one thousand million.
- 9. There is no single correct definition of *money*. The Government has set monitoring ranges for two aggregates:

M0, the narrowest measure, consists of notes and coin in circulation outside the Bank of England and bankers' operational deposits at the Bank.

M4 comprises notes and coin in circulation with the public, together with all sterling deposits (including *certificates of deposit*) held with UK banks and building societies by the rest of the private sector.

The Bank of England also publish data for liquid assets outside M4.

- 10. Symbols used:
 - .. not available
 - nil or less than half the final digit shown
 - + alongside a heading indicates a series for which measures of variability are given in the table on page T79
 - † indicates that the data has been revised since the last edition; the period marked is the earliest in the table to have been revised
 - * average (or total) of five weeks.

If you have any comments or suggestions about *l.:onomic Trends*, please write to Michael Byrne, Technical Edi Jr., ONS, Room 131E/1, Government Buildings, Great George Street, London, SW1P 3AQ.

Marketing and Customer Service Division Office for National Statistics

October 1996

ONS Databank

The data in this publication can be obtained in computer readable form via the ONS Databank service which provides macro- economic time series data on disc. For more details about the availability of this and other datasets, prices or to place your order please telephone, write or fax: ONS Sales Office, Room 131/4, Government Buildings, Great George Street, London, SW1P 3AQ. Telephone: 0171 270 6081 or fax 0171 270 4986. The ONS does not offer direct on-line access for these data but a list of host bureaux offering such a facility is available on request from the ONS.

In brief

Articles

This month three articles feature. For the first time we provide a 37 country breakdown of the UK's current account in our regular annual article "Geographical breakdown of the UK Balance of Payments current account" by Dawn Townsend. David Daniels presents the results of his work in "The use of Quarterly Current Price output data in the National Accounts". Finally the 1995 survey of innovation in manufacturing enterprises employing between 20 & 250 staff are published here in an article by Rachael Marsh from the Department of Trade and Industry. We trust you find these of value.

Changes to tables in Economic Trends: October

This month some of the time periods shown in tables in Chapters 3-6 have been adjusted slightly to make the tables in this chapter more consistent with each other. In addition, these tables have also changed;

- 5.9 Series BBKL has been replaced by DKBY as seasonally adjusted new car registrations data is once again available from the Department of Transport.
- 6.3 Series AARC has been replaced by AVBZ.

Recent ONS publications

Financial Statistics October 1996 (The Stationery Office, price £21, ISBN 0 11 620768 X).

Family Spending; a report on the 1995-96 Family Expenditure Survey (The Stationery Office, price £35.95, ISBN 0 11 620779 5). Family Spending analysis all aspects of household expenditure and income from 7,000 households in the UK.

Statistical News, Summer 1996 (The Stationery Office, price £12, ISBN 0 11 537452 3). Includes articles on measuring sustainable development, the Internet and official statistics and key population statistics for the new Welsh unitary authorities.

Forthcoming ONS publications

Labour Market Trends, November 1996 (The Stationery Office, price £5.45, ISBN 0 11 620786 X). Published November 7th.

Travel Trends 1996 (The Stationery Office, price £25.95, ISBN 0 11 620791 4). This publication summarises travel patterns to and from the United Kingdom in 1995. Published November 13th.

All the above are available from the ONS sales office on 0171-270 6081 or The Stationery Office Publications Centre, address on page ii.

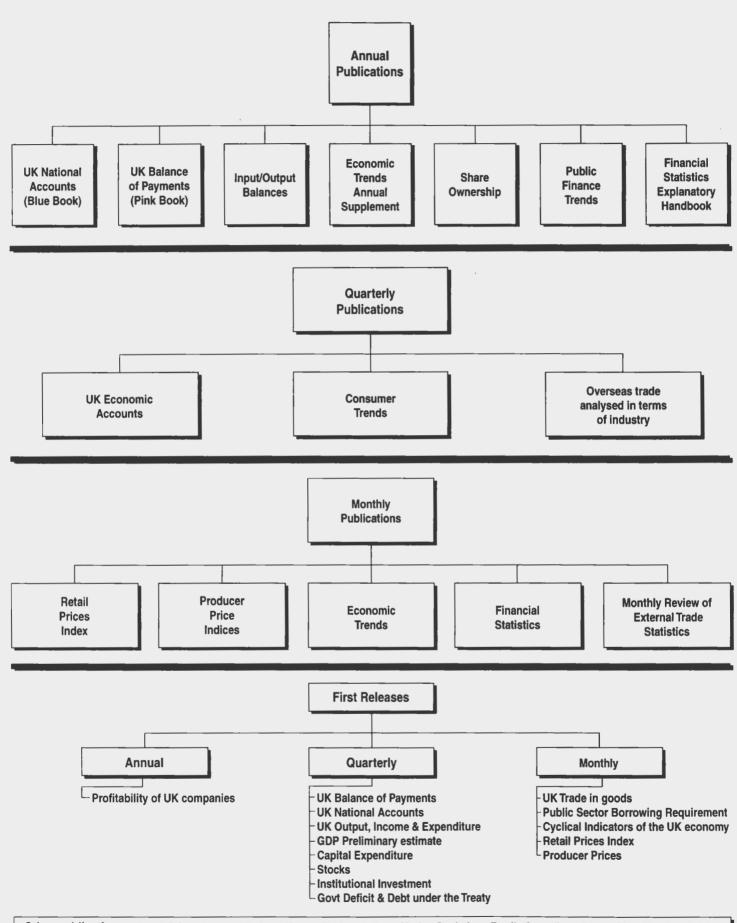
Change in ONS London address

As from January 2nd 1997, the four ONS offices in London at Great George Street, Millbank Tower, St Catherine's House and Caxton House will be relocating to a new address:

1 Drummond Gate
Pimlico
London, SW1V 2QQ
Telephone 0171-233 9233

The relocation will take place between Friday 27th and Tuesday 31st December and as a result most ONS functions from these sites will be temporarily suspended during this time.

United Kingdom Macro-Economic Statistics Publications



Other publications: - Retail Prices 1914-1990 - Input/Output Tables - Labour Market Statistics - Family Spending - Sector Classification Guide

Articles

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Articles published in Economic Trends

Cyclical indicators for the United Kingdom economy. An article showing individual indicators is published every March, June, September and December.

International economic indicators. Commentary, figures and charts are published monthly.

Regional economic indicators. Commentary, figures and charts are published every March, June, September and December.

United Kingdom national accounts and **balance of payments** quarterly figures are published in *UK Economic Accounts* every January, April, July and October.

Other Articles

1995

January Employment in the public and private sectors.

The number of coins in circulation.

Taxes and social security contributions: an international comparison 1982-1992.

February Measuring the pulse of the market: the Prodcom intitiative.

March Geographical analysis of the current account of the balance of payments.

April Testing for bias in initial estimates of economic indicators.

Quarterly national accounts in the United Kingdom; overview of UK approach.

May Regional Accounts 1993; part 2.

Changing the Blue Book.

July Testing for bias in initial estimates of the components of GDP.

The National Lottery in the National Accounts.

August Research and experimental development statistics 1993.

September Fully reconciled UK national and sector accounts for 1991-1994.

October Geographical analysis of the current account of the balance of payments.

Quartely GDP - process and issues.

November Taxes and social security contributions: an international comparison 1983-1993.

The inter-departmental business register.

December The effects of taxes and benefits upon household income 1994-95.

Regional Accounts 1994; part 1.

1996

January The Budget: 28 November 1995.

The economy: recent developments and prospects.

February Employment in the public and private sectors.

March A vision for ONS.

Managing the nation's economy: the conduct of monetary and fiscal policy.

A monthly indicator of GDP.

Cyclical indicators for the UK economy.

Regional Accounts 1994: Part 2.

April Geographical analysis of the current account of the Balance of Payments.

Testing for bias in initial estimates of key economic indicators.

Environmental accounts - valuing the depletion of oil and gas reserves.

May Regional Accounts 1994: Part 3.

June Measuring real growth; index numbers and chain linking.

The United Kingdom's input-output balances.

July Producer prices for services: development of a new price index.

Time use from a national accounts perspective.

August Research and experimental development (R & D) statistics 1994.

The pilot United Kingdom environmental accounts.

Testing for bias in initial estimates of the components of GDP.

September A framework for social accounting matrices.

For articles published in earlier issues see the list in issue 509 (March 1996) of *Economic Trends*. Copies of articles may be obtained from the Publications Co-ordinator, Marketing and Customer Service Division, Office for National Statistics, Room 60a/3, Great George Street, London SW1P 3AQ, on payment of £2.00 per copy for articles within the last year, and £4.00 per copy for articles prior to this. The appropriate remittance should accompany each order. Cheques, etc, should be made payable to Office for National Statistics.

Economic update - October 1996

by Adrian Richards and Philip Blackburn, Economic Assessment - Office for National Statistics

Overview

Production output in the economy continued to grow at a slow rate despite the increase in consumer activity, evident from rising retail sales, strong demand for money and net personal borrowing. There are, however, encouraging signs for future manufacturing growth from optimistic output expectations and strong growth in the number of manufacturing employees. Other labour market indicators also show that firms increased demand for labour. Latest figures show some signs that consumer demand may have exerted upward pressure on prices. Growth in underlying retail prices has edged up, underlying costs shown by earnings have been revised upwards, the continued downward trend of factory gate prices has halted, and expectations of rising manufacturing prices have continued. External demand has had a slightly positive stimulus as the UK's balance within and outside the EU improved. Within this exports and imports both rose strongly.

Activity

1. The ONS's **coincident cyclical indicator**, based on partial information, edged up in August, but the overall trend for 1996 is fairly flat. The **shorter leading** index rose sharply in August following buoyant share prices and increasing consumer confidence. The **longer leading** index rose slightly in August, continuing it's steady increase during 1996.

Output and expectations

2. The index of **industrial production**, seasonally adjusted, was 0.3% lower in the three months to August than the previous three months. Within this, **manufacturing output** rose slightly by 0.1%, **mining and quarrying output**, including oil and gas extraction fell strongly by 0.8% and output of the **electricity**, **gas and water supply** industries also fell strongly 3.2%. Production of durable goods decreased by 0.2% although output of cars rose by 0.6%, whilst production of non-durables rose by 0.4% mainly due to an increase of 1.4% in clothing and footwear production. The pick-up of durables and non-durables relative to the previous downward trend can be seen in Chart 1.

Chart 1 Output of consumer goods seasonally adjusted % change 4 Durables Nor durables

3. Despite slow growth in production output, manufacturers confidence of the future has improved significantly. The CBI Monthly Trends Enquiry in **manufacturing** reported the output expectations balance in the next 4 months, seasonally adjusted, rising from 19% in September to 25% in October.

1994

1995

1996

1993

1991

1992

4. Demand for construction overall appears subdued, as the volume of new **construction orders** in Great Britain, seasonally adjusted, fell by 2% in the three months to August compared with the three months to May. Public sector orders, however, picked up in August and were only 0.1% lower over the period: public housing and housing association orders were 13% higher and public non-housing orders were 5% lower. Infrastructure orders were 13% higher. The private sector experienced lower demand in August, as orders fell by 7.5% over the period: private commercial orders fell by 6%, private housing orders fell by 9% and private industrial orders, falling by 8%.

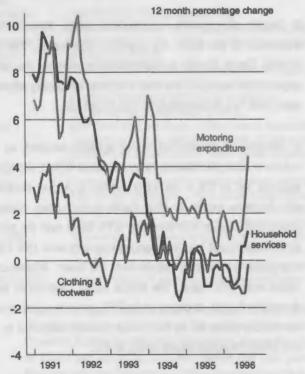
Indicators of domestic demand

5. Strong demand for borrowing continued into August. Total net personal borrowing, seasonally adjusted, rose strongly from £6.8 billion in the three months to May to £7.4 billion in the three months to August. Over this period, net borrowing secured on dwellings, seasonally adjusted, rose by £0.4 billion to £4.7 billion, meanwhile, net consumer credit, seasonally adjusted, rose from £2.5 billion to £2.7 billion.

Prices and wages

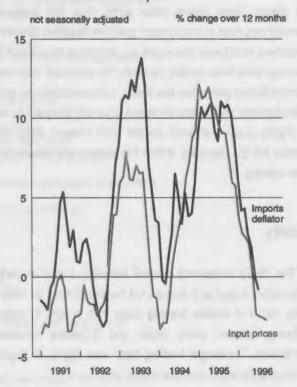
6. Underlying inflation edged up in September. The 12-month rate of increase of the **retail prices** index (RPI) remained unchanged at 2.1% in September, as lower mortgage interest payments offset increases elsewhere. Excluding mortgage interest payments (RPIX) the rate edged higher to 2.9% from 2.8% in August - upward pressure came from a record monthly price rise for clothing and footwear and higher prices for motor vehicles. Chart 2 highlights the significant price increases for the items responsible for September's rise. Excluding indirect taxes (RPIY), the 12-month rate also rose by 0.1% to be 2.5% in September.

Chart 2 Main inflationary items in RPI for September 1996



7. Producer prices changes edged higher in September, after a long period of continuous monthly falls, The three month on three month annualized percentage growth in the **output price** index for manufactured products (home sales), seasonally adjusted and excluding excise duties, rose from 0.2% in August to 0.5% in September (the first rise since March 1995). Over the same period the annualized change in **input prices** (all manufacturing), seasonally adjusted, rose from deflation of 8.3% to deflation of 5.1%, mainly due to rises in the price of crude oil. Chart 3 shows the close relationship between price changes of inputs and imported goods.

Chart 3
Price indicators for inputs



- 8. Further increases in producer price changes are anticipated. The CBI Monthly Trends Enquiry for manufacturing showed a balance 9%, seasonally adjusted by the ONS, expecting to raise prices in the next four months from October. Chart 4 suggests that producer output prices may be starting an upward trend following expectations.
- 9. Earnings growth also appeared to accelerate in August as shown in Chart 5. The annual rise in underlying whole economy average earnings for Great Britain in August was 4% unchanged from July, which was revised up from 3%%. Production sector earnings growth was 4%%, up %% from July, while manufacturing was 4½% in August, unchanged from July

which was revised up by ½ percentage point. Service sector earnings remained lower than the economy average at 3%%.

Chart 4
CBI price expectations and output prices
seasonally adjusted

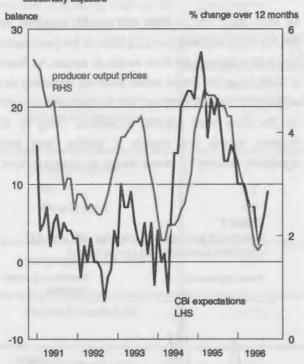


Chart 5 Whole economy underlying earnings in GB



Labour market and productivity

- 10. **UK claimant unemployment**, seasonally adjusted, fell substantially in September by 35,600, the largest fall since December 1994. There are now under 2.1 million unemployed in the UK using the claimant count, or 7.4% of the workforce. Over the three months to September, the average monthly fall was 25,700 compared with an average fall of 12,100 in the three months to June.
- 11. The Summer 1996 Labour Force Survey (LFS) (June to August) also showed a fall in **ILO unemployment (GB)**, seasonally adjusted, of 50,000 to stand at 2. 263 million.
- 12. Jobcentre vacancies in the UK rose sharply in September by 16,600 (a record monthly rise) to be at a total of 253,600. In the three months to September, the average monthly rise was 11,600 compared with an average rise of 7,900 in the three months to June. The sharp increases rise in vacancies may have been overestimated following the introduction of a computing system, which has restricted placements.
- 13. Although manufacturing output growth remains subdued, manufacturers increased employment by 18,000 in Great Britain in the three months to August, and a rise of 30,000 in the twelve months to August. Employment in the rest of the production industries fell by 8,000 in the three months to August, and fell by 31,000 in the twelve months to August.
- 14. LFS employment for Great Britain, seasonally adjusted, rose by 70,000 between the Spring 1996 and Summer 1996 surveys to stand at a total of 25.7 million. Significant rises were recorded (not seasonally adjusted) in the distribution, hotels and restaurant sector (103,000), banking, finance and insurance (71,000) and construction sectors (37,000). However, average weekly hours worked (not seasonally adjusted) fell by 4% between the spring quarter and the summer quarter. Chart 6 shows recent rises in employment, being mirrored by falls in ILO unemployment.
- 15. There were 442,000 working days lost to **labour disputes** in the UK in August, a rise of 294,000 days compared to July and the highest monthly total since February 1990. In August, 89% of the days lost were in the transport and communications sector, as compared with 91% in July.

Chart 6
ILO unemployment and employment changes thousands



Monetary indicators

16. The annual growth of narrow money (M0), seasonally adjusted, decelerated from 7.5% in August to 7.0% in September, but still remains at a high rate. Annual growth of broad money (M4), seasonally adjusted, rose from 9.4% in August to 9.8% in September.

Government finances

17. In September the **public sector borrowing requirement** (**PSBR**) was £3.4 billion. For the first half of the financial year of 1996-97, the PSBR was £16.1 billion compared with £20.1 billion in the same period last year. The underlying position hardly improved - **excluding privatisation proceeds** the figures were £19.8 billion and £20.1 billion respectively. September's cash outlays were boosted by inflation uplift paid on redemption of 1996 Treasury Index Linked Stock.

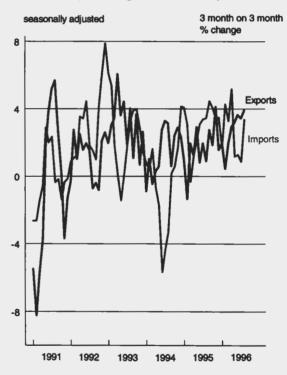
Balance of payments

18. The deficit on the balance of UK trade in goods narrowed from £3.6 billion in the three months to April to £3.5 billion in the three months to July. Over this period the volume of total exports, excluding oil and erratics, rose by 2.3%. On the

same basis **imports** rose slightly by 0.3%. Growth of trade in fuels increased strongly as exports of fuel rose by 8% and imports rose by 5.1%. Manufacturing exports continued to grow strongly: total maufactures rose by 2.5%; whilst manufacturing imports grew by 1.6%.

19. More timely data on **trade with non-EU countries** shows that the deficit narrowed from £2.2 billion in the three months to May to £2.1 billion in the three months to August. As illustrated in Chart 7, over this period, **export volumes**, **excluding oil and erratics** rose by 3.9% compared with the previous three months. On the same basis **imports** accelerated, rising by 3.3%. However, exports and imports of erratics have declined significantly reducing the overall strength of external demand.

Chart 7
Volume of exports and imports with non-EU countries (excluding oil and erratics)



Forecast for the UK Economy

A comparison of independent forecasts, October 1996.

The tables below are extracted from HM Treasury's "FORECASTS FOR THE UK ECONOMY" and summarise the average and range of independent forecasts for 1996 and 1997, updated monthly.

	Inde	pendent Forecasts for 1996	
	Average	Lowest	Highest
GDP growth (per cent)	2.3	2.0	2.9
Inflation rate (Q4) - RPI - RPI excl MIPS	2.2 2.7	1.8 2.4	2.7
Unemployment (Q4, mn)	2.07	1.99	2.20
Current Account (£bn)	-2.9	-7.8	2.5
PSBR (1996-97, £bn)	27.9	25.0	31.9

	Inde	pendent Forecasts for 1997	
	Average	Lowest	Highest
GDP growth (per cent)	3.3	2.4	4.2
Inflation rate (Q4) - RPI	3.4	1.9	5.3
- RPI excl MIPS	2.9	1.9	4.0
Unemployment (Q4, mn)	1.90	1.60	2.30
Current Account (£bn)	-5.8	-14.2	2.1
PSBR (1997-98, £bn)	23.7	17.0	30.2

NOTE: "FORECASTS FOR THE UK ECONOMY" gives more detailed forecasts, covering 24 variables and is published monthly by HM Treasury, available on annual subscription, price £75,. Subscription enquiries should be addressed to Miss Jehal, Publishing Unit, Room 53a, HM Treasury, Parliament Street, London SW1P 3AG (0171 270 5607).

International economic indicators

by Kevin Madden, Economic Assessment - Office for National Statistics

Commentary

Gross domestic product (GDP) at constant market prices was revised upwards in the United Kingdom, but it still showed a weakening in the rate of growth, on a quarterly basis, from 0.6% in 1996 Q1 to 0.5% in 1996 Q2. Latest estimates elsewhere, told a similar story, with rates falling: in Canada to 0.3%, and an actual contraction in the French economy of 0.4% following a relatively strong rise of 1.1% in the previous period.

- 2. Consumer price inflation remained unchanged in September in the United Kingdom at 2.1%. In July, the inflation rate in Canada fell to 1.2% from 1.4% in the previous month. Otherwise the remainder of the G7 economies all reported a move upwards in this period: in Germany to 1.6%, France to 2.3%, the United States to 3.0% and Japan to 0.4%.
- 3. Standardised unemployment rates (ILO based) fell in the United Kingdom from 8.2% in June to 8.0% in July. There were also falls in the rate in Japan and Canada to 3.4% and 9.8% respectively. In France the rate was unchanged at 12.5% while in the United States it rose to 5.4%. The rate of unemployment in the United States has oscillated around 5.5% during 1995 and 1996.

Notes

- 4. The series presented here are taken from the Organisation of Economic Co-operation and Development's (OECD) Main Economic Indicators, except for the United Kingdom where several of the series are inclusive of publication up to 16 October 1996. The series shown are for each of the G7 economies (United Kingdom, Germany, France, Italy, United States, Japan and Canada) and for the European Communities (EC) and OECD countries in aggregate. Data for unified Germany is added to the article as it becomes available. Footnotes to the tables explain the commencement or otherwise of the data.
- 5. The length and periodicity of the series have been chosen to show their movement over a number of years as well as the recent past. There is no attempt here to make cross country comparisons across cycles. Further, because the length and timing of these cycles varies across countries, comparisons of indicators over the same period should be treated with caution.

Gross domestic product at constant market prices: index numbers

	United Kingdom	Germany ¹	France	Italy	EC	United States	Japan ²	Canada	Major 7	OECD
	FNAO	GABI	GABH	GABJ	GAEK	GAEH	GAEI	GAEG	GAEO	GAEJ
980	76.8	79.9	79.2	80.3	79.0	75.1	67.5	75.1	75.1	75.5
985	84.9	84.7	85.4	86.1	85.1	86.8	79.7	86.6	85.1	85.2
986	88.6	86.7	87.6	88.6	87.5	89.4	82.1	89.5	87.6	87.6
987	92.8	87.9	89.5	91.4	90.1	92.0	85.4	93.2	90.3	90.4
988	97.5	91.1	93.5	95.3	93.8	95.5	90.7	97.8	94.3	94.1
989	99.6	94.4	97.5	97.9	97.1	98.7	95.1	100.3	97.7	97.5
990	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
991	98.0	112.4	100.8	101.1	103.0	99.0	104.0	98.2	101.3	101.3
992	97.5	114.4	102.0	101.7	103.9	101.7	105.0	99.0	103.1	103.1
993	99.5	113.1	100.6	100.6	103.3	104.0	105.1	101.1	104.1	104.1
994	103.4	116.4	103.5	102.7	106.3	107.6	105.7	105.3	107.0	106.9
995	105.9	118.9	105.7	105.7	108.9	109.8	106.6	107.7	109.1	108.9
993 Q3	99.9	113.7	100.7	99.9	103.5	104.1	105.4	101.3	104.2	104.3
Q4	100.6	113.5	100.9	101.0	103.9	105.3	104.9	102.3	104.9	104.8
994 Q1	101.7	114.8	101.5	101.2	104.7	106.0	105.3	103.4	105.6	105.5
Q2	102.9	116.2	103.2	102.2	106.0	107.2	105.8	104.5	106.7	106.6
Q3	104.0	117.0	104.0	103.6	106.9	108.2	106.5	106.0	107.6	107.5
Q4	104.8	117.7	105.1	103.6	107.6	109.0	105.3	107.3	108.1	107.9
995 Q1	105.2	118.0	105.7	104.9	108.3	109.2	105.5	107.7	108.4	108.3
Q2	105.6	119.3	105.8	104.9	108.9	109.3	106.1	107.4	108.7	108.4
Q3	106.2	119.4	105.9	107.1	109.5	110.4	106.7	107.8	109.5	109.2
Q4	106.5	118.9	105.4	106.0	109.2	110.5	108.0	108.0	109.7	109.6
996 Q1	107.2	118.6	106.6	106.5	109.7	111.0	111.3	108.4	110.7	110.6
Q2	107.8		106.2		**	112.3		108.7		
ercentage ch	ange, latest quarter	on corresponding	quarter of prev	vious year						
996 Q1	1.9	0.5	0.9	1.5	1.3	1.6	5.5	0.6	2.1	2.
Q2	2.1		0.4			2.7		1.2	••	
ercentage ch	ange, latest quarter	on previous quart	er							
996 Q1	0.6	-0.3	1.1	0.5	0.5	0.5	3.1	0.4	0.9	0.5
Q2	0.5		-0.4			1.2		0.3		

¹ Data available for unified Germany since 1991

² GNP

	United Kingdom	Germany ²	France	Italy	EC	United States	Japan	Canada	Major 7	OECD ³
	FRAN	HVLL	HXAA	HYAA	HYAB	ILAA	ILAB	ILAC	ILAD	ILAE
1980	18.0	5.6	13.5	21.3	13.3	13.6	8.0	10.2	12.7	14.6
1985	6.1	2.2	5.8	8.6	6.1	3.5	2.0	4.0	4.0	7.0
1986	3.4	-0.1	2.6	6.1	3.7	1.9	0.4	4.2	2.1	5.9
1987	4.2	0.2	3.3	4.6	3.3	3.7	-0.2	4.4	2.9	7.8
1988	4.9	1.3	2.7	5.0	3.7	4.1	0.5	4.0	3.4	8.6
1989	7.8	2.8	3.5	6.6	5.3	4.8	2.2	5.0	4.5	6.3
1990	9.5	2.7	3.5	6.5	5.7	5.4	3.1	4.8	5.0	6.8
1991	5.9	3.5	3.2	6.5	5.2	4.2	3.3	5.6	4.3	6.1
1992	3.7	4.0	2.4	5.3	4.5	3.0	1.6	1.5	3.1	5.0
1993	1.6	0.7	2.1	4.2	3.6	3.0	1.1	1.9	2.7	4.3
1994	2.4	-2.0	1.7	3.9	3.1	2.6	0.5	0.2	2.2	4.4
1995	3.5	1.2	1.8	5.3	3.1	2.8	-0.3	2.2	2.4	5.5
1995 Q 4	3.2	1.8	1.9	5.7	3.0	2.6	-0.6	2.0	2.3	5.5
1996 Q1	2.8	1.8	2.1	5.0	2.8	2.8	-0.4	1.4	2.2	5.6
Q2	2.2	1.7	2.3	4.3	2.6	2.8	0.1	1.4	2.3	5.6
Q3	2.1		••							
1995 Oct	3.2	1.8	1.8	5.9	3.0	2.8	-0.7	2.4	2.4	5.6
Nov	3.1	1.7	1.9	5.7	3.0	2.6	-0.8	2.0	2.2	5.4
Dec	3.2	1.8	2.1	5.5	3.1	2.5	-0.4	1.7	2.2	5.4
1996 Jan	2.9	1.7	2.0	5.6	2.9	2.8	-0.6	1.5	2.2	5.6
Feb	2.7	1.7	2.0	5.0	2.8	2.7	-0.4	1.3	2.2	5.5
Mar	2.7	1.9	2.3	4.4	2.8	2.8	-0.2	1.4	2.3	5.6
Apr	2.4	1.8	2.4	4.6	2.7	2.8	0.2	1.4	2.3	5.7
May	2.2	1.8	2.4	4.3	2.6	2.9	0.1	1.5	2.3	5.6
Jun	2.1	1.4	2.2	3.9	2.6	2.8	-	1.4	2.3	5.6
Jul	2.2	1.6	2.3		2.6	3.0	0.4	1.2	2.3	5.6
Aug	2.1								2.0	
Sep	2.1	**	••		••		••			

Standardised unemployment rates: percentage of total labour force¹

	United	Germany ²	France	Italia	EC ³	United States	lanan	Conodo	Major 7	OECD
	Kingdom			Italy			Japan	Canada	Major 7	OECD
	GABF	GABD	GABC	GABE	GADR	GADO	GADP	GADN	GAEQ	GADQ
1980	6.4	3.1	6.3	7.5	6.4	7.1	2.0	7.5	5.6	5.8
1985	11.2	7.1	10.3	9.6	10.5	7.1	2.6	10.5	7.2	7.9
1986	11.2	6.4	10.4	10.5	10.5	6.9	2.8	9.5	7.1	7.7
1987	10.3	6.2	10.5	10.9	10.2	6.1	2.9	8.8	6.7	7.3
1988	8.6	6.2	10.0	11.0	9.6	5.4	2.5	7.7	6.1	6.7
1989	7.2	5.6	9.4	10.9	8.7	5.2	2.3	7.5	5.7	6.2
1990	6.9	4.8	8.9	10.3	8.1	5.5	2.1	8.1	5.6	6.1
1991	8.8	4.2	9.5	9.9	8.5	6.8	2.1	10.3	6.4	6.8
1992	10.1	4.6	10.4	10.5	9.3	7.4	2.2	11.3	6.9	7.4
1993	10.4	7.9	11.7	10.2	10.9	6.8	2.5	11.2	7.2	8.0
1994	9.6	8.4	12.3	11.1	11.4	6.0	2.9	10.3	7.0	7.9
1995	8.7	8.2	11.8	12.2	11.1	5.5	3.1	9.5	6.8	7.6
1996 Q1	8.4	9.0	12.2	12.1	11.2	5.6	3.3	9.4	6.9	7.6
Q2	8.3	8.9	12.4	12.2		5.4	3.5	9.6		
1995 Aug	8.7	8.2	11.6		11.0	5.6	3.2	9.5	6.8	7.5
Sep	8.7	8.3	11.7		11.0	5.6	3.2	9.2	6.8	7.5
Oct	8.7	8.4	11.8	12.1	11.1	5.4	3.2	9.4	6.7	7.5
Nov	8.6	8.5	11.9		11.1	5.5	3.4	9.4	6.8	7.6
Dec	8.5	8.6	12.0		11.3	5.5	3.3	9.4	6.9	7.7
1996 Jan	8.5	8.8	12.1	12.1	11.1	5.7	3.4	9.5	7.0	7.7
Feb	8.4	9.1	12.2		11.3	5.5	3.3	9.5	6.9	7.6
Mar	8.3	9.1	12.3		11.2	5.6	3.1	9.3	6.9	7.6
Apr	8.4	8.9	12.3	12.2	11.2	5.4	3.4	9.4	6.9	7.6
May	8.3	9.0	12.4		11.2	5.5	3.6	9.4	6.9	7.7
Jun	8.2	8.9	12.5	••	**	5.2	3.5	9.9		
Jul	8.0		12.5			5.4	3.4	9.8		

Uses an ILO based measure of those without work, currently available for work, actively seeking work or waiting to start a job already obtained
 Data available on Unified Germany from January 1993
 Excludes Denmark, Greece and Luxembourg

Components and coverage not uniform across countries
 Data available for Unified Germany from 1991
 OECD data includes 'higher inflation' countries (Mexico and Turkey)

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	United Kingdom	Germany ^{1,2}	France	Italy	United States ¹	Japan ¹	Canada
	ILAZ	ILBA	ILBB	ILBC	ILBD	ILBE	ILBF
1980	1.2	-1.7	-0.6	-2.3	0.1	-0.1	-0.6
1985	0.6	2.7	-0.1	-0.9	-3.1	3.6	-1.3
1986	-0.2	4.5	0.3	0.4	-3.5	4.3	-2.8
1987	-1.1	4.1	-0.6	-0.2	-3.7	3.6	-2.9
1988	-3.5	4.2	-0.5	-0.7	-2.6	2.7	-3.5
1989	-4.3	4.9	-0.5	-1.2	-2.0	2.0	-4.1
1990	-3.4	3.1	-0.8	-1.3	-1.7	1.2	-3.8
1991	-1.4	-1.2	-0.5	-2.1	-0.1	2.1	-4.1
1992	-1.7	-1.2	-0.3	-2.3	-1.1	3.2	-3.9
1993	-1.7	-1.1	0.7	1.1	-1.6	3.1	-4.3
1994	-0.4	-0.9	0.7	1.5	-2.2	2.8	-3.3
1995	-0.4	-0.7	1.1	2.5	-2.1	2.2	~1.7
1995 Q2	-0.5	-0.1	1.3	3.0	-2.5	2.2	~2.6
Q3	-0.6	-1.4	0.3	3.3	2.2	2.1	-0.6
Q4	-0.7	-0.9	0.9	2.6	-1.7	1.9	0.1
1996 Q1	-0.6	-0.1		0.7	-0.5	0.4	~0.3
Q2	0.3	.,			**		0.2

¹ Balance as percentage of GNP

Total industrial production: index numbers

1990 = 100

										1990 = 100
	United Kingdom	Germany ¹	France	Italy	EC	United States	Japan ²	Canada ³	Major 7	OECD4
	DVZI	HFGA	HFFZ	HFGB	GACY	HFGD	HFGC	HFFY	GAES	GACX
1980	81.5	83.0	88.0	87.9	83.7	79.3	67.3	81.4	78.7	78.8
1985	88.0	85.6	88.5	84.8	86.5	89.0	79.8	94.5	86.4	86.3
1986	90.1	87.3	89.5	87.9	88.3	89.9	79.6	93.8	87.3	87.1
1987	93.7	87.6	91.3	91.3	90.3	94.3	82.4	98.4	90.5	90.3
1988	98.2	90.7	95.0	96.8	94.2	98.5	90.7	103.6	95.6	95.2
1989	100.3	95.0	98.5	99.8	97.9	100.0	95.9	103.4	98.5	98.3
1990	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
1991	96.3	103.6	100.3	99.1	99.8	98.3	101.9	95.8	99.6	99.6
1992	96.2	100.9	100.2	98.9	98.6	101.7	96.1	96.8	99.3	99.5
1993	98.3	93.6	97.6	96.5	95.4	105.2	92.0	101.2	98.8	98.9
1994	103.2	96.9	101.3	101.5	99.8	111.4	93.1	107.8	103.1	103.5
1995	105.9	97.7	103.6	106.9	103.0	115.1	96.2	112.0	106.3	106.6
1995 Q3	106.4	98.3	104.7	107.9	103.5	115.4	95.1	112.1	106.4	106.7
Q4	106.4	96.4	101.6	109.4	103.2	115.6	97.1	111.7	106.6	107.0
1996 Q1	106.5	97.3	98.9	105.5	102.7	116.4	97.5	112.2	107.0	107.3
Q2	106.7	98.4	99.1			118.0	97.3	112.6		
1995 Aug	106.4	97.5	105.4	108.4	103.9	115.7	96.1	112.1	106.7	107.1
Sep	106.9	97.8	103.3	107.5	103.1	115.8	95.2	112.3	106.4	106.7
Oct	105.9	95.6	101.5	106.7	102.2	115.3	96.4	111.8	106.0	106.3
Nov	106.4	96.7	102.0	106.1	102.8	115.6	97.0	111.8	106.4	106.8
Dec	106.8	96.8	101.3	115.3	104.6	115.8	97.8	111.5	107.5	107.8
1996 Jan	106.0	97.8	98.7	103.4	102.6	115.5	98.2	112.4	106.6	107.1
Feb	106.5	96.1	99.1	104.7	102.1	117.1	100.1	112.1	107.6	107.7
Mar	107.1	98.0	99.0	108.4	103.5	116.6	94.2	112.0	106.7	107.1
Apr	106.3	97.9	98.8	104.2	102.7	117.3	97.2	112.1	107.2	107.5
May	107.3	98.7	99.0	103.9	103.2	118.0	99.4	113.0	108.2	108.4
Jun	106.3	98.7	99.6	••		118.8	95.3	112.8		
Jul	106.8	99.5	99.4			119.0	98.9			
Aug	106.4	••								••
Percentage char	nge: average of late	est three months of	on that of corre	esponding pe	riod of previo	ous year				
1996 Jul	1.0	-0.2	-5.5			3.6	2.5			
Aug	0.6		••		**				••	
Percentage chai	nge: average of late	est three months	on previous th	ree months						
1996 Jul	0.2	1.7	0.4	.,		1.4	0.7		**	
Aug	-0.3									

² Data available for Unified Germany from July 1990

Data available for Unified Germany from 1991
 Not adjusted for unequal number of working days in a month
 GDP in industry at factor cost and 1986 prices
 Some countries excluded from area total

Producer prices (manufacturing) Percentage change on a year earlier

	United Kingdom	Germany ¹	France ²	Italy	EC	United States	Japan	Canada	Major 7	OECD ³
	EUAA	ILAF	ILAG	ILAH	ILAI	ILAJ	ILAK	ILAL	ILAM	ILAN
1980	16.7	7.0	9.4	••	**	13.5	14.9	13.5		13.5
1985	5.7	2.1	4.5	7.8	4.9	0.9	-0.8	2.7	1.9	4.9
1986	3.8	-2.4	-2.8	0.2	-1.0	-1.4	-4.7	0.9	-1.5	1.6
1987	4.1	-0.4	0.6	3.0	1.3	2.1	-2.9	2.8	1.1	5.8
1988	4.4	1.6	5.1	3.6	3.4	2.5	-0.3	4.5	2.5	7.3
1989	5.0	3.4	5.5	5.9	4.9	5.1	2.1	1.9	4.4	5.8
1990	5.8	1.5	-1.1	4.1	2.4	5.0	1.6	0.3	3.3	4.7
1991	4.8	2.2	-1.2	3.3	2.2	2.2	1.1	-1.0	1.9	3.3
1992	2.3	1.6	-1.4	1.9	1.3	1.3	-0.9	0.5	0.9	2.3
1993	2.6	_	-2.6	3.8	1.2	1.3	-1.6	3.3	0.7	2.1
1994	2.3	-2.9	1.1	3.7	2.1	0.6	-1.7	5.7	8.0	3.3
1995	4.4	2.2	6.4	7.9	4.7	1.9	-0.6	8.1	2.6	7.1
1996 Q2	2.3	0.1	-3.2		0.7	2.5	-0.9	0.5	1.2	6.8
Q3	1.2					••				
1995 Sep	5.0	2.5	5.7	8.7	4.9	1.8	-0.6	7.7	2.7	7.4
Oct	4.7	2.2	4.0	7.9	4.2	2.3	-0.6	6.7	2.7	7.3
Nov	4.6	1.7	2.6	7.2	3.5	2.1	-0.6	5.6	2.3	7.1
Dec	4.4	1.4	1.7	6.5	3.2	2.3	-0.8	5.1	2.2	7.2
1996 Jan	3.6	0.9	-0.4	5.9	2.3	2.3	-0.8	2.6	1.8	6.9
Feb	3.5	0.7	-1.3	4.9	1.9	2.0	-0.9	2.0	1.4	6.6
Mar	3.4	0.5	-2.0	3.6	1.4	2.4	-0.9	0.6	1.4	6.7
Apr	2.8	0.3	-2.8	2.6	1.1	2.5	-0.9	0.7	1.3	6.8
May	2.3	0.2	-3.6	1.3	0.6	2.2	-0.8	0.9	1.2	6.7
Jun	2.0	-0.1	-3.2		0.3	2.7	-0.9	-0.2	1.1	6.8
Jul	1.5	-0.2	"				-0.8	-0.5		
Aug	1.3									
Sep	0.9				**					

Total employment: index numbers¹

1990 = 100

										1990 = 100
	United Kingdom	Germany ^{2,3}	France ³	Italy	EC	United States ³	Japan	Canada ³	Major 7	OECD
	DMBC	GAAR	GAAU	GAAS	GADW	GADT	GADU	GADS	GAEU	GADV
1980	93.5	94.8	96.6	97.0	100.0	84.2	88.6	84.3	89.0	
1985	91.2	93.1	95.6	97.3	93.1	90.9	92.9	89.1	92.3	92.1
1986	91.4	94.6	96.1	97.9	93.8	92.9	93.7	91.8	93.6	93.4
1987	93.4	95.3	96.5	97.8	95.0	95.4	94.6	94.3	95.2	95.1
1988	96.7	96.1	97.5	99.0	96.8	97.5	96.2	97.3	97.1	96.9
1989	99.4	97.5	99.0	98.6	98.4	99.5	98.1	99.3	98.8	98.9
1990	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
1991	97.1	101.9	100.0	101.3	99.9	99.0	102.0	98.1	99.9	99.8
1992	94.6	102.8	99.4	100.7	98.7	100.0	103.0	97.5	100.1	99.7
1993	93.6	100.9	98.2	95.9	96.3	101.0	103.0	98.8	100.1	99.4
1994	94.2	99.3	98.4	94.0	95.8	104.0	104.0	101.0	101.4	100.6
1995	94.9	99.1	99.5	93.9	96.5	106.0	103.0	102.6	102.2	101.6
1996 Q1	95.0	**	99.9	93.1	96.1	105	101.5	100.8	101.4	100.6
Q2	95.1	••		94.2		107	104.6	104.3		
1996 Jun						108	105.4	106.2		
Jul						109	105.4	107.1		
Percentage ch	ange, latest quarter	on that of correspo	nding period of	previous yea	ır					
1996 Q1	0.2		0.8	0.8	0.3	0.0	0.1	1.3	0.5	0.3
Q2	0.2			0.3		0.9	0.3	1.3		
Percentage ch	ange latest quarter	on previous quarter	r							
1996 Q1	-0.1		0.1	-1.3	-0.7	-0.9	-1.6	-1.9	-1.1	-1.3
Q2	0.1			1.2		1.9	3.1	3.5	**	

Data available for Unified Germany from 1991
 Producer prices in intermediate goods
 OECD includes 'higher inflation' countries (Mexico and Turkey)

¹ Not seasonally adjusted except for the United Kingdom 2 Western Germany (Federal Republic of Germany before unification) 3 Excludes members of armed forces

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	United Kingdom ²	Germany ³	France	Italy	EC	United States	Japan	Canada	Major 7	OECD
	ILAY	ILAO	ILAP	ILAQ	ILAR	ILAS	ILAT	ILAU	ILAV	ILAW
1980	17.9	6.5	14.8	-11.8	11.0	8.7	7.3	10.1	9.7	-9.3
1985	9.1	4.2	6.1	11.2	7.1	3.8	3.3	3.7	4.5	4.5
1986	7.7	4.0	4.4	4.9	5.4	2.1	1.7	2.9	3.2	3.2
1987	8.1	3.8	3.1	6.5	5.3	1.8	1.6	3.3	3.1	3.0
1988	8.5	4.6	3.1	6.1	5.4	2.8	4.5	3.9	4.0	4.0
1989	8.8	3.5	3.8	6.1	5.8	2.9	5.5	5.3	4.5	4.6
1990	9.3	5.1	4.4	7.3	6.9	3.3	5.0	4.7	5.1	5.0
1991	8.2	5.7	4.3	9.8	7.1	3.3	3.5	4.7	4.9	4.9
1992	6.6	6.2	3.7	5.5	5.6	2.4	1.3	3.5	3.2	3.2
1993	4.5	-3.6	2.4	3.7	4.5	2.5	0.5	2.1	2.6	2.6
1994	4.8	3.0	1.8	3.4	3.8	2.8	2.3	1.6	3.0	3.0
1995	4.5	3.3	2.2	3.1	3.8	2.5	3.1	1.5	3.0	3.0
1995 Q4	3.9	4.1	2.6	3.9	4.2	2.6	2.6	2.1	3.2	3.2
1996 Q1	4.4		2.6	3.2		2.7	1.9	1.7	3.3	3.3
Q2	4.1		2.5			3.5	1.3	1.6	2.8	
1995 Aug	4.2			3.4	3.8	2.9	0.3	3.3	2.7	2.7
Sep	3.9			3.9	4.0	2.7	2.3	2.6	3.7	3.7
Oct	4.0	4.1	2.6	3.9	4.2	2.7	2.3	2.4	2.8	2.8
Nov	3.7			3.9	4.2	2.5	1.2	1.7	2.7	2.7
Dec	4.1		**	3.9	4.3	2.7	4.3	2.2	4.1	4.1
1996 Jan	4.0		2.6	3.2	,,,	3.4	-0.1	1.4	2.7	2.7
Feb	4.6			3.3		2.6	3.0	1.8	3.7	3.7
Mar	4.6			3.2		2.2	2.7	1.9	3.6	3.6
Apr	4.0	.,	2.5	3.4		3.5	2.4	1.6	2.7	2.7
May	4.0	**		2.2		3.3	1.5	0.9	3.0	3.3
Jun	4.2					3.6	-0.1	2.4	2.7	
Jul						3.6	4.1			

Retail Sales (volume): index numbers

1990 = 100

					_					1990 = 100
	United Kingdom	Germany ¹	France	Italy	EC	United States	Japan	Canada	Major 7	OECD
	EAPS	GADD	GADC	GADE	GADH	GADA	GADB	GACZ	GAEW	GADG
1980	••	83.5	91.5	72.6	80.2	72.2	84.7	74.8	* 76.7	77.5
1985		80.8	90.5	87.4	84.3	85.9	82.0	89.3	85.2	85.2
1986	87.0	83.6	92.6	93.3	88.0	90.7	83.3	93.4	89.1	89.0
1987	91.5	86.9	94.8	97.8	91.5	93.1	87.9	98.6	92.3	92.1
1988	97.3	89.8	98.2	95.7	94.0	96.7	91.5	102.4	95.4	95.2
1989	99.3	92.2	99.4	102.3	97.6	99.3	95.0	102.3	98.3	98.2
1990	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
1991	98.7	105.7	100.1	97.3	100.6	97.6	101.9	89.6	99.0	99.2
1992	99.4	103.6	100.3	102.2	100.8	100.9	99.1	90.8	100.4	100.3
1993	102.4	99.3	100.3	99.0	99.1	106.3	94.3	93.5	102.1	101.3
1994	106.2	97.5	100.8	94.4	98.3	112.9	92.8	101.1	105.1	104.0
1995	107.5		100.2	89.1	98.8	117.5	98.6	101.5	107.9	107.3
1996 Q1	108.7		101.5			120:0	101.1	101.7	109.3	108.6
Q2	110.2					**				
1996 Feb	108.9		103.3		97.8	121.0	103.1	102.0	110.0	109.2
Mar	109.1		98.7			120.2	100.2	101.4	108.8	108.2
Apr	109.6		99.1					100.9		
May	109.6		99.2					**		
Jun	111.2									**
Jul	110.5		**							
Aug	111.6		**						**	
Percentage chan	ge average of latest	three months on	that of corresp	onding period	d of previous	year				
1996 Jul	2.7	**								
Aug	3.5									
Percentage chan	ge average of latest	three months on	previous three	months						
1996 Jul	1.1									
Aug	1.6									

¹ Western Germany (Federal Republic of Germany before unification) - series suspended

¹ Definitions of coverage and treatment vary among countries 2 Figures for Great Britain refer to weekly earnings; others are hourly 3 Western Germany (Federal Republic of Germany before unification)

	Export	of manufact	tures	Import	of manufact	ures	Ex	port of god	ods	lmį	oort of goo	ods	World to	rade
	World	OECD	Other	World	OECD	Other	World	OECD	Other	World	OECD	Other	manufact- ures	goods
	GAFE	GAFF	GAFG	GAFH	GAFI	GAFJ	GAFK	GAFL	GAFM	GAFN	GAFO	GAFP	GAFR	GAFQ
1990	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
1991	103.1	102.3	106.2	104.2	103.4	106.3	103.6	103.3	104.3	103.8	103.1	105.8	103.6	103.7
1992	107.8	107.1	110.7	110.7	109.8	113.0	109.7	108.5	106.8	108.2	109.3	111.3	109.2	108.9
1993	113.3	109.0	129.5	115.0	110.8	126.6	114.7	111.5	122.7	114.7	110.5	126.7	114.3	114.6
1994	124.4	119.4	144.0	127.1	123.5	136.8	124.1	121.2	132.0	124.8	121.1	135.5	125.8	124.5
1995	133.5	128.8	151.9	136.8	134.3	138.7	132.3	129.6	139.4	132.5	129.1	142.1	135.1	132.4
1992 Q1	107.4	107.1	108.5	109.2	109.0	109.9	108.4	108.4	105.3	107.7	108.4	108.6	108.3	108.0
Q2	106.9	106.0	110.4	109.9	109.0	112.5	109.2	107.5	106.6	107.4	108.7	110.9	108.4	108.3
Q3	108.4	107.5	111.7	111.8	110.8	114.3	110.8	109.2	107.5	108.9	110.4	112.5	110.1	109.8
Q4	108.6	107.7	112.4	111.7	110.4	115.2	110.4	109.0	107.9	108.9	109.6	113.2	110.1	109.6
1993 Q1	109.3	107.1	117.9	111.9	109.2	119.3	110.5	109.1	112.2	111.2	108.7	118.2	110.6	110.6
Q2	113.5	109.2	129.9	114.0	109.8	125.6	115.0	111.7	123.8	114.3	109.9	126.8	113.7	114.6
Q3	114.0	108.8	134.2	115.6	110.7	128.9	115.6	111.2	127.4	115.7	110.7	130.0	115.5	115.6
Q4	116.2	111.1	136.1	118.6	113.6	132.5	117.7	114.1	127.5	117.7	112.7	131.8	117.4	117.7
1994 Q1	119.0	113.7	139.2	121.2	116.9	132.8	119.3	116.0	128.2	120.1	115.8	132.4	120.1	119.7
Q2	123.0	118.2	142.1	125.1	121.6	134.7	122.6	119.9	130.0	123.3	119.6	133.8	124.1	123.0
Q3	126.1	120.7	146.8	128.8	124.9	139.3	125.6	122.3	134.6	126.3	122.4	137.7	127.4	126.0
Q4	129.7	125.0	148.0	133.2	130.7	140.1	128.9	126.6	135.2	129.6	126.6	138.1	131.5	129.3
1995 Q1	131.3	127.0	148.0	134.3	132.0	140.4	130.5	128.2	136.6	130.7	127.6	139.4	132.8	130.6
Q2	132.0	127.9	148.1	135.4	133.6	140.1	130.9	128.7	136.8	131.4	128.7	139.3	133.7	131.1
Q3	134.8	129.5	155.6	138.1	135.0	146.7	133.3	130.1	142.0	133.6	129.7	144.8	136.5	133.5
Q4	136.0	130.9	155.7	139.3	136.7	146.6	134.3	131.4	142.1	134.3	130.6	144.7	137.6	134.3
Percentage of	hange, latest	quarter on	correspondi	ng quarter o	f previous y	ear								
1995 Q3	6.9	7.3	6.0	7.2	8.1	5.3	6.1	6.4	5.5	5.8	6.0	5.2	7.1	6.0
Q4	4.9	4.7	5.2	4.6	4.6	4.6	4.2	3.8	5.1	3.6	3.2	4.8	4.6	3.9
Percentage of	change, latest	t quarter on	previous qu	arter										
1995 Q3	2.1	1.3	5.1	2.0	1.0	4.7	1.8	1.1	3.8	1.7	0.8	3.9	2.1	1.8
Q4	0.9	1.1	0.1	0.9	1.3	-0.1	0.8	1.0	0.1	0.5	0.7	-0.1	0.8	0.6

¹ Data used in the World and OECD aggregates refer to Germany after unification

Chart I: Gross domestic product

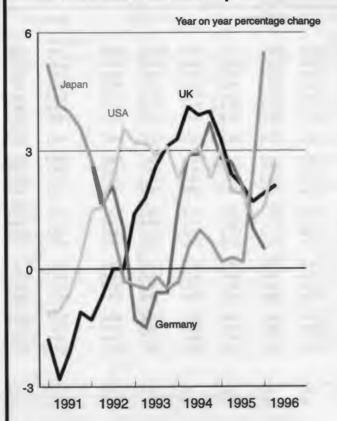


Chart II: Consumer price index

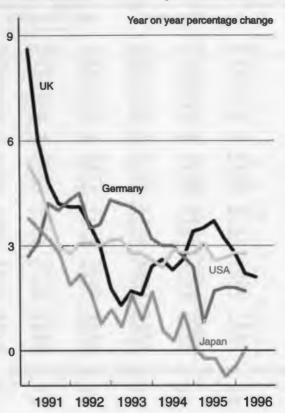


Chart III: Standardised unemployment

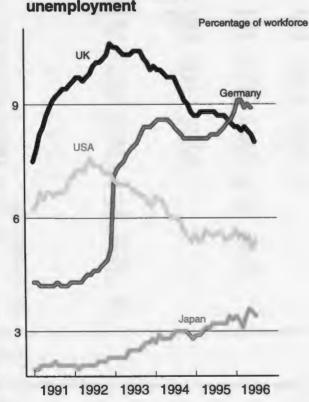


Chart IV: Current account balance

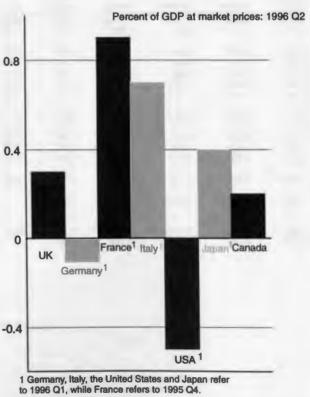
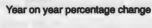


Chart V: Industrial Production



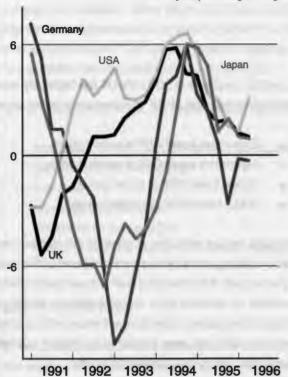


Chart VI: Producer price inflation

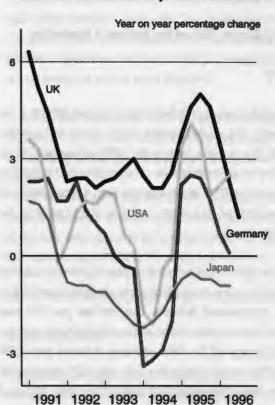


Chart VII: Employment

Year on year percentage change

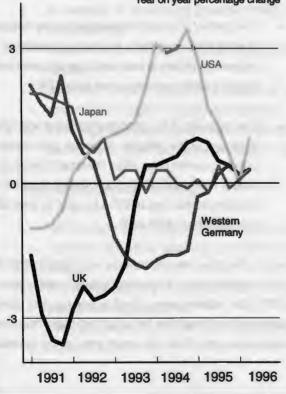
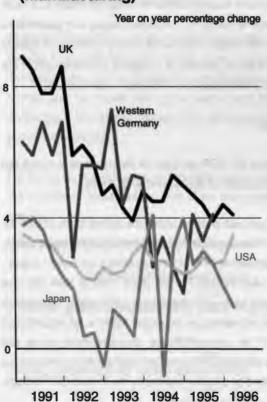


Chart VIII: Wage earnings (manufacturing)



The use of quarterly current price output data in the National Accounts

by David Daniel, Office for National Statistics

Summary

A widely used measure of domestically generated inflation is the GDP deflator - the implied deflator linking current and constant price GDP. The quarterly path of the GDP deflator used to be based solely on expenditure data - in contrast to the UK practice for constant price GDP which emerges from a reconciliation of output, expenditure and income data in which output is the preferred source.

About a year ago the ONS completed a project to develop quarterly estimates of output at current factor cost with associated implied quarterly output-based deflators. Over the last year, the new estimates have been produced on an experimental basis and have been checked against the other estimates of current price GDP and the GDP deflator before finalising the GDP estimates for publication. Thus although the GDP deflator is currently still based mainly on expenditure data, it is also now checked against the output evidence.

The ONS also plans to develop a system for reconciling quarterly current price output and expenditure based estimates of GDP through quarterly supply-use tables. This will result in a GDP deflator which is based on reconciled output and expenditure estimates. This should improve the quality of the GDP deflator and also the whole process of achieving coherence within the quarterly GDP estimates at current and constant prices.

Introduction

Compilation of UK GDP can best be described as involving two separate processes: (i) annual and (ii) quarterly.

The annual process involves setting the annual levels of GDP for each year's Blue Book (UK National Accounts). At current prices, all three approaches to GDP measurement are used: output, expenditure and income. For the years 1989 to 1994 and now rolling forward each year, the current price output, expenditure and income estimates are reconciled within a full Input-Output framework⁽¹⁾. At constant prices, constant price output and expenditure estimates are reconciled together with a constant price income derived by deflating income by the implied GDP deflator.

The quarterly compilation of GDP in the UK has historically drawn on four primary measures of GDP at current and constant prices:

- Expenditure based GDP at current prices
- Expenditure based GDP at constant prices
- Income based GDP at current prices
- Output based GDP at constant prices

Additionally, income estimates at constant prices have been derived by deflating income by the expenditure based GDP deflator. The quarterly path of constant price GDP has been predominately determined by constant price output estimates with some contribution from quarterly expenditure and income while quarterly current price GDP has been calculated by inflating quarterly constant price GDP by the expenditure deflator.

An obvious gap in the process was quarterly output at current prices.

There are two reasons why compilation of aggregate quarterly current price output makes immediate sense:

- The constant price output measure is the key measure of short term movements in volume; consistency is improved by making at least partial use of current price output to derive quarterly current price GDP
- The major part of the constant price output aggregate is derived by the deflation of current price industry output so current price output movements and output deflator movements are implicitly already assumed in compiling constant price GDP. It is logical for them also to inform current price GDP.

Motivated by the above reasons, a project was initiated within the ONS for the development of a system to compile quarterly current price GDP from output sources. About a year ago, this project was completed and since then the output estimates have been produced each quarter. Both the current price output estimates

and the implied output deflators (generated by comparison with constant price output) are routinely compared with the pre publication current price GDP and GDP deflator estimates. Use of output data to inform the GDP deflator has significant international precedent. Some other countries, notably the Netherlands, already compile current price output within a quarterly Input-Output framework (2), and are thus already integrating output and expenditure data in compiling the quarterly deflator.

In the remainder of this article, the following topics are covered:

Applications for, and users for, the new output series
Data sources and methodology
Estimates
Interpretation of estimates
Framework for quarterly GDP
Linkage to other developments in the National Accounts

Applications and users

The new development provides a quarterly series for current price value added at factor cost by industry coherent with the existing constant price industry value added series.

Applications include:

- Aggregate current price GDP at factor cost from output sources
- An industry breakdown of quarterly current price GDP
- An estimate of domestically generated inflation from output sources
- Estimates of movements in implied output prices by industry
- Quarterly current price gross output as a key component of supply for supply/use balances
- Improving the process of converting income to constant prices, and of reconciling income and output data

Users for these applications include:

- HM Treasury both as users of GDP data and as customers for whole economy and industry output deflators
- Eurostat for quarterly current price GDP by industry as well as for aggregate GDP
- External business, and other, customers for industry output deflators

Data Sources and Methodology

Current price value added for the whole economy is estimated by aggregating detailed industry data. The industry framework is the 123 Input-Output Groups classified by the SIC (92) (Standard Industrial Classification of 1992). Broadly, the compilation process can be viewed as a three stage process:

- (i) Annual estimates, generally to the year preceding the latest published year, are compiled from benchmark survey sources
- (ii) Quarterly proxies are compiled from timely survey and other sources
- (iii) The quarterly estimates are linked to the annual estimates to generate estimates of current price value added consistent with benchmark estimates and the coherent picture of the economy assembled through the latest Input-Output balances.

Each of the above three processes are now described.

Annual estimation

The latest Input-Output tables include current price value added estimates for each of the 123 Input-Output groups. For production, construction and most of services, the estimates are from the relationship:

Value added equals Gross Output less Intermediate Consumption

where the Gross Output and Intermediate Consumption are mainly derived from ONS annual inquiries (the Annual Census of Production, and Annual Distribution and Services inquiries). It should also be noted that gross output and intermediate consumption are defined differently for distribution than for the rest of the economy.

For certain service industries, an alternative routine is used where value added is derived as the sum of the components of factor income:

Value added equals income from employment

plus

Income from self employment

plus

profits (or gross trading surplus of public corporations)

plus

rent

plus

the imputed charge for capital consumption

less

stock appreciation

This methodology is used for the financial services industries and agriculture.

In all cases, the current price estimates are consistent with the latest annual Input-Output figures. For the latest published year for some industries annual benchmarks are compiled a year ahead of the Input-Output tables using the same methodology.

Quarterly Proxies

The quarterly proxies are compiled as base weighted indices. The structure and nature of the indices closely parallels that used in constant price output (3). The output weights are used to aggregate the detailed indices to generate a single quarterly index for each of the Input-Output Groups. In almost all cases the quarterly proxy is a gross output or sales figure rather than a direct measure of value added. A breakdown of the data sources by the main industry groupings is shown in Annex A.

Linkage of Quarterly and Annual estimates

The quarterly gross output proxies are constrained to the annual estimates of value added from the Input-Output tables. The annual net: gross ratios are interpolated and extrapolated to avoid discontinuity in the quarterly profile.

Implied output deflators

The comparison of the current price estimates with constant price GDP by output industry generates a quarterly output based GDP deflator disaggregated by industry. Since much of the constant price output aggregate is produced by deflating current price output data, the implied output deflator aggregate depends substantially on the source deflators. The deflators used for constant price output are shown at Annex B. It can be seen that, while deflation by producer price output indices and by RPI indices is of major importance, a significant proportion of proxies are either physical quantity measures or employment series. The overall implied output deflator is thus

- a) composed, in part, of aggregated detailed source deflators such as PPI and RPI components, and
- b) includes implied deflators generated by the comparison of, for example, current price turnover for an industry with a weighted combination of physical quantity indicators for the same industry.

The estimates

Quarterly output based current price GDP by main industry grouping for the period 1990 Q1 to 1996 Q2 were compiled. The

industry groupings by SIC (92) codes are (i) agriculture, forestry and fishing (sections A and B), (ii) production (C, D and E), (iii) construction (F) and (iv) services (G through to Q). The aggregate was constrained to published GDP at factor cost.

Table 1 shows for the same period the implied output deflators by industry generated by comparison with the published constant price output series; this is also presented in Figure 1.

Over the whole six and a half year period, GDP prices have increased by 25 percent. Looking at the four main industry aggregates (agriculture, production, construction and services) agricultural prices have grown the most, 42 per cent, and construction the least, six per cent. Of the two larger aggregates, services have experienced a greater price rise, 29 per cent, than production, 20 per cent.

Taking each aggregate in turn,

Agriculture

The notable features are the sharp rises in 1993 and 1995 (12 per cent and 14 per cent respectively). In 1993 there was a substantial depreciation of sterling relative to 1992. This had the effect of raising the price of UK produced agricultural products. 1995 was characterised by drought conditions and this again caused product prices, particularly crop prices, to grow by a rate which was well above trend.

Construction

Construction output prices grow by only about six per cent over the whole period. Notable features are the progressive decline from 1990 to 1993 during a recessionary period in the industry followed by a strong recovery in 1995 reflecting increased contract prices agreed during a temporary recovery in the industry in 1994.

Production

The overall growth of 20 per cent in production splits into a rise of about 24 per cent in manufacturing (section D of SIC (92)) and about 4 per cent in the energy and mining industries (sections C and E combined). Energy prices correlate fairly well with the crude oil price index which although highly erratic has risen by less than eleven per cent over the whole period (see Table 2 and Figure 2). Manufacturing prices were notably weak in 1991, at a time of falling output volumes, but in other years they have grown by between three and four per cent. Over the whole period manufacturing

TABLE 1: Implied output deflators

Year	Qtr	Agriculture forestry	Pro	oduction industries				
		and		of which:-			Service	
		fishing	Total	Manufacturing	Other	Construction	industries	GDP
1990		100.0	100.0	100.0	100.0	100.0	100.0	100.0
1991		99.0	102.5	101.5	106.9	99.1	108.3	105.8
1992		103.0	105.3	104.9	106.8	98.1	115.1	111.1
1993		115.1	109.0	109.0	108.9	95.9	119.2	114.9
1994		118.1	111.0	112.4	105.4	96.3	121.2	116.7
1995		135.0	114.7	116.3	107.9	102.5	121.6	118.8
1990	Q1	100.2	98.8	97.4	106.2	99.6	95.4	96.7
1990	Q2	101.3	99.3	101.1	90.0	100.8	98.8	99.2
1990	Q3	100.2	99.6	100.9	92.5	100.0	103.1	101.8
1990	Q4	98.3	102.4	100.5	111.7	99.6	102.7	102.3
1991	Q1	97.3	102.3	100.9	108.4	98.9	106.3	104.4
1991	Q2	100.0	102.2	101.6	105.5	98.8	107.7	105.4
1991	Q3	99.2	102.4	102.0	104.2	98.7	108.3	105.7
1991	Q4	99.4	103.0	101.6	109.7	100.0	111.2	107.9
1992	Q1	99.1	103.5	102.4	109.0	98.1	112.1	108.5
1992	Q2	101.6	104.9	105.0	104.6	99.3	116.0	111.6
1992	Q3	103.4	104.8	105.5	101.8	97.8	116.8	112.0
1992	Q4	107.8	107.7	106.9	111.4	97.0	115.6	112.1
1993	Q1	108.2	107.7	107.3	109.6	96.5	117.3	113.2
1993	Q2	115.7	108.3	108.6	107.0	96.5	119.0	114.6
1993	Q3	118.7	109.9	110.5	107.6	95.5	120.5	116.0
1993	Q4	118.2	109.8	109.3	111.5	95.4	120.0	115.6
1994	Q1	118.4	110.0	112.0	101.4	95.9	121.0	116.3
1994	Q2	117.3	110.6	112.3	103.6	95.9	120.7	116.2
1994	Q3	117.3	111.5	112.7	106.9	96.7	121.7	117.2
1994	Q4	119.1	111.7	112.2	109.6	96.4	121.4	117.1
1995	Q1	129.2	113.4	113.8	111.8	98.3	121.3	117.8
1995	Q2	132.7	114.7	115.8	110.3	101.2	121.9	118.9
1995	Q3	136.4	114.2	117.1	102.3	105.4	121.6	118.9
1995	Q4	142.0	116.5	118.7	107.3	105.2	121.5	119.6
1996	Q1	143.8	118.8	120.1	113.4	104.8	121.4	120.1
1996	Q2	142.3	118.8	120.9	110.9	105.4	122.7	121.0

Annual and Q on Q-4 growth rates

		Agriculture forestry and		oduction industries of which:-	Other	O	Service	CDI
		fishing	Total	Manufacturing	Other	Construction	industries	GDF
1990		3.6	3.6	4.1	1.0	2.5	10.4	7.8
1991		-1.0	2.5	1.5	6.9	-0.9	8.3	5.8
1992		4.0	2.8	3.4	-0.1	-1.0	6.3	5.0
1993		11.8	3.5	3.9	2.0	-2.2	3.6	3.4
1994		2.5	1.9	3.1	-3.2	0.4	1.6	1.6
1995		14.4	3.3	3.5	2.3	6.5	0.4	1.8
1990	Q1	8.9	1.7	-0.1	11.1	6.5	9.0	6.8
1990	Q2	6.8	3.0	5.1	-7.6	3.6	11.5	8.8
1990	Q3	1.7	4.5	6.2	-3.9	-0.1	11.9	8.8
1990	Q4	-2.0	5.0	5.0	4.8	0.6	9.2	7.2
1991	Q1	-2.9	3.5	3.6	2.0	-0.7	11.4	7.9
1991	Q2	-1.3	3.0	0.5	17.1	-1.9	9.0	6.5
1991	Q3	-1.1	2.8	1.0	12.6	-1.3	5.0	3.8
1991	Q4	1.1	0.6	1.1	-1.9	0.4	8.3	5.4
1992	Q1	1.8	1.3	1.5	0.6	-0.8	5.4	4.0
1992	Q2	1.7	2.6	3.4	-0.9	0.5	7.8	6.
1992	Q3	4.2	2.3	3.5	-2.3	-0.9	7.9	5.
1992	Q4	8.4	4.5	5.3	1.6	-2.9	4.0	4.
1993	Q1	9.2	4.0	4.7	0.5	-1.6	4.6	4.
1993	Q2	13.9	3.2	3.4	2.3	-2.8	2.5	2.
1993	Q3	14.8	4.9	4.7	5.6	-2.3	3.1	3.
1993	Q4	9.7	2.0	2.2	0.1	-1.7	3.8	3.
1994	Q1	9.5	2.2	4.4	-7.4	-0.6	3.2	2.
1994	Q2	1.4	2.2	3.4	-3.2	-0.7	1.4	1.
1994	Q3	-1.2	1.5	2.0	-0.6	1.2	1.1	1.
1994	Q4	0.7	1.7	2.7	-1.7	1.0	1.1	1.
1995	Q1	9.1	3.0	1.6	10.2	2.5	0.3	1.
1995	Q2	13.1	3.7	3.1	6.5	5.6	1.0	2.
1995	Q3	16.3	2.4	3.9	-4.3	9.0	-0.1	1.
1995	Q4	19.3	4.2	5.8	-2.1	9.2	0.1	2.
1996	Q1	11.3	4.8	5.6	1.4	6.6	0.0	2.
1996	Q2	7.2	3.6	4.4	0.6	4.1	0.7	1.
96Q2/9		42.0	20.2	24.1	4.4	5.8	28.6	25.

Figure 1 Implied output deflators

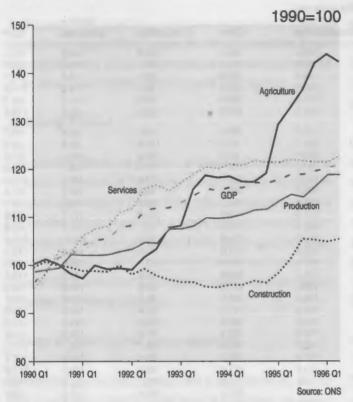


Figure 2
Other production deflator compared to crude oil price



output prices have risen less than manufacturing earnings { 24 per cent compared to 42 per cent} (see Table 2 and Figure 3). The slower rise in prices than earnings can be attributed to the large gains in manufacturing productivity over the period.

Services

The overall rise in output prices of 29 per cent compares with a slighter greater rise of around 33 per cent in average earnings (see Table 2 and Figure 4). The narrower gap between the output price rise and earnings reflects the slower increase in productivity for services compared to manufacturing. .

TABLE 2: Manufacturing, other production and services deflators compared to other relevant measures of inflation

Year Qtr	Manufact -uring Output Deflators	Average Earnings (Manufact -uring)	Other Production Deflators	Oil	Services Output Deflators	Average Earnings (Services)
1990	100.0	100.0	100.0	100.0	100.0	100.0
1991	101.5	108.2	106.9	90.7	108.3	107.7
1992	104.9	115.4	106.8	85.3	115.1	114.1
1993	109.0	120.5	108.9	91.1	119.2	117.5
1994	112.4	126.3	105.4	80.5	121.2	121.7
1995	116.3	131.9	107.9	86.7	121.6	125.1
1990 Q1	97.4	96.6	106.2	94.6	95.4	96.6
Q2	101.1	98.8	90.0	78.5	98.8	99.2
Q3	100.9	101.3	92.5	91.4	103.1	101.2
Q4	100.5	103.2	111.7	135.6	102.7	103.0
1991 Q1	100.9	105.2	108.4	96.1	106.3	105.1
Q2	101.6	107.2	105.5	87.5	107.7	106.4
Q3	102.0	109.2	104.2	89.7	108.3	108.9
Q4	101.6	111.2	109.7	89.3	111.2	110.2
1992 Q1	102.4	113.0	109.0	79.1	112.1	111.9
Q2	105.0	114.3	104.6	81.6	116.0	113.5
Q3	105.5	116.4	101.8	84.7	116.8	114.8
Q4	106.9	117.7	111.4	95.6	115.6	116.4
1993 Q1	107.3	118.3	109.6	101.7	117.3	116.0
Q2	108.6	120.1	107.0	92.8	119.0	117.0
Q3	110.5	121.4	107.6	88.5	120.5	117.9
Q4	109.3	122.4	111.5	81.5	120.0	119.0
1994 Q1	112.0	124.0	101.4	70.5	121.0	120.7
Q2	112.3	125.4	103.6	81.3	120.7	121.1
Q3	112.7	126.8	106.9	85.2	121.7	122.1
Q4	112.2	128.8	109.6	84.9	121.4	123.0
1995 Q1	113.8	130.2	111.8	85.2	121.3	124.3
Q2	115.8	131.3	110.3	90.9	121.9	124.4
Q3	117.1	132.3	102.3	83.1	121.6	125.1
Q4	118.7	133.8	107.3	87.7	121.5	126.5
1996 Q1	120.1	135.9	113.4	98.3	121.4	128.4
Q2	120.9	136.8	110.9	104.6	122.7	128.9
96Q2/90Q	2 24.1	41.6	4.4	10.6	28.6	33.4

Framework for Quarterly GDP

The Input-Output framework already provides a mechanism for reconciling annual current price output, expenditure and income data to achieve annual GDP estimates at current prices. Work is already in hand to develop an equivalent Input-Output framework at constant prices.

Figure 3
Manufacturing output deflator compared to average earnings

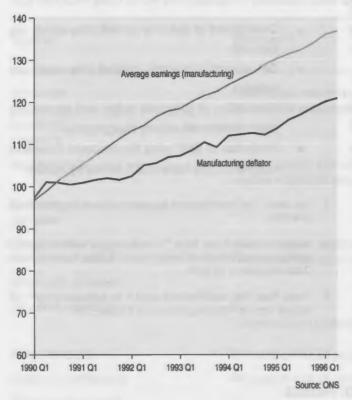
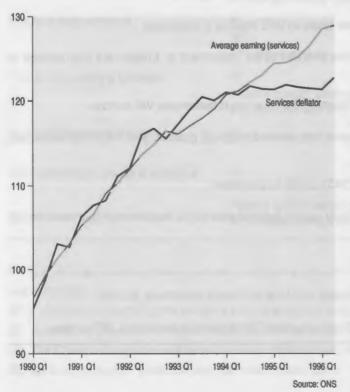


Figure 4
Services output deflator compared to average earnings



It is planned to develop a comprehensive supply/use framework for quarterly estimates at both current and constant prices. These tables would be compiled at a much less disaggregate level than the annual Input-Output balances - probably 31 industries by 31 products as opposed to 123 by 123 in the annual balances.

The supply/use tables would be linked to the latest IO tables and compiled up to the latest quarter for which output, expenditure and income data are published.

This development will have important implications:

- There will be a formal structure for achieving coherent quarterly output, expenditure and income estimates at both current and constant prices
- At a reasonably detailed product level we will be able to achieve coherent output and expenditure estimates across the whole economy
- The process of generating coherent output and expenditure estimates at both current and constant prices will produce a new GDP deflator derived from both output and expenditure sources

The last point is important since, unlike GDP itself, the GDP deflator is derived from a single source - expenditure. It is susceptible to the influence of relatively volatile expenditure components such as fixed investment, stocks and foreign trade with no independent control check on the aggregate. The planned replacement will:

- (i) Fully utilise both the available deflator sources output as well as expenditure, and
- (ii) demonstrate coherent assumptions between output and expenditure with respect to individual product prices construction is a good example of a major product for which coherence is crucial because of its size and volatility.

Linkage to other developments in the National Accounts

The ONS has already initiated a project to develop annual constant price Input-Output tables. The quarterly framework at constant prices is dependent upon the more detailed annual structure being in place. Once the annual Input-Output structure is in place at constant prices, historic annual deflators based on integrated output and expenditure sources will be automatically available. The quarterly work described here is a logical and crucially important extension to the most timely quarterly compilation of GDP.

A separate monthly price index, the Final Expenditure Prices Index (FEPI), is being developed by ONS and a separate article describing the construction of this index is planned. The index is being developed as a wider measure of monthly inflation than is currently available, and its coverage is designed to reflect final expenditure by UK residents. It will cover consumers' expenditure, investment expenditure and government final expenditure.

The developments described earlier in the present article can be regarded as strengthening the methodology of the existing GDP deflator which measures domestically generated inflation (inclusive of exports but net of imports).

Next Steps

Starting from early 97, the following developments are envisaged:

- Development of quarterly current price supply use balances
- Development of quarterly constant price supply use balances
- Compilation of integrated output and expenditure based deflator with industry disaggregation
- Publication of GDP using the integrated framework together with the implied GDP deflator by industry
- Tse, Jenny " The United Kingdom's input output balances" Economic Trends June 1996
- Jansen, Ronald and Algera, Simon "The methodology of the Dutch system of quarterly accounts" Netherlands Central Bureau of Statistics National Accounts Occasional paper no. 25 1988
- Sharp, Peter. "The measurement of output in the estimation of GDP" UK National Accounts Methodological paper no 1. August 1994.

ANNEX A

DATA SOURCES FOR QUARTERLY CURRENT PRICE OUTPUT PROXIES

INDUSTRY	SOURCE
Agriculture	The gross output of the farming industry from the Ministry of Agriculture
Production	Index of production at current prices based on ONS inquiries to businesses
Construction businesses	Construction output at current prices compiled by the Department of Environment from inquiries to
Distribution	Retail sales from retailing inquiry, quarterly ONS inquiries to businesses, VAT sources
Transport	Department of Transport(rail), overseas trade statistics(shipping), quarterly ONS inquiries to businesses, VAT sources.
Communication	The Post Office, British Telecom, ONS inquiries to businesses
Financial services	Measures of financial institution activity used for constant price output measurement (see reference (3)) adjusted to current prices
Business services	ONS inquiries to businesses, VAT
Public administration	General Government Final consumption from local and central government sources
Other services	Public sector expenditure on health and education, ONS inquiries to businesses, VAT sources

ANNEX B

The deflators used in the compilation of constant price GDP by output industry

Industry	Deflators (1)	GDP Percentage	
Agriculture	Gross output deflated by producer prices Intermediate consumption by input prices	2	
Mining and Quarrying	(2)	2	
Manufacturing	Industry specific Producer output prices together with export prices for specific industries	23	
Electricity,gas and water	(2)	2	
Construction	Industry specific output price Weighted combination of industry earnings and materials costs	7	
SERVICES of which:			
Wholesale distribution	Producer output prices (by distributed product)	-	12
Retail distribution	RPI components by product		. ,
Hotels and restuarants	RPI components by product	3	
Transport and storage	Industry specific output price RPI components by specific service	5	
Communication	RPI components by specific service	3	
Financial intermediation	RPI RPI components by specific service	2	
Real estate,renting & business	(3) Industry specific earnings adjusted for productivity and combined with RPI	11	
Public administration and defence	(3)	7	
Other services inc health & education	(3)	21	
	Industry specific output prices RPI components by specific service		

¹⁾ Apart from agriculture where the annual benchmark is produced by double deflation, the current price proxies deflated are gross output or sales

²⁾ A significant proportion of the proxies are physical quantity indicators which do not require deflation

³⁾ A significant proportion of the proxies are employment, and do not require deflation

⁽⁴⁾ The 12 per cent weight cannot be split between wholesale and retail distribution because the standard industrial classification, SIC 92, has a single code for wholesale and retail motor vehicle sales.

Innovation in Small and Medium Sized Enterprises, 1995 Survey

by Rachael Marsh DTI

Introduction

As part of its remit to explore the forces affecting competitiveness in the UK economy, the Department of Trade and Industry (DTI) undertook, in conjunction with the Office for National Statistics (ONS), a detailed survey of small and medium sized enterprises to investigate their innovative activities. This is the largest survey of its kind and the information collected is required to inform the DTI about the technology and innovative support needs of smaller firms. Questions were designed to illuminate aspects of innovation, the in-house development of new technology and its acquisition from outside the firm. Some initial analyses of the findings from this survey feature in the third Competitiveness White Paper (CWP3)¹. This note sets out the survey results in greater detail. The data tabulations underlying these can be found in Annex B. DTI and ONS acknowledge the support of participating firms in this study.

Coverage²

The survey covered small and medium sized enterprises in the United Kingdom manufacturing sectors with employment between 20 and 250 staff.

Response²

The survey was conducted by means of a voluntary postal survey and 2081 of 4381 questionnaires were returned giving a response rate of 47.5%.

Sample design²

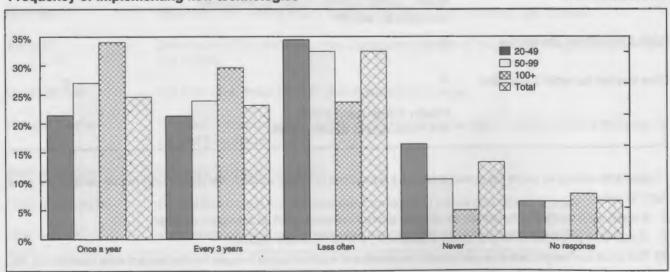
The survey was based on a stratified sample. Enterprises were selected from the ONS VAT based register if they had responded to both the 1989 and 1992 Annual Census Of Production (ACOP) inquiries. The results have been weighted to match the survey sample with the distribution of firms in the overall population of SMEs in the UK.

Quality of data

The results showing the innovation related activities that are presented below can be taken to be representative of UK Small and Medium Sized enterprises in the manufacturing sector (Standard Industrial Classification (1980) code groups 2 to 4).

CHART 1
Frequency of implementing new technologies³

Per cent of firms



¹ Competitiveness - Creating the enterprise centre of Europe, HMSO ISBN 0-10-133002-2

² Further information can be found in Annex A

³ Chart 1 - Data in Annex B (table 1b)

Overview

The information collected by the survey was divided into 6 topics. These are General Information, Innovation and Growth, Labour Force Roles and Skills, Markets, Management of Technology and Sources, and External Help and Government Schemes. The results are presented under a different but related set of headings below.

New technologies and management techniques

One area of inquiry was firms' use and rate of introduction of manufacturing technologies and novel management techniques. Chart 1 shows the distribution by firm size of the frequency of introducing new technologies into the firm.

Just under half of responding companies acquire and implement new technologies at least every three years, 25% at least annually. 13% of responding companies never acquire nor implement new technologies.

Generally the larger the firm, the more frequently new technologies are acquired and implemented. Nearly two thirds of the largest firms in the survey (those with more than 100 employees) implemented new technologies at least every three years compared with just 42% of the smallest firms (20-49 employees). 16% of the smallest firms never implement new technology. Chart 2 shows the analysis by firm size of the frequency of implementing new *management techniques*.

The results are broadly comparable with the findings on technology in Chart 1. Just under half of responding companies acquire and implement new management techniques at least every 3 years, but 12% of responding companies never acquire nor implement new management techniques.

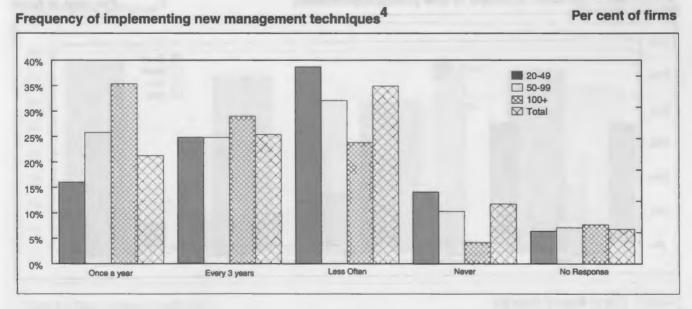
Generally the larger firms in the survey introduce new management techniques more frequently than smaller firms. Nearly two thirds of the firms with more than 100 employees introduce new management techniques at least every three years compared to 41% of the smallest firms in the survey(20-49 employees). 14% of firms with 20-49 employees never introduce newmanagement techniques.

Firms were also asked about their current use of some *generic* manufacturing technologies, and management strategies. Chart 3 shows the proportions who apply these.

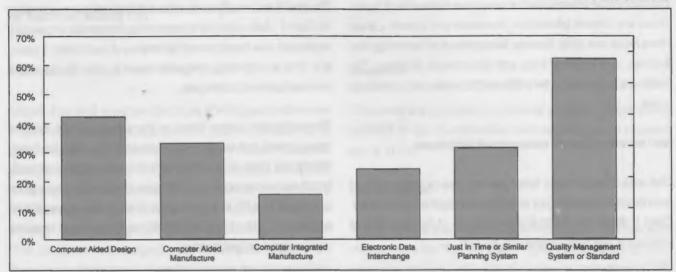
In manufacturing technology, just under a half used Computer Aided Design, a third used Computer Aided Manufacture, and 15% used Computer Integrated Manufacture.

In terms of management approaches, nearly two thirds of companies have adopted a formal Quality Management System or Standard, while a third use Just In Time or similar planning systems.

CHART 2



⁴ Chart 2 - Data in Annex B (table 2b)



Introduction of new products and processes

Chart 4 summarises results on the proportion of turnover allocated to the *introduction of new products and processes*.

Nearly a third of firms reported spending nothing on new products and processes. Over half of all the firms in the survey allocated up to 9% of their turnover to the introduction of new products and processes. Generally the larger the firm, the more likely it was that some of their turnover would be allocated to the introduction of new products and processes.

External linkages

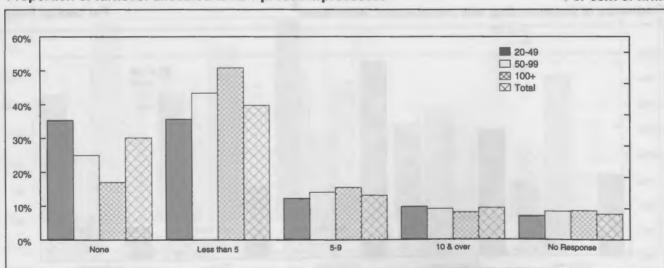
The survey asked about a variety of interactions between small firms and other economic agents for example, through membership of Business Organisations, collaboration in R&D and use of government support services.

Chart 5 shows the percentage of firms that report active or passive membership of a number of *Business Organisations*.

CHART 4

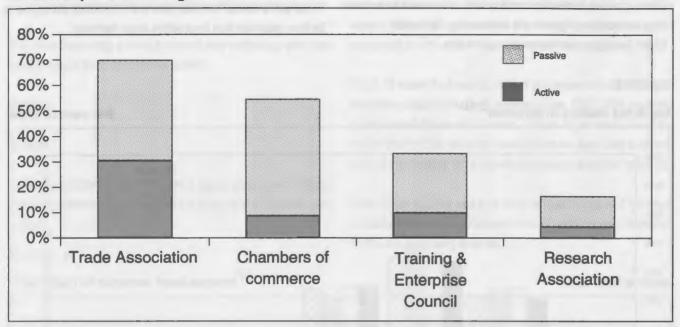
Proportion of turnover allocated to new products/processes⁶

Per cent of firms



⁵ Chart 3 - Data in Annex B (table 3b)

⁶ Chart 4 - Data in Annex B (table 4b)



Most firms were involved in Trade Associations, where 31% were active members and a further 39% were passive members. 55% were members of Chambers of Commerce and 33% were members of Training & Enterprise Councils. Firms were least involved with Research Associations, where only 5% were active members and over 80% were not members at all.

The extent of *formal collaboration* with other firms and with Higher Education Institutions (HEIs) is shown in Chart 6.

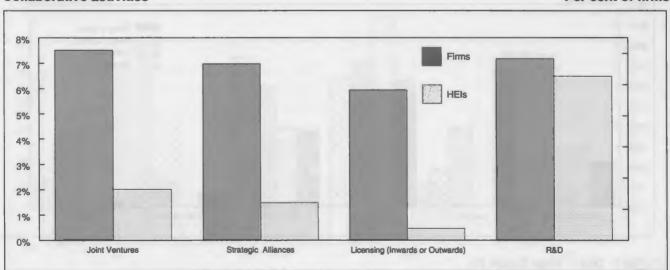
Collaborative activities were uncommon in small and medium sized enterprises. Collaboration in R&D was the most frequent form of collaboration with HEIs while the most popular form of collaboration with other firms was in joint ventures.

Some 7% to 8% of firms were involved in joint ventures with other firms and a similar proportion was also involved in strategic alliances. The extent of licensing activity was perhaps surprisingly, very small.

CHART 6

Collaborative activities⁸

Per cent of firms



⁷ Chart 5 - Data in Annex B (table 5b)

⁸ Chart 6 - Data in Annex B (table 6b)

Expected Growth

Firms provided information on the level of increase in turnover they were anticipating over the forthcoming 12 months.

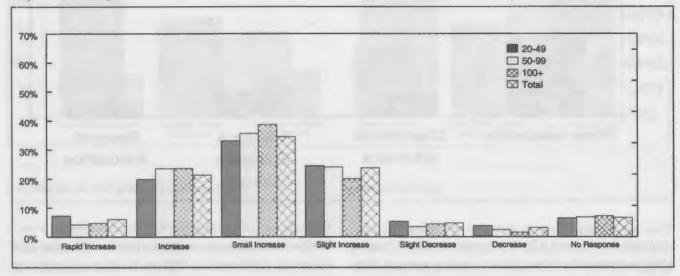
Chart 7 analyses the responses by firm size.

Firms with a smaller turnover (less than £1 million) did appear to be less optimistic than firms with a larger turnover.

CHART 7

Expected change in turnover^{9,10}

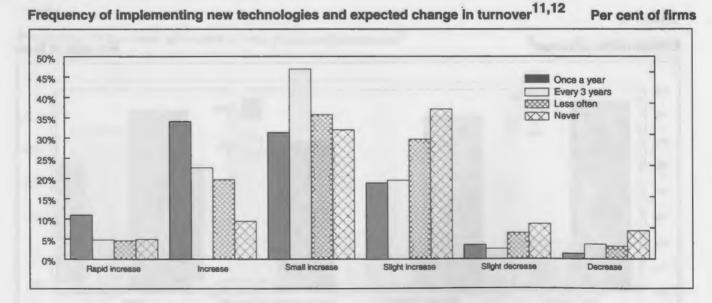
Per cent of firms



Overall, the vast majority of firms (86%) expected there to be some increase in turnover in 12 months time with 27% expecting growth over 15%. There were no substantial differences in optimism about growth in turnover when comparing firms by the number of employees.

The extent of optimism on growth can be related to the indicators of technological progressiveness from the survey. Chart 8 shows how expected growth correlates with the frequency of implementation of new technologies.

CHART 8



9 Chart 7 - Data in Annex B (table 7b)

10 Further information can be be found in Annex A

11 Chart 8 - Data in Annex B (table 8b)

12 Further information can be found in Annex A

Companies that introduced new technologies at least once a year were three times as likely to forecast an increase or rapid increase in turnover than those that never introduced new technology.

The more frequently a firm introduced new technology the more likely it was to forecast turnover growth.

Markets

Exports

In this part of the survey, firms were asked about their markets, including exports. Chart 9 shows the proportion of turnover from exports.

CHART 9

Proportion of turnover from exports 13

Nearly a third of firms do not export, 25% derive less than 10% of their turnover from exports, 12% receive more than 50% of their turnover from exports. Generally, smaller firms are less likely to export; 38% of the smallest firms (20-49 employees) did not export compared to 16% of the largest firms (100+ employees).

Chart 10 shows that overall, 45% of all companies responding to the survey exported to the European Union (EU), 23% exported to the United States and Canada, 13% to Japan and 22% to the rest of the Far East. Although smaller firms are less likely to export, 38% of the smallest firms (20-49 employees) exported to the EU.

From Chart 10a, we see that firms in East Anglia and Northern Ireland are most likely to export to the EU while those in Yorkshire (34%) are least likely to do so.

Per cent of firms

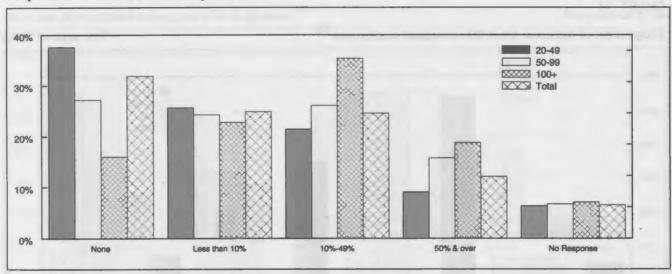
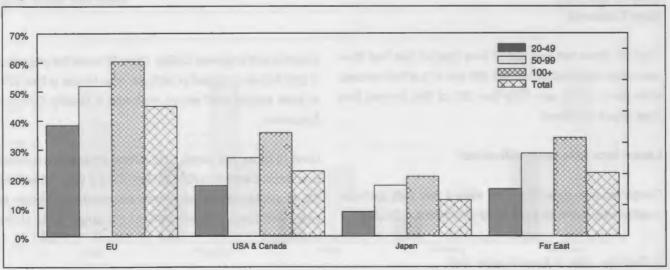


CHART 10

Export markets 14

Per cent of firms



¹³ Chart 9 - Data in Annex B (table 9b)

¹⁴ Chart 10 - Data in Annex B (table 10b)

Export to the EU¹⁵

Per cent of firms

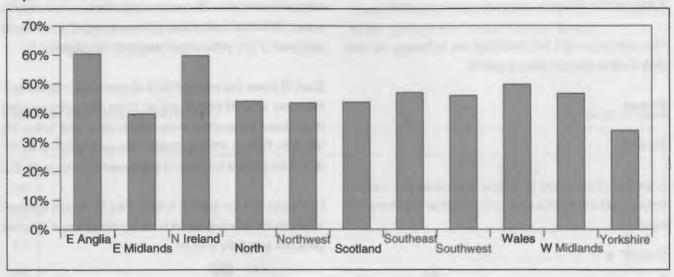
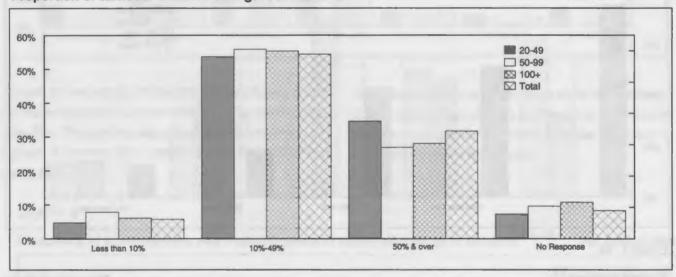


CHART 11

Proportion of turnover from three largest customers 16

Per cent of firms



Major Customers

Chart 11 shows that over half of firms reported that their three customers accounted for between 10% and 49% of their turnover, while nearly a third earn more than 50% of their turnover from three largest customers.

Labour force roles and qualifications¹⁷

Companies were asked about the roles of their staff, particular questions were directed towards the employment of Qualified

Scientists and Engineers (QSEs). Chart 12 shows the proportion of staff that are employed in particular roles by size of firm. 67% of firms employ staff whose *main* role is Quality Control / Assurance.

Chart 13 shows that overall, 51% of firms employed no qualified scientists and engineers (QSEs). Most (58%) of the smallest firms (20-49 employees) did not employ any qualified scientists or engineers compared with 28% of the larger firms (100+ employees).

¹⁵ Chart 10a - Data in Annex B (table 10d)

¹⁶ Chart 11 - Data in Annex B (table 11b)

¹⁷ Further information can be found in Annex A

Staff roles 18

Per cent of firms

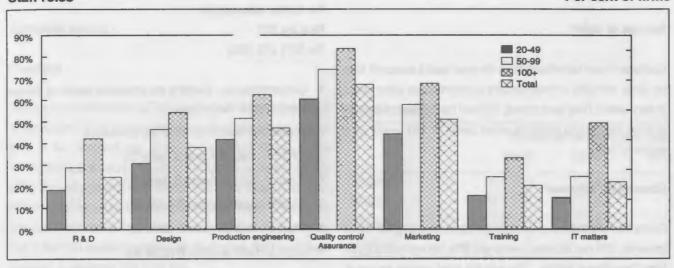


CHART 13

Number of qualified scientists and engineers 19

Per cent of firms

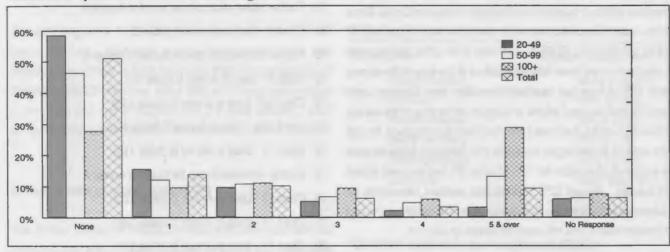
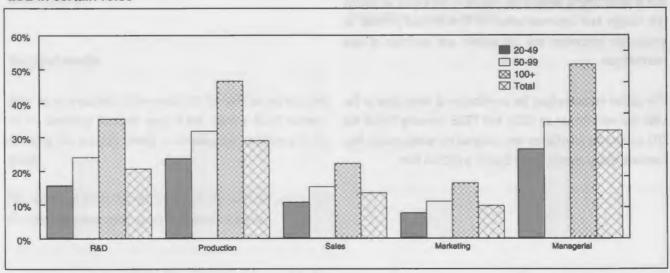


CHART 14

QSE in certain roles²⁰

Per cent of firms



¹⁸ Chart 12 - Data in Annex B (table 12b)

¹⁹ Chart 13 - Data in Annex B (table 13b)

²⁰ Chart 14 - Data in Annex B (table 14b)

Chart 14 shows that QSEs were more likely to be employed in managerial and production roles than in sales or marketing.

Sources of help²¹

Customers were considered to be the most useful source of help for firms, with 90% of firms describing customers as either useful or very useful. They were closely followed by suppliers, with 89% of firms considering suppliers either useful or very useful as a source of help.

Government schemes²²

Over a third of companies had obtained information on government schemes. 12% had attended events and 37% had received support from Consultancy Advice. This was the most popular source of information and advice. Advice or support from Regional Selective Assistance had been received by 11% of firms and 5% had received advice or support from Regional Innovation Grants. Some firms had obtained information on other schemes such as SMART (4%), SPUR (4%), EUREKA (3%)and LINK (3%). As Business Links had not yet been fully established at the time of the survey, only 15% of firms had received information from Business Links and 5% had received advice or support. At the time of the survey, about 25% of the Business Links had been put into place, though the network is now largely complete. DTI Research Agencies were a source of information for 14% of firms, 8% had received advice or support. Around 12% of firms had received information on Advanced Manufacturing Technology under DTI schemes, 7% had attended events and 4% received advice or support.

Further analysis

DTI is continuing to analyse the results of the survey as part of the design and implementation of Government policies to encourage innovation and the spread and adoption of new technologies.

The author acknowledges the contribution of colleagues in the ONS (formerly known as CSO) and TESE (formerly TI4) at the DTI, particularly Alan Carter who designed the questionnaire, Ray Lambert, Sylvia Jacobs, Janet Sparks and Chris Kirri.

Contacts

For further information:

Paul Joy, DTI

Tel. 0171 215 1926

- 1 Competitiveness Creating the enterprise centre of Europe, HMSO ISBN 0-10-133002-2
- 2 Further information can be found in Annex A
- 3 Chart 1 Data in Annex B (table 1b)
- 4 Chart 2 Data in Annex B (table 2b)
- 5 Chart 3 Data in Annex B (table 3b)
- 6 Chart 4 Data in Annex B (table 4b)
- 7 Chart 5 Data in Annex B (table 5b)
- 8 Chart 6 Data in Annex B (table 6b)
- 9 Chart 7 Data in Annex B (table 7b)
- 10 Further Information can be found in Annex A
- 11 Chart 8 Data in Annex B (table 8b)
- 12 Further information can be found in Annex A
- 13 Chart 9 Data in Annex B (table 9b)
- 14 Chart 10 Data in Annex B (table 10b)
- 15 Chart 10a Data in Annex B (table 10d)
- 16 Chart 11 Data in Annex B (table 11b)
- 17 Further information can be found in Annex A
- 18 Chart 12 Data in Annex B (table 12b)
- 19 Chart 13 Data in Annex B (table 13b)
- 20 Chart 14 Data in Annex B (table 14b)
- 21 Data in Annex B (Table 15)
- 22 Data in Annex B (Table 16)

²¹ Data in Annex B (table 15)

²² Data in Annex B (table 16)

ANNEX A

(Technical Annex)

Coverage

The survey covered small and medium sized enterprises, of single (independent) legal status, with employment between 20 and 250 staff, in the manufacturing sector, in the United Kingdom. The survey was conducted by means of a voluntary postal survey. 267 of the dispatched forms were sent to companies based in Northern Ireland which was outside the original intended scope of the survey, however it was decided to include these in the final survey results. Out of the 4381 questionnaires finally dispatched, 2081 forms were received, a response rate of 47.5%.

Sampling frame

The sampling frame for the innovation survey was the CSO VAT based register. All single (independent) enterprises who responded positively to both 1989 and 1992 Annual Census Of Production (ACOP) inquiries, with a 1992 ACOP employment figure of less than 250 and a SIC(80) code 2-4 were selected. 4927 companies fit these criteria and the sample was taken from these.

Annual census of production (ACOP)

The Annual Census of Production inquiry collects data from the manufacturing and production sectors for output and costs, stock levels and capital expenditure. It supplies the government and the academic community with a broad coverage of performance within industry.

Weighted results

Weights were applied to the results of the SME survey to adjust for the sampling fractions used in the relevant ACOP surveys. Applying the weights makes a considerable difference to the results.

The results given in this interim report are weighted and do not disclose any information about individual companies.

Table of weights

	Numb	Number of Employees in 1992					
	20-49	50-99	100+				
England	8	2	1				
Wales	4	2	1				
Scotland	4	2	1				
N Ireland	1	1	1				

Level of change of turnover

Definitions for level of change of turnover are as follows.

Description Change in Turnov	
Rapid Increase	More than 30%
Increase	15% to 30%
Small Increase	5% to <15%
Slight Increase	0% to <5%
Slight Decrease	<0% to -5%
Decrease	More than -5%

Qualified scientists and engineers (QSEs)

A QSE is defined in the survey as an employee who is qualified to at least first degree level in a science or engineering subject, irrespective of current function.

ANNEX B

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New Techno	logies and Management Techniques	Export mark	rets
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		Table 10b:	Proportion exporting to each market
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	management techniques	Table 10d:	Proportion showing export markets by region
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Table 7a:	Expected change in turnover		schemes
Table 7b:	Proportion with expected change in turnover		
Table 8a:	Frequency of implementing new technologies and	Notes	
T	expected change in turnover		
Table 8b:	Percentages of the frequency of implementing new		f the tables the figures are individually rounded and
	technologies and expected change in turnover	may not sum	to the totals shown.

weighted respondents due to the presence of non-response.

New technologies and management techniques

Table 1a: Frequency of implementing New Technologies

Table 2b: Percentages of the frequency of implementing New Management Techniques

Number	of Emp	lovees ii	n 1992
--------	--------	-----------	--------

Frequency	20-49	50-99	100+	Total
		-	-	
Once a year	738	400	270	1408
Every 3 years	734	354	235	1323
Less Often	1186	480	188	1854
Never	566	153	39	758
No Response	221	95	62	378
Total	3445	1482	794	5721

Number of	Emplo	vees in 1	992
-----------	-------	-----------	-----

Frequency of				
Implementation	20-49	50-99	100+	TOTAL
Once a year	16%	26%	35%	21%
Every 3 years	25%	25%	29%	25%
Less Often	39%	32%	24%	35%
Never	14%	10%	4%	12%
No Response	6%	7%	8%	7%

Table 1b: Percentages of the frequency of implementing New Technologies

Number of Employees in 1992

Frequency	20-49	50-99	100+	Total
Once a year	21%	27%	34%	25%
Every 3 years	21%	24%	30%	23%
Less Often	34%	32%	24%	32%
Never	16%	10%	5%	13%
No Response	6%	6%	8%	7%

Table 3a: Company Uses of Technology and Management Techniques

Technologies or

Management Techniques		Yes	TOTAL
Computer Aided Design	3094	2275	5369
Computer Aided Manufacture	3585	1782	5367
Computer Integrated Manufacture	4533	829	5362
Electronic Data Interchange	4058	1301	5359
Just in Time or Similar Planning System	3665	1697	5362
Quality Management System or Standard	2028	3342	5370

Table 2a: Frequency of firms Implementing New Management Techniques

Number of Employees in 1992

Frequency of				
Implementation	20-49	50-99	100+	TOTAL
Once a year	550	382	281	1213
Every 3 years	855	367	230	1452
Less Often	1333	475	189	1997
Never	486	153	33	672
No Response	221	105	61	387
TOTAL	3445	1482	794	5721

Table 3b: Proportion of companies who use Technology and Management Techniques

Technologies of Management Techniques	Yes
Computer Aided Design	42%
Computer Aided Manufacture	33%
Computer Integrated Manufacture	15%
Electronic Data Interchange	24%
Just in Time or Similar Planning System	32%
Quality Management System or Standard	62%

New products and processes

Table 4a: Allocation of Turnover to New Products/Processes

Table 5b: Proportion of Membership of external organisations

Number of Employees in 1992				
% of Turnover		_		
Allocated	20-49	50-99	100+	TOTAL
None	1217	370	135	1722
Less than 5%	1227	643	404	2274
5%-9%	422	209	123	754
10% & over	338	136	64	538
No Response	241	124	68	433
TOTAL	3445	1482	794	5721

	Active	Passive	Not a member
Trade Associations	31%	39%	30%
Chambers of Commerce	9%	46%	45%
Training & Enterprise Council	10%	23%	67%
Research Association	5%	12%	84%

Table 4b: Percentages of the Allocation of Turnover to New Products/Processes

Table 6a: Collaborative Activities

	Number of Employees in 1992						
% of Turnover							
Allocated	20-49	50-99	100+	TOTAL			
None	35%	25%	17%	30%			
Less than 5%	36%	43%	51%	40%			
5%-9%	12%	14%	15%	13%			
10% & over	10%	9%	8%	9%			
No Response	7%	8%	9%	8%			

Collaborative Activities	Firms	HEIs	TOTAL
Joint Ventures	430	115	545
Strategic Alliances	399	85	484
Licensing (Inwards or Outwards)	340	27	367
R&D	410	371	781
Other	69	60	129
TOTAL	1648	658	2306

External linkages

Table 5a: Membership of external organisations

4	Active	Passive	Not a Member	TOTAL
Trade Associations	1607	2057	1584	5248
Chambers of Commerce	463	2385	2366	5214
Training & Enterprise				
Council	514	1200	3424	5138
Research Association	233	608	4287	5128

Table 6b: Proportion of companies participating in Collaborative Activities

Collaborative Activities	Firms	HEIs	TOTAL
Joint Ventures	7.5%	2.0%	9.5%
Strategic Alliances	7.0%	1.5%	8.5%
Licensing (Inwards or Outwards)	5.9%	0.5%	6.4%
R&D	7.2%	6.5%	13.7%
Other	1.2%	1.0%	2.3%
TOTAL	28.8%	11.5%	40.3%

(Total number of firms is taken to be 5721)

Table 7a: Expected Change in Turnover

Table 7b: Proportion with Expected Change in Turnover

Mumbar	of	Employees	in	1002
Number	OT	Employees	ın	1992

Number	of Em	ployees	in	1992
--------	-------	---------	----	------

Expected Turnover				,	Expected Turnover				
Change	20-49	50-99	100+	TOTAL	Change	20-49	50-99	100+	TOTAL
Rapid Increase	247	62	37	346	Rapid Increase	7%	4%	5%	6%
Increase	683	348	187	1218	Increase	20%	23%	24%	21%
Small Increase	1140	528	307	1975	Small Increase	33%	36%	39%	35%
Slight Increase	842	356	159	1357	Slight Increase	24%	24%	20%	24%
Slight Decrease	182	51	35	268	Slight Decrease	5%	3%	4%	5%
Decrease	130	36	12	178	Decrease	4%	2%	2%	3%
No Response	221	101	57	379	No Response	6%	7%	7%	7%
TOTAL	3445	1482	794	5721					

Table 8a: Frequency of Implementing New Technologies and Expected Change in Turnover

Expected Change in Turnover

Frequency of								
New	Rapid	Increase	Small	Slight	Slight	Decrease	No	TOTAL
Technologies	Increase		Increase	Increase	Decrease		response	
Once a year	154	479	440	265	49	19	2	1408
Every 3 years	63	299	620	258	33	48	2	1323
Less Often	84	364	662	549	120	58	17	1854
Never	37	71	242	281	66	53	8	758
No Response	8	5	11	4	0	0	350	378
TOTAL	346	1218	1975	1357	268	178	379	5721

Table 8b: Percentages of the Frequency of Implementing New Technologies and Expected Change in Turnover

Expected Change in Turnover

Frequency of						
New	Rapid	Increase	Small	Slight	Slight	Decrease
Technologies	Increase		Increase	Increase	Decrease	
Once a year	11%	34%	31%	19%	3%	1%
Every 3 years	5%	23%	47%	20%	2%	4%
Less Often	5%	20%	36%	30%	6%	3%
Never	5%	9%	32%	37%	9%	7%
No Response	2%	1%	3%	1%	0%	0%
TOTAL	6%	21%	35%	24%	5%	3%

Export markets

Table 9a: Turnover from exports

Number of Employees in 1992

Turnover from				
exports	20-49	50-99	100+	TOTAL
None	1294	403	127	1824
Less than 10%	884	360	181	1425
10%-49%	738	387	281	1406
50% & over	311	233	149	693
No Response	218	99	56	373
TOTAL	3445	1482	794	5721

Table 10a: Export markets

Number of Employees in 1992

Markets	20-49	50-99	100+	TOTAL
EU	1321	770	479	2570
USA & Canada	603	402	284	1289
Japan	293	260	164	717
Far East	560	425	270	1255
TOTAL	3445	1482	794	5721

Table 9b: Proportion of turnover from exports

Number of Employees in 1992

Turnover from				
exports	20-49	50-99	100+	TOTAL
None	38%	27%	16%	32%
Less than 10%	26%	24%	23%	25%
10%-49%	21%	26%	35%	25%
50% & over	9%	16%	19%	12%
No Response	6%	7%	7%	7%

Table 10b: Proportion exporting to each market

Number of Employees in 1992

Markets	20-49	50-99	100+	TOTAL
EU	38%	52%	60%	45%
USA & Canada	18%	27%	36%	23%
Japan	9%	18%	21%	13%
Far East	16%	29%	34%	22%

Table 10c: Export markets by region

Region

Markets	E Anglia	E Midlands	N Ireland	North	NW	Scotland	SE	SW	Wales W	Midlands Yo	rkshire	TOTAL
EU	163	202	68	69	330	166	625	160	131	430	226	2570
USA & Canada	a 60	87	17	15	121	85	359	84	71	260	130	1289
Japan	66	72	14	7	77	44	166	58	33	131	49	717
TOTAL	270	509	114	157	761	380	1331	348	263	922	666	5721

Table 10d: Proportion showing export markets by region

Region

Markets	E Anglia	E Midlands	N Ireland	North	NW	Scotland	SE	SW	Wales	W Midlands Yor	kshire	TOTAL
EU	60%	40%	60%	44%	43%	44%	47%	46%	50%	47%	34%	45%
USA & Canad	da 22%	17%	15%	10%	16%	22%	27%	24%	27%	28%	20%	23%
Japan	24%	14%	12%	4%	10%	12%	12%	17%	13%	14%	7%	13%

Table 11a: Turnover from three largest customers

Number of Employees in 1992

% of Turnover	20-49	50-99	100+	TOTAL
Less than 10%	162	116	48	326
10%-49%	1846	827	439	3112
50% & over	1190	398	222	1810
No Response	247	141	85	473
TOTAL	3445	1482	794	5721

Table 11b: Proportion of turnover from three largest customers

Number of Employees in 1992

% of Turnover	20-49	50-99	100+	TOTAL
Less than 10%	5%	8%	6%	6%
10%-49%	54%	56%	55%	54%
50% & over	35%	27%	28%	32%
No Response	7%	10%	11%	8%

LABOUR FORCE ROLES AND QUALIFICATIONS

Table 12a: The main roles of staff employed by the company

Number of employees in 1992

			or or omproyees in t		
		20-49	50-99	100+	TOTAL
R & D	Yes	627	426	335	1388
	No	2622	969	407	3998
	No Response	196	87	52	335
	TOTAL	3445	1482	794	5721
Design	Yes	1058	688	431	2177
	No	2191	707	310	3208
	No Response	196	87	53	336
	TOTAL	3445	1482	794	5721
Production engineering	Yes	1436	762	496	2694
	No	1813	633	246	2692
	No Response	196	87	52	335
	TOTAL	3445	1482	794	5721
Quality control/Assurance	Yes	2081	1098	665	3844
	No	1168	297	76	1541
	No Response	196	87	53	336
	TOTAL	3445	1482	794	5721
Marketing	Yes	1523	857	537	2917
	No	1726	538	204	2468
	No Response	196	87	53	336
	TOTAL	3445	1482	794	5721
Training	Yes	537	359	263	1159
	No	2704	1034	478	4216
	No Response	204	87	53	344
	TOTAL	3445	1480	794	5719
IT matters	Yes	508	362	392	1262
	No	2741	1029	350	4120
	No Response	196	89	52	337
	TOTAL	3445	1480	794	5719

Table 12b: Proportion showing the main roles of staff

Number	of	emp	lovees	in	1992

	20-49	50-99	100+	TOTAL
R&D	18%	29%	42%	24%
Design	31%	46%	54%	38%
Production engineering	42%	51%	62%	47%
Quality control/Assurance	60%	74%	84%	67%
Marketing	44%	58%	68%	51%
Training	16%	24%	33%	20%
IT matters	15%	24%	49%	22%

Table 13a: Number of qualified scientists and engineers

Number of employees in 1992

	20-49	50-99	100+	TOTAL
None	2014	688	220	2922
1	534	180	76	790
2	334	159	88	581
3	177	98	75	350
4	73	69	46	188
5 & over	109	195	229	533
No Response	204	93	60	357
TOTAL	3445	1482	794	5721

Table 13b: Percentages of the number of qualified scientists and engineers

Number of employees in 1992

	20-49	50-99	100+	TOTAL
None	58%	46%	28%	51%
1	16%	12%	10%	14%
2	10%	11%	11%	10%
3	5%	7%	9%	6%
4	2%	5%	6%	3%
5 & over	3%	13%	29%	9%
No Response	6%	6%	8%	6%

Table 14a: QSEs in certain roles

Number of employees in 1992

	20-49	50-99	100+	TOTAL
R&D	541	356	281	1178
Production	813	471	369	1653
Sales	367	227	176	770
Marketing	257	162	130	549
Managerial	909	509	408	1826
TOTAL	3445	1482	794	5721

Table 14b: Proportion showing QSEs in certain roles

Number of employees in 1992

	20-49	50-99	100+	TOTAL
R&D	16%	24%	35%	21%
Production	24%	32%	46%	29%
Sales	11%	15%	22%	13%
Marketing	7%	11%	16%	10%
Managerial	26%	34%	51%	32%

Sources of help

Table 15: Usefulness of Organisations in helping companies

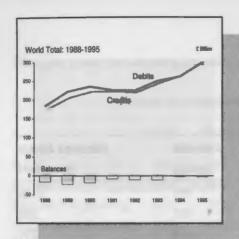
	Very	Useful	No	Never	TOTAL
	Useful		Use	Used	
Higher Education					
Institutes	296	1315	978	2738	5327
Trade Associations	794	2418	753	1370	5335
Research Associations	271	1196	922	2938	5327
TECs/LECs	350	1445	892	2640	5327
Chambers of Commerce	311	2079	980	1957	5327
Consultants	479	2137	1232	1479	5327
Government Departments	217	1736	1382	1992	5327
Suppliers	1741	2983	282	321	5327
Customers	2400	2370	261	296	5327
Competitors	327	2348	1371	1281	5327
Business Link	108	560	953	3706	5327
Business Clubs	54	303	952	4018	5327

Government schemes

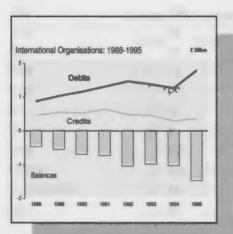
Table 16: Involvement of Company with Government Schemes

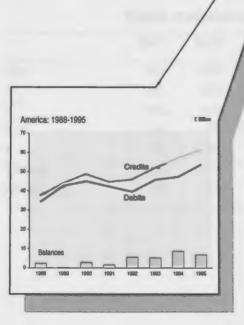
	Obtained	Attended	Received Advice
	Information	events	or support
Consultancy Advice	1944	701	2125
Business Link	861	367	259
Advanced Manufacturing Technology	675	428	231
MPI	485	294	151
Technical Action Line	99	42	45
Technology Transfer Programs	213	89	49
Regional Technology Centres	248	155	75
Overseas visits	497	539	356
Overseas information services	878	266	429
DTI Research Agencies	774	267	440
Patent & Design Rights Advice & Searches	497	81	371
SMART	242	83	83
SPUR	205	61	117
Regional Innovation Grants	570	129	300
Collaborative Research programs	127	36	76
CARAD	31	1	4
Regional Selective Assistance	498	128	643
Managing into the 90s	429	249	101
EUREKA	172	41	37
LINK	160	58	78

(Total number of firms taken to be 5721)

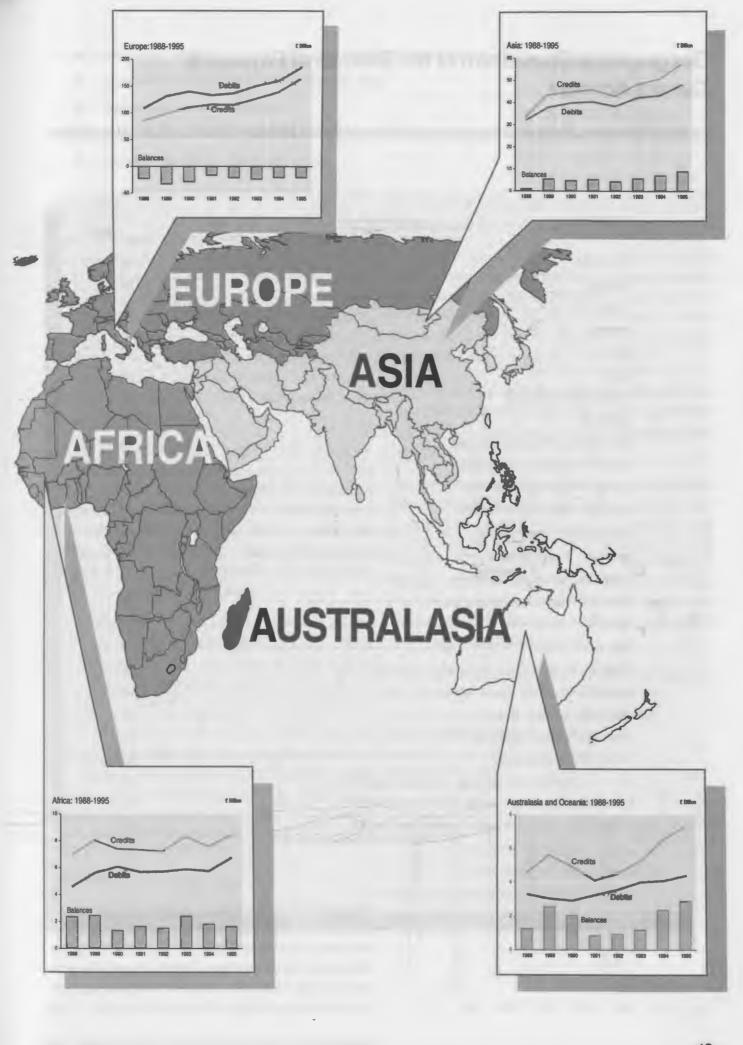


Geographical Breakdown of the Balance of Payments Current Account









Geographical Breakdown of the Balance of Payments Current Account

by Dawn Townsend, Balance of Payments and Financial Sector Division, Office for National Statistics

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- Geographical breakdowns now available for 37 countries for 1990 to 1995
- Some additional geographical detail for 1988 and 1989
- Substantially improved methodology
- UK has current account surpluses with Asia, America, Australasia and Oceania and Africa
- UK has current account deficit with Europe

Introduction

Articles in previous issues of *Economic Trends* have given geographical breakdowns of the balance of payments current account. In April of this year the Office for National Statistics published the results of a study for the President of the Board of Trade's Task Force on Service Sector Statistics which expanded the number of countries covered and made improvements to the quality of the data. At that time data was only produced for 1994. We are now able to publish the improved breakdown for the years 1988 to 1995 although for some countries complete data are not available for 1988 and 1989.

The data in this article are broken down into 37 countries and several economic zones. As in the April article, the figures for the European Union for the whole period covered relate to the current 15 member states. Similarly data for other economic groupings relate to their current membership for all years. Details of the countries and groupings used are in annex A. The data for the current account total is further broken down into trade in goods, trade in services, transfers and investment income.

The world totals are consistent with those published in the 1996 Pink Book. Enhancements to methodologies and the availability of better geographical data since Pink Book's publication mean that the European Union totals for trade in services and transfers have been improved and are no longer consistent with the Pink Book.

Attributing overseas transactions by geographical area is subject to considerable conceptual and practical uncertainty. We give more detail about the difficulties in annex B. However these estimates give a broad picture of the pattern of current account flows between the UK and major overseas economic groupings.

Overview

The balance of payments current account has been dominated by Europe throughout the period considered (1988-1995). Over half each of total credit and debit transactions during this period were with European countries, mostly with member states of the European Union and the European Free Trade Association (see fig. 2). The rate of increase in the value of transactions has also been fastest in Europe, so Europe's share of balance of payments transactions has increased.

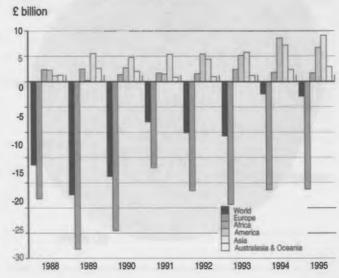
America and Asia each contributed around one fifth of transactions and they have increased the value of their transactions with the UK substantially over the seven year period. In comparison, Africa and Australasia and Oceania only have small amounts of trade with the UK. The UK has increased its total balance of payments transactions considerably between 1988 and 1995.

The UK's current account balance of payments deficit results from a current account deficit with Europe together with net contributions to International Organisations. This is partially offset by surpluses with all other continents.

Although year to year changes in the current account balance are generally dominated by changes in the deficit with Europe, in recent years changes in the size of the surpluses with America and Asia have become another important factor. As an indication of the relative contributions to the balance, in 1995 a world deficit of £3 billion arose from a deficit of £21 billion with Europe and £1 billion with International Organisations partially offset by surpluses of £9 billion with Asia, £7 billion with America, £3 billion with Australasia and Oceania and £2 billion with Africa.

Fig. 1 shows how the balance is split by continent for each year.

Fig. 1 Current account balances



Europe

More than half of all current account transactions are with Europe. Nearly all of these (95 per cent) are with member states of the European Union and EFTA. Full details of transactions with each of these countries are shown in the attached tables. The largest levels of transactions are with Germany, France and the Netherlands, with Italy, the Belgium and Luxembourg Economic Union and Ireland also having credit and debit transactions of £10 billion or more each in 1995.

The overall deficit with Europe is largely driven by deficits with Switzerland, Germany and France and by net contributions to European Union institutions. Between 1988 and 1995 the deficit with France has grown rapidly whereas that with Germany has reduced (see fig. 3). Net contributions to European Union Institutions have also become more important as a contribution to the current account deficit.

The deficit on trade in goods has reduced over the period from £20 billion to £8 billion as a result of the improved balance with the European Union. This is spread among most of the countries of the European Union. However, it is largely offset by a small investment income surplus (under £1 billion in 1988) being transformed to a £7 billion deficit by 1995. This again is largely due to changes in the balance with member states of the European Union but is also affected by the unspecified European countries, which are mostly Eastern European countries.

Fig. 2 Europe-total transactions 1995

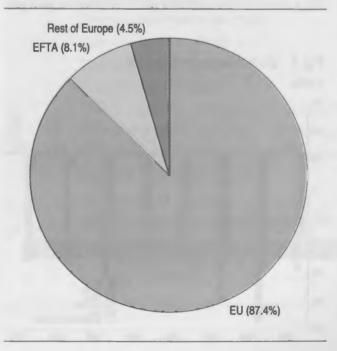
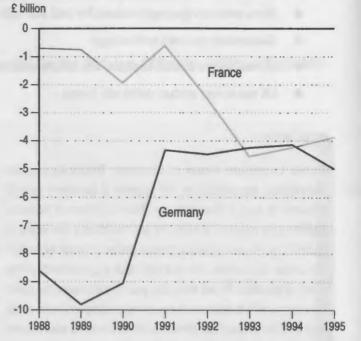


Fig. 3 Current account balances - Germany and France



America

Countries in the Americas account for around one fifth of all current account balance of payments transactions. Around three quarters of balance of payments transactions with the Americas are with the USA, 8 per cent are with Canada and 2 per cent with Mexico, leaving around 15 per cent with the rest of America. The UK has a current account surplus with each of these countries. The surplus with the USA has grown rapidly, particularly over the period 1991 to 1994.

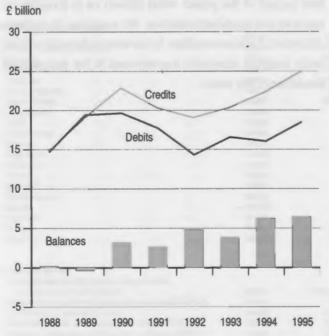
Just under half of the transactions were in trade in goods on which there was a small deficit. About a third were in investment income which contributed most of the surplus. The surplus on investment income has grown rapidly over the seven year period, switching from a £1 billion deficit with the USA in 1988 to a £4 billion surplus in 1995. This has arisen mainly from an increase in credit transactions with the USA without a corresponding increase in debit transactions.

Another important surplus was recorded in trade in service transactions which although only accounting for about a fifth of total current account transactions, contributed almost a third of the surplus. The amount of trade in services has increased over the period as a result of increased trade with the USA. Only about 1 per cent of transactions were in transfers. These contributed a small deficit.

Fig. 4 The Americas - balances by account



Fig. 5 The Americas - Investment income



Asia

Asian countries account for about one fifth of all current account balance of payments transactions. Most of the additional countries covered by the expanded breakdown are Asian and we are now able to identify the partner country for five sixths of trade with Asia.

There has been a surplus on the current account balance with Asia throughout the period considered. The largest surpluses are with Hong Kong and Singapore. There are small deficits with China and Taiwan but the UK has surpluses with all other individually identified countries. The surplus has grown from £1 billion in 1988 to £9 billion in 1995. Of this £4 billion came from transactions with the Core Newly Industrializing Countries (NICs1 - Hong Kong, South Korea, Singapore and Taiwan). A substantial part of the increase results from transactions with unspecified Asian countries.

The value of transactions with Japan is much higher than with other Asian countries with about £16 billion each in credits and debits each year. Trade with Hong Kong is next in importance at about half that level with Singapore and Saudi Arabia also making large contributions.

Trade in goods is an important part of our transactions with all identified Asian countries. They all have some trade in services transactions with the UK. Trade in services is most important for trade with Japan, Saudi Arabia and Hong Kong. Investment income is most important for transactions with Japan, Hong Kong, Singapore and Saudi Arabia. The UK has an investment income deficit with Saudi Arabia but large surpluses with Japan, Hong Kong and Singapore. For these countries investment income forms a large part of the total transactions with the UK.

Fig. 6 Asian countries share of total transactions 1995

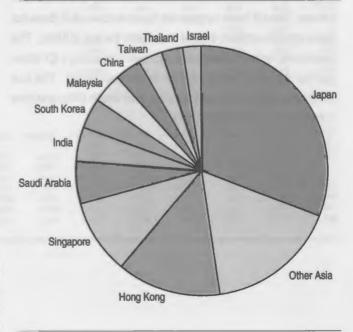
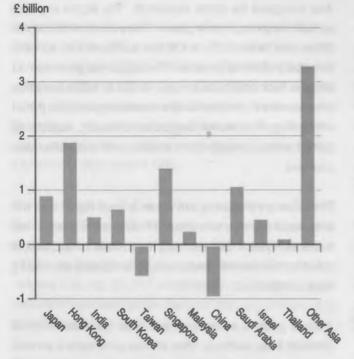


Fig. 7 Asian countries current account balances 1995



Africa

Only small amounts of current account transactions take place with Africa. The UK's surplus with Africa has reduced over the period considered although the UK now has a larger surplus with South Africa. South Africa accounts for less than half of the UK's credit transactions with Africa and less than a quarter of the debit transactions. Around half of transactions with Africa are in trade in goods and a quarter each in trade in services and investment income. The UK has a surplus with South Africa in all of these but has a small investment income deficit with the rest of Africa. The investment income balance has reduced from about a £1 billion surplus to a small deficit over the seven year period. This has arisen from trade with countries other than South Africa and from a reduction in credit transactions.

Australasia and Oceania

Only small amounts of current account transactions take place with Australasia and Oceania. The UK has a current account surplus of £3 billion with Australasia and Oceania. Most of this results from a surplus with Australia but there is also a surplus with New Zealand. The UK has a small current account deficit with the rest of Australasia and Oceania. Most of the surplus arises from a £2 billion surplus on investment income with Australia and New Zealand. There is a deficit of £1/2 billion on transfers, partly reflecting payments of pensions to former UK residents.

Future Publication

We plan to update this breakdown annually but in future we hope to publish it in the Pink Book. We intend to continue improving the quality of the data. The next Pink Book will be published in August 1997.

Acknowledgement

We would like to thank the Department of Trade and Industry for their support of the project which allowed us to produce this improved and expanded breakdown. We would also like to thank Jill Leyland, a private consultant, for her work on financial services which underlies substantial improvements to the geographical breakdown of this sector.

G1A UK Balance of Payments - Current Account Balance Geographical Breakdown

									£ million
		1988	1989	1990	1991	1992	1993	1994	1995
Europe Africa	EGII EGDX	-23 175 2 362	-33 179 2 455	-29 523 1 359	-17 001 1 667	-21 540 1 513	-24 313 2 410	-21 379	-21 273
America	EGDZ	2 236	233	2 718	1 446	5 449	5 173	1 819 8 564	1 662 6 692
Asia	EGEA	1 000	5 552	4 789	5 392	4 394	5 788	7 157	9 107
Australasia & Oceania	EGEB	1 389	2 577	2 028	861	944	1 209	2 372	2 899
International Organizations	EGEC	-474	-546	-692	-730	-1 038	-984	-1 027	-1 474
Unallocated	EGGF	188	509	575	413	146	_37 	74 	-504
World total	AIMG	-16 475	-22 398	-18 746	−7 954	-10 133	-10 756	-2 419	-2 892
European Union (EU)									
Belgium/Luxembourg	HEHF	-383	-713	-672	-45	-310	-822	-836	-1 343
Denmark France	HEHG HEHH	-560 -693	-712 -737	-527 -1 914	-568 -600	-441 -2 460	-424 -4 522	-247 -4 210	24 -3 846
Germany	HEHI	-8 604	-9 806	-9 049	-4 332	-4 480	-4 243	-4 133	-4 994
Greece	HEHK	-255	-270	-180	-205	-106	122	-312	-284
Ireland	HEHL	337	534	1 233	1 486	1 244	1 425	1 277	1 136
Italy	HEHM	-9	45	632	1 941	2 093	1 560	1 575	1 871
Netherlands Portugal	HEHO	-2 627 -275	-3 276 -310	-3 491 -314	-2 962 -265	-4 167 -489	-1 811 -350	-1 092	-361 -343
Portugal Spain	HEHQ	-1 538	-1 346	-314 -283	-205 747	-469 65	-350 -1 064	-281 -1 057	-343 -1 171
Austria	EGDQ	-515	-437	-426	-302	-204	-365	-405	-245
Sweden	EGDV	-672	-584	-382	-45	-70	-316	-405	159
Finland	EGDR	-647	-558	-559	-517	-444	-548	-779	-608
European Institutions ¹ EU unallocated	HEHR EGIR	-1 393 1	-2 401 -	-2 721 2	–876 –2	-2 419 -1	-2 539 -6	-2 578 -	-4 283 -
Total European Union	HEHS	-17 842	-20 574	-18 644	-6 548	-12 182	-13 900	-13 481	-14 287
European Free Trade Association (EFTA) Switzerland ²	EGDW	-5 755	-7 598	-7 709	-7 716	-7 435	-7 727	-6 069	-5 179
Iceland	EGDS	-62	-80	-111	-90	-99	-58	-93	-77
Norway	EGDU	-1 851	-2 453	-2 482	-2 490	-2 001	-2 256	-1 032	-1 760
Liechtenstein ²	EGDT	-6 5	65 	<u>–</u> 66	-55	-68	-82	-95 	-8 3
Total European Free Trade Association	HEHU	-7 734	-10 197	-10 368	-10 352	-9 602	-10 123	-7 289	-7 100
Other specified countries									
Turkey	HEHV	131	-130	114	427	204	401	3	4
United States of America Canada	HEHW	1 546 644	-951 876	1 765 126	-373 111	3 807 377	3 046 579	5 687 438	4 116 171
Japan	HEHY	698	1 888	2 216	1 871	578	339	363	902
Australia	HEHZ	1 462	2 691	1 987	1 033	1 024	1 258	2 309	2 811
New Zealand	HELA	97	74	127	-39	-18	86	230	282
South Africa	EGDY	931	852	937	989	1 038	1 207	1 402	1 734
Hong Kong India	HENL	.,	**	-113 638	-95 418	70 229	685 54	1 209 99	1 894 512
South Korea	HENN			162	437	475	652	896	658
Taiwan	HENO		,,	-1 268	-1 091	-960	-903	-709	-540
Singapore	HENQ			1 573	1 453	1 192	1 166	1 178	1 415
Malaysia	HENR			170	85	87	228	632	247
China Russia ²	HENT			-10	-338	-384	-358 -459	-633 -218	-914 18
Saudi Arabia	HENV			384	972	790	410	884	1 069
Israel	HENW			-19	16	67	339	498	463
Thailand	HENX			-11	-96	-73	103	86	105
Poland Mexico	HENY HEOE		••	106 454	69 447	272 582	282 645	179 634	303 404
Economic zones	RECE		**	454	447	562	045	634	404
Organization for Economic Cooperation									
and Development(OECD)	HEIB	-19 510	-24 034	-19 442	-12 526	-12 737	-15 036	-8 399	-8 227
North American Free Trade Association (NAFTA)	EGEE			2 346	184	4 766	4 270	6 759	4 691
Central and Eastern Europe	EGEF	-377	-364	-96 -271	118	270	201	28	257
Commonwealth of Independent States (CIS) African, Caribbean and Pacific countries (ACP)	EEYF EGEG	-290 749	-227 -518	-371 -159	-600 600	-314 254	-347 825	–83 –313	-513
Organization of Petroleum Exporting Countries (OPEC)	EGEH	2 177	2 127	1 315	3 122	2 662	2 935	2 517	2 977
Core Newly Industrializing Countries (NICs1)	EGEI	-479	-299	353	704	777	1 599	2 573	3 430
Association of South-East Asian Nations (ASEAN)	EGEJ	-63	985	1 522	1 293	1 037	1 350	1 826	1 746
Offshore Financial Centres	EGEL	614	410	1 431	2 633	2 255	3 256	3 478	4 056

£ million

For the purpose of this table European Institutions are included in Europe and are excluded from International Organizations.
 Liechtenstein had a customs union with Switzerland before 1995, therefore totals for Switzerland include Liechtenstein trade in goods for 1988 to 1994. As Russia did not exist as a separate country before 1993, trade in goods data for Russia for 1988 to 1992 are not individually identified.

G1B UK Balance of Payments - Current Account Credits Geographical Breakdown

G I D Geographical Breakd	OWII								£ million
		1988	1989	1990	1991	1992	1993	1994	1995
Europe	EGIK	85 738	98 563	110 616	116 297	115 309	126 437	138 933	163 092
Africa	EGHC	6 955	8 078	7 441	7 367	7 249	8 316	7 591	8 428
America	EGHE	36 547	42 870	47 692	43 734	44 999	50 956	55 914	60 273
Asia Australasia & Oceania	eghi eghj	33 092 4 707	43 445 5 622	44 712 4 964	45 874 4 132	42 907 4 535	48 298 5 251	50 688 6 486	57 487 7 321
International Organizations	EGHM	4707	492	4 904	586	431	404	247	316
Unallocated	EGHN	209	286	407	65	80	14	-257	-43
World total	CGPZ	167 653	199 357	216 303	218 055	215 510	239 676	259 602	296 874
European Union (EU)									
Belgium/Luxembourg	EGGH	7 604	8 915	9 482	9 937	9 609	11 014	11 785	13 240
Denmark	EGGI	1 947	2 215	2 535	2 507	2 584	2 699	2 645	3 095
France	EGGM	12 813	15 621	17 674	18 496	17 296	18 323	20 748	23 922
Germany	EGGJ	14 281	16 852	20 021	22 430	22 908	25 721	28 526	34 088
Greece	EGGK	1 036	1 239	1 378	1 332	1 438	1 603	1 390	1 658
Ireland	EGGN	5 513	6 360	7 315 10 201	7 478	7 988	8 961 11 095	9 295 12 145	10 805 13 986
Italy Netherlands	EGGO EGGP	7 162 8 658	8 633 10 780	11 913	11 432 12 315	11 295 12 091	13 373	15 441	18 866
Portugal	EGGQ	1 191	1 396	1 542	1 547	1 591	1790	1 814	2 157
Spain	EGGL	3 991	4 627	5 339	5 984	5 843	6 040	6 981	8 385
Austria	EGGT	1 078	1 271	1 460	1 444	1 411	1 503	1 691	1 931
Sweden	EGGY	3 292	3 876	4 500	4 457	4 258	4 590	5 093	6 129
Finland	EGGU	1 361	1 639	1 965	1 690	1 662	1 785	1 981	2 495
European Institutions ¹	EGGR	2 395	2 376	2 412	2 994	3 063	3 516	3 559	3 923
EU unallocated	EGIN			8	1		2	2	
Total European Union	EGGG	72 313	85 799	97 745	104 037	103 040	112 020	123 095	144 683
European Free Trade Association(EFTA)									
Switzerland ²	EGGZ	3 587	4 476	5 123	4 856	4 585	5 532	5 778	6 996
Iceland	EGGV	167	157	176	173	169	220	179	197
Norway	EGGX	1 863	2 107	2 553	2 556	2 583	2 643	3 376	3 311
Liechtenstein ²	EGGW	65 	65	68	73 	63	51 	54	82
Total European Free Trade Association	EGHO	5 681	6 804	7 920	7 658	7 401	8 447	9 387	10 586
Other specified countries									
Turkey	EGHB	912	799	1 031	1 153	1 061	1 475	1 202	1 545
United States of America	EGHG	29 758	34 167	35 047	31 248	33 456	38 343	42 329	45 670
Canada	EGHF	4 010	4 473	4 063	3 729	3 531	3 918	4 130	4 567
Japan Australia	EGHI	11 697 3 789	16 091 4 647	17 113 4 119	16 428 3 376	13 391 3 646	13 756 4 181	14 177 5 273	16 817 5 975
New Zealand	EGHK EGHL	845	866	723	656	718	951	1 134	1 257
South Africa	EGHD	2 107	2 362	2 418	2 331	2 319	2 654	2 809	3 344
Hong Kong	HEML			4 471	4 828	5 252	6 136	6 699	8 021
India	HEMM			1 817	1 550	1 472	1 597	2 103	2 611
South Korea	HEMN			1 264	1 503	1 522	1 925	2 139	2 396
Taiwan	HEMO			609	721	780	988	1 103	1 385
Singapore	HEMP			4 160	4 240	4 007	4 616	4 932	5 805
Malaysia	HEMQ			1 272	1 306	1 485	1 969	2 298	2 173
China Russia ²	HEMR		**	877	751	880	1 235	1 364	1 308
	HEMS			2 127	4 177	2.422	761	1 050	1 244
Saudi Arabia Israel	HEMT			3 137 790	4 177 731	3 423 798	3 276 1 166	3 107 1 372	3 440 1 489
Thailand	HEMU			790	743	808	1 119	1 263	1 489
Poland	HEMW			424	540	774	916	918	1 177
Mexico	HEOC	**		950	1 020	1 068	1 150	1 083	926
Economic zones									
Organization for Economic Cooperation									
and Development (OECD)	EGHP	126 982	151 609	166 346	166 335	164 373	180 967	198 566	228 496
North American Free Trade Association (NAFTA)	EGHQ			40 060	35 997	38 056	43 411	47 542	51 163
Central and Eastern Europe	EGHR	1 002	1 103	1 738	1 643	1 904	2 301	2 720	3 467
Commonwealth of Independent States (CIS)	EGHW	614	801	746	495	625	957	1 281	1 468
African, Caribbean and Pacific countries (ACP)	EGHS	4 476 6 879	4 702 8 156	5 464	5 622 10 411	5 252 9 132	5 777	4 811	4 893
Organization of Petroleum Exporting Countries (OPEC) Core Newly Industrializing Countries (NICs1)	EGHT EGHU	7 688	8 156 9 182	8 417 10 503	11 293	11 561	9 654 13 664	8 196 14 872	9 019 17 609
Association of South-East Asian Nations (ASEAN)	EGHV	4 438	5 696	6 775	7 048	7 121	8 782	9 646	10 880
Offshore Financial Centres	EGHX	8 869	10 747	14 262	14 725	14 145	16 187	16 389	18 700
		0 000					. 5 107	.5 005	.5,50

¹ For the purpose of this table European Institutions are included in Europe and are excluded from International organizations.

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G1C UK Balance of Payments - Current Account Debits Geographical Breakdown

G Geographical Breakd									£ million
		1988	1989	1990	1991	1992	1993	1994	1995
Europe	EGIJ	108 913	131 742	140 139	133 298	136 849	150 750	160 312	184 365
Africa	egfj	4 593	5 623	6 082	5 700	5 736	5 906	5 772	6 766
America	EGFL	34 311	42 637	44 974	42 288	39 550	45 783	47 350	53 581
Asia	EGFO	32 092	37 893	39 923	40 482	38 513	42 510	43 531	48 380
Australasia & Oceania	EGFQ	3 318	3 045	2 936	3 271	3 591	4 042	4 114	4 422
International Organizations Unallocated	EGFT EGFU	880 21	1 038 -223	1 163 -168	1 316 -348	1 469 66	1 388 51	1 274 -331	1 790 461
	CGQB	184 128	221 755	235 050	226 008	225 642	250 430	262 022	299 766
World Total	CGQB	104 120	221755	200 000	220 000	220 042	250 400	202 022	233 700
European Union (EU)									
Belgium/Luxembourg	EGEO	7 987	9 628	10 154	9 982	9 919	11 836	12 621	14 583
Denmark	EGEP	2 507	2 927	3 062 19 588	3 075 19 096	3 025 19 756	3 123 22 845	2 892 24 958	3 071 27 768
France	EGET EGEQ	13 506 22 885	16 358 26 658	29 070	26 762	27 388	29 964	32 659	39 082
Germany Greece	EGER	1 291	1 509	1 558	1 537	1 544	1 481	1 702	1 942
Ireland	EGEU	5 176	5 826	6 082	5 992	6 744	7 536	8 018	9 669
Italy	EGEV	7 171	8 588	9 569	9 491	9 202	9 535	10 570	12 115
Netherlands	EGEW	11 285	14 056	15 404	15 277	16 258	15 184	16 533	19 227
Portugal	EGEX	1 466	1 706	1 856	1 812	2 080	2 140	2 095	2 500
Spain	EGES	5 529	5 973	5 622	5 237	5 778	7 104	8 038	9 556
Austria	EGFA	1 593	1 708	1 886	1 746	1 615	1 868	2 096	2 176
Sweden	EGFF	3 964	4 460	4 882	4 502	4 328	4 906	5 498	5 970
Finland	EGFB	2 008	2 197	2 524	2 207 3 870	2 106 5 482	2 333 6 055	2 760 6 137	3 103 8 206
European Institutions ¹ EU unallocated	EGEY EGIO	3 788 -1	4 777	5 133 6	3 870	1	8	2	0 200
Total European Union	EGEN	90 155	106 373	116 389	110 585	115 222	125 920	136 576	158 970
European Free Trade Association (EFTA)									
Switzerland ²	EGFG	9 342	12 074	12 832	12 572	12 020	13 259	11 847	12 175
Iceland	EGFC	229	237	287	263	268	278	272	274
Norway	EGFE	3 714	4 560	5 035	5 046	4 584	4 899	4 408	5 071
Liechtenstein ²	EGFD	130	130	134	128	131	133	149	165
Total European Free Trade Association	EGFV	13 415	17 001	18 288	18 010	17 003	18 570	16 676	17 686
Other specified countries									
Turkey	EGFI	781	929	917	726	857	1 074	1 199	1 541
United States of America	EGFN	28 212	35 118	33 282	31 621	29 649	35 297	36 642	41 554
Canada	EGFM	3 366 10 999	3 597 14 203	3 937 14 897	3 618 14 557	3 154 12 813	3 339 13 417	3 692 13 814	4 396 15 915
Japan Australia	EGFP EGFR	2 327	1 956	2 132	2 343	2 622	2 923	2 964	3 164
New Zealand	EGFS	748	792	596	695	736	865	904	975
South Africa	EGFK	1 176	1 510	1 481	1 342	1 281	1 447	1 407	1 610
Hong Kong	HEMX			4 584	4 923	5 182	5 451	5 490	6 127
India	HEMY			1 179	1 132	1 243	1 543	2 004	2 099
South Korea	HEMZ			1 102	1 066	1 047	1 273	1 243	1 738
Taiwan	HENA			1 877	1 812	1 740	1 891	1 812	1 925
Singapore	HENC			2 587	2 787	2 815	3 450	3 754	4 390
Malaysia	HEND			1 102 887	1 221 1 089	1 398 1 264	1 741 1 593	1 666 1 997	1 926 2 222
China Russia ²	HENE HENF					1 204	1 220	1 268	1 226
Saudi Arabia	HENG			2 753	3 205	2 633	2 866	2 223	2 371
Israel	HENH			809	715	731	827	874	1 026
Thailand	HENJ			721	839	881	1 016	1 177	1 376
Poland	HENK			530	471	502	634	739	874
Mexico	HEOD			496	573	486	505	449	522
Economic zones									
Organization for Economic Cooperation			.== - :			4000	100.000	000 000	000 =00
and Development (OECD)	EGFW	146 492	175 643	185 788	178 861	177 110	196 003	206 965	236 723
North American Free Trade Association (NAFTA)	EGFX			37 714	35 813	33 290	39 141	40 783	46 472
Central and Eastern Europe	EGFY	1 379	1 467	1 834	1 525	1 634	2 100	2 692	3 210
Commonwealth of Independent States (CIS)	EGGD	904	1 028	1 117	1 095	939	1 304	1 364	1 468
African, Caribbean and Pacific countries (ACP)	EGFZ	3 727 4 702	5 220 6 029	5 623 7 102	5 022 7 289	4 998 6 470	4 952 6 719	5 124 5 679	5 406 6 042
Organization of Petroleum Exporting Countries (OPEC) Core Newly Industrializing Countries (NICs1)	EGGA EGGB	8 167	9 481	10 150	10 589	10 784	12 065	12 299	14 179
Association of South-East Asian Nations (ASEAN)	EGGC	4 501	4 711	5 253	5 755	6 084	7 432	7 820	9 134
Offshore Financial Centres	EGGE	8 255	10 337	12 831	12 092	11 890	12 931	12 911	14 644
2		0 200	. 5 007	2001				0.1	

¹ For the purpose of this table European Institutions are included in Europe

and excluded from International Organizations.

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G2A UK Balance of Payments - Trade in Goods Balance Geographical Breakdown

									£ million
		1988	1989	1990	1991	1992	1993	1994	1995
Europe	EPNM	-19 989	-22 507	-16 490	-6 688	-8 981	-9 451	-8 998	-7 565
Africa	EPNN	1 057	918	713	1 191	1 009	1 187	1 130	1 409
America	EPNO	-120	-892	-1 618	-2 284	-1 197	-645	286	-1 907
Asia	EPNP	-2 906	-2 955	-1 986	-2 872	-4 079	-4 965	-3 950	-4 358
Australasia & Oceania	EPNQ	478	753	572	369	144	414	701	793
International Organizations	EPNR	_	-	-	-	-	-	_	-
Unallocated	EPNS								
World Total	AIMA	-21 480	-24 683	-18 809	-10 284	~13 104	-13 460	-10 831	-11 628
European Union (EU)									
Belgium/Luxembourg	CHNF	-577	-696	-19	467	104	440	486	310
Denmark	CHING	-805	-979	-826	-784	-769	-524	-310	-81
France	ENYT	-873	-1 093	-732	928	-472	-1 306	-1 783	-1 072
Germany	ENYW	-7 688	-8 482	-6 465	~2 788	-3 405	-3 859	-4 669	-5 960
Greece	CHNI	121	176	280	289	406	602	572	609
Ireland	CHNH	276	508	849	920	780	892	934	718
Italy	CHOE	-1 549	-1 947	-1 027	-120	-472	-591	-293	-344
Netherlands	CHNE	-2 465	-2 745	-2 807	-1 630	-1 180	-886	-251	868
Portugal	CHNJ	~94 276	-105 371	-125 885	54 1 684	22 1 524	134 1 152	1 329	1 738
Spain Austria	CHVG	-337	-318	-237	-135	-126	-45	25	196
Sweden	CHVI	-1 080	-1 243	~829	-629	-766	-6 7 7	-778	-386
Finland	CHVH	-936	-920	-694	-646	-638	-759	-924	-784
European Institutions ¹	EOCM	-	-	-	-	-	700	-	-
EU Unallocated	EPNT	-	-	-	-	-	-	-	-
Total European Union	ENPF	-15 736	-17 480	-11 743	-2 393	-4 993	-5 423	-5 662	-4 181
European Free Trade Association (EFTA)									
Switzerland ²	EPNV	-2 007	-1 998	-1 755	~1 527	-1 993	-2 301	-2 157	-2 223
Iceland	EPNW	-109	-132	-163	-135	-142	-93	-117	-106
Norway	EPNX	-1 987	-2 681	-2 799	-2 802	-2 385	-2 512	-1 547	-2 207
Liechtenstein ²	EPOY								8
Total European Free Trade Association	EPOV	-4 103	-4 811	-4 717	-4 464	-4 520	-4 906	-3 821	-4 528
Other specified countries									
Turkey	EOCO	-23	-114	79	351	241	525	205	378
United States of America	EOCP	205	-387	-910	-1 799	599	-527	-264	-1 671
Canada	EOCQ	46	52	-274	-142	-187	38	97	-501
Japan	EOCR	-4 354	-4 462	-3 660	-4 009	-4 858	-5 449	-5 485	-5 461
Australia New Zooland	EPOA	658	847	642	530	373	640	905	1 040
New Zealand South Africa	EPOB	-118 302	-25 204	–19 71	-104 101	-150 250	-140 182	-103 500	-116
Hong Kong	EPOE EREE	-644	-829	-633	-638	-651	-716	-617	780 –691
India	EREH	554	688	473	264	125	101	93	326
South Korea	EREK	-602	-605	-297	-95	-222	-226	-12	-303
Taiwan	EREN	-708	-863	-709	-672	-747	-875	-762	-670
Singapore	EREF	79	-89	58	-57	17	-102	43	-22
Malaysia	EREI	-180	-201	-141	-271	-403	-365	171	-213
China	EREL	-8	-88	-87	-340	-466	-522	-740	-1 008
Russia ²	EREO						-228	-54	-44
Saudi Arabia	EREG	1 135	1 949	1 280	1 355	1 084	626	833	974
Israel	EREJ	52	42	75	90	123	360	494	455
Thailand Poland	EREM	-24	3	-47	-137	-131	-67	-119	-146
Mexico	erep epjz	~131 50	-120 52	117 94	46 134	263 151	304 174	190 160	340 -14
Economic zones									
Economic zones Organization for Economic Cooperation									
Organization for Economic Cooperation and Development (OECD)	EOCU	-23 387	-26 345	-20 506	-11 895	-14 502	-15 025	-13 871	-14 818
Organization for Economic Cooperation	EOCU EPOF	-23 387 301	-26 345 -283	-20 506 -1 090	-11 895 -1 807	-14 502 -635	-15 025 -315	-13 871 -7	-14 818 -2 186
Organization for Economic Cooperation and Development (OECD) North American Free Trade Association (NAFTA) Central and Eastern Europe									
Organization for Economic Cooperation and Development (OECD) North American Free Trade Association (NAFTA) Central and Eastern Europe Commonwealth of Independent States (CIS)	EPOF	301 -138 -171	-283	-1 090 -40 -267	-1 807 77 -487	-635 312 -175	-315	-7	-2 186
Organization for Economic Cooperation and Development (OECD) North American Free Trade Association (NAFTA) Central and Eastern Europe Commonwealth of Independent States (CIS) African, Caribbean and Pacific countries (ACP)	EPOF EPOG EPOH EPOI	301 -138 -171 373	-283 -177 -116 441	-1 090 -40 -267 333	-1 807 77 -487 658	-635 312 -175 393	-315 306 -136 603	-7 116 32 323	-2 186 493 66 362
Organization for Economic Cooperation and Development (OECD) North American Free Trade Association (NAFTA) Central and Eastern Europe Commonwealth of Independent States (CIS) African, Caribbean and Pacific countries (ACP) Organization of Petroleum Exporting Countries (OPEC)	EPOF EPOG EPOH EPOJ	301 -138 -171 373 2 716	-283 -177 -116 441 3 286	-1 090 -40 -267 333 2 519	-1 807 77 -487 658 2 807	-635 312 -175 393 2 765	-315 306 -136 603 2 544	-7 116 32 323 2 141	-2 186 493 66 362 2 577
Organization for Economic Cooperation and Development (OECD) North American Free Trade Association (NAFTA) Central and Eastern Europe Commonwealth of Independent States (CIS) African, Caribbean and Pacific countries (ACP) Organization of Petroleum Exporting Countries (OPEC) Core Newly Industrializing Countries (NICs1)	EPOF EPOG EPOH EPOJ EPOJ	301 -138 -171 373 2 716 -1 875	-283 -177 -116 441 3 286 -2 386	-1 090 -40 -267 333 2 519 -1 581	-1 807 77 -487 658 2 807 -1 462	-635 312 -175 393 2 765 -1 603	-315 306 -136 603 2 544 -1 919	-7 116 32 323 2 141 -1 348	-2 186 493 66 362 2 577 -1 686
Organization for Economic Cooperation and Development (OECD) North American Free Trade Association (NAFTA) Central and Eastern Europe Commonwealth of Independent States (CIS) African, Caribbean and Pacific countries (ACP) Organization of Petroleum Exporting Countries (OPEC)	EPOF EPOG EPOH EPOJ	301 -138 -171 373 2 716	-283 -177 -116 441 3 286	-1 090 -40 -267 333 2 519	-1 807 77 -487 658 2 807	-635 312 -175 393 2 765	-315 306 -136 603 2 544	-7 116 32 323 2 141	-2 186 493 66 362 2 577

¹ For the purpose of this table European Institutions are included in Europe

and are excluded from International Organizations.

2 Liechtenstein had a customs union with Switzerland before 1995, therefore totals for Switzerland include Liechtenstein trade in goods for 1988 to 1994. As Russia did not exist as a separate country before 1993, trade in goods data for Russia for 1988 to 1992 are not individually identified.

G2B UK Balance of Payments - Trade in Goods Credits Geographical Breakdown

									£ million
		1988	1989	1990	1991	1992	1993	1994	1995
Europe	EPLM	49 337	56 522	64 584	68 544	70 585	76 431	85 145	98 669
Africa	EPLN	3 227	3 279	3 505	3 514	3 514	3 967	4 085	4 706
America	EPLO	13 848	15 664	16 295	14 884	16 039	19 534	21 809	22 898
Asia	EPLP	12 249 1 685	14 590 2 099	15 257 2 077	14 823 1 648	15 575 1 630	19 490 1 976	21 249 2 378	23 470 2 603
Australasia & Oceania International Organizations	EPLQ EPLR	1 005	2 099	2011	1 040	1 030	1970	2 3/0	2 003
Unallocated	EPLS	_	_	_	_	_	_	_	_
World Total	CGKG	80 346	92 154	101 718	103 413	107 343	121 398	134 666	152 346
European Union (EU)									
Belgium/Luxembourg	CHINO	4 233	4 860	5 556	5 811	5 693	7 114	7 671	8 261
Denmark	CHNR	1 167	1 201	1 390	1 392	1 553	1 607	1 757	2 091
France	ENYL	8 249	9 471	10 711	11 676	11 444	12 102	13 573	15 132
Germany	ENYO	9 607 468	11 182 562	13 006 671	14 490 660	15 157 766	16 014 919	17 567 927	20 071 1 032
Greece Ireland	CHNT	4 043	4 681	5 226	5 224	5 718	6 337	6 678	7 692
Italy	CHNO	4 093	4 593	5 525	6 103	6 124	6 063	6 915	7 822
Netherlands	CHNP	5 569	6 630	7 394	8 151	8 481	8 080	9 697	12 208
Portugal	CHNU	805	913	1 019	1 070	1 164	1 368	1 245	1 454
Spain	CHNV	2 682	3 114	3 691	4 243	4 388	4 366	5 050	6 039
Austria	CHMY	511	590	695	761	791	912	1 029	1 113
Sweden Finland	CHNA	2 189 823	2 412 923	2 667 1 033	2 439 842	2 432 995	2 886 1 118	3 331 1 299	4 097 1 696
European Institutions ¹	EOAY	025	-	1 000	-	-		- 233	- 030
EU Unallocated	EPLT	_	_	-	-	-		_	
Total European Union	ENOF	44 432	51 132	58 584	62 857	64 707	68 892	76 737	88 711
European Free Trade Association (EFTA)									
Switzerland ²	EPLV	1 879	2 244	2 394	2 114	1 830	2 259	2 441	2 714
Iceland	EPLW	88	70	90	97	91	147	111	136
Norway	EPLX	1 068	1 053	1 311	1 325	1 405	1 489	1 992	1 930
Liechtenstein ²	EPOW								12
Total European Free Trade Association	EPOT	3 035	3 367	3 795	3 536	3 326	3 895	4 544	4 792
Other specified countries									
Turkey	EOBA	483	434	616	741	687	1 037	806	1 140
United States of America	EOBB	10 704	12 268	13 042 1 919	11 420 1 710	12 506 1 622	15 262 1 832	16 753 1 908	17 842 1 790
Canada Japan	EOBC EOBD	2 039 1 699	2 185 2 220	2 552	2 221	2 152	2 638	2 994	3 801
Australia	EPMA	1 345	1 661	1 600	1 331	1 327	1 588	1 919	2 108
New Zealand	EPMB	292	387	427	257	256	331	411	438
South Africa	EPME	1 035	1 009	1 067	989	1 056	1 139	1 430	1 828
Hong Kong	ERDG	992	1 080	1 187	1 340	1 578	2 159	2 335	2 651
India	ERDJ	1 071 434	1 341 480	1 211 594	982 758	926 646	1 145 806	1 327 1 037	1 681 1 171
South Korea Taiwan	ERDM ERDP	342	396	412	502	547	676	752	961
Singapore	ERDH	609	752	998	985	1 123	1 448	1 859	2 062
Malaysia	ERDK	299	429	575	571	622	975	1 323	1 193
China	ERDN	398	406	451	312	419	749	842	821
Russia ²	ERDQ						559	717	868
Saudi Arabia	ERDI	1 677	2 376	1 956	2 234	1 977 574	1 827 887	1 513 1 042	1 612 1 108
Israel Thailand	ERDL ERDO	472 270	488 415	544 400	511 449	466	672	755	837
Poland	ERDR	169	191	212	336	594	736	712	943
Mexico	EPJX	191	206	263	276	297	334	391	273
Economic zones									
		64.007	70.070	00.040	04.405	97.000	06.007	106.000	101 451
Organization for Economic Cooperation		64 337	73 978	82 918 15 224	84 465 13 406	87 068 14 425	96 097 17 428	106 838 19 052	121 451 19 905
and Development (OECD)	EOBG	12.024				100 4(3)	1/440	10 002	13 303
and Development (OECD) North American Free Trade Association (NAFTA)	EPMF	12 934 761	14 659 792					1 947	2 672
and Development (OECD) North American Free Trade Association (NAFTA) Central and Eastern Europe	EPMF EPMG	761	792	854	886	1 216	1 627	1 947 907	
and Development (OECD) North American Free Trade Association (NAFTA) Central and Eastern Europe Commonwealth of Independent States (CIS)	EPMF	761 491						1 947 907 2 134	1 074
and Development (OECD) North American Free Trade Association (NAFTA) Central and Eastern Europe Commonwealth of Independent States (CIS) African, Caribbean and Pacific countries (ACP)	EPMF EPMG EPMH	761	792 662	854 581	886 343	1 216 449	1 627 723	907	1 074 2 394
and Development (OECD) North American Free Trade Association (NAFTA) Central and Eastern Europe Commonwealth of Independent States (CIS)	EPMF EPMG EPMH EPMI	761 491 1 777 4 192 2 377	792 662 1 892 4 933 2 708	854 581 1 995 4 735 3 191	886 343 2 078 5 075 3 585	1 216 449 2 064 5 325 3 894	1 627 723 2 301 5 648 5 089	907 2 134 4 649 5 983	1 074 2 394 5 222 6 845
and Development (OECD) North American Free Trade Association (NAFTA) Central and Eastern Europe Commonwealth of Independent States (CIS) African, Caribbean and Pacific countries (ACP) Organization of Petroleum Exporting Countries (OPEC)	EPMF EPMG EPMH EPMI EPMJ	761 491 1 777 4 192	792 662 1 892 4 933	854 581 1 995 4 735	886 343 2 078 5 075	1 216 449 2 064 5 325	1 627 723 2 301 5 648	907 2 134 4 649	2 672 1 074 2 394 5 222 6 845 5 048 5 873

¹ For the purpose of this table European Institutions are included in Europe

and are excluded from International Organizations.

2 Liechtenstein had a customs union with Switzerland before 1995, therefore totals for Switzerland include Liechtenstein trade in goods for 1988 to 1994. As Russia did not exist as a separate country before 1993, trade in goods data for Russia for 1988 to 1992 are not individually identified.

GZ G deographical Breakd									£ millior
		1988	1989	1990	1991	1992	1993	1994	1995
Europe	EPMM	69 326	79 029	81 074	75 232	79 566	85 882	94 143	106 234
Africa	EPMN	2 170	2 361	2 792	2 323	2 505	2 780	2 955	3 297
America	EPMO	13 968	16 556	17 913	17 168	17 236	20 179	21 523	24 805
Asia	EPMP	15 155	17 545	17 243	17 695	19 654	24 455	25 199	27 828
Australasia & Oceania	EPMQ	1 207	1 346	1 505	1 279	1 486	1 562	1 677	1 810
International Organizations	EPMR	-	_	_	-	_	_	_	-
Unallocated	EPMS								
World Total	CGHK	101 826	116 837	120 527	113 697	120 447	134 858	145 497	163 974
European Union (EU)									
Belgium/Luxembourg	CHNY	4 810	5 556	5 575	5 344	5 589	6 674	7 185	7 951
Denmark	CHNZ	1 972	2 180	2 216	2 176	2 322	2 131	2 067	2 172
France	ENYP	9 122	10 564	11 443	10 748	11 916	13 408	15 356	16 204
Germany	ENYS	17 295	19 664	19 471	17 278	18 562	19 873	22 236	26 031
Greece	СНОВ	347	386	391	371	360	317	355	423
Ireland	CHOA	3 767	4 173	4 377	4 304	4 938	5 445	5 744	6 974
Italy	CHNW	5 642	6 540	6 552	6 223	6 596	6 654	7 208	8 166
Netherlands Reduced	CHNX	8 034	9 375	10 201	9 781	9 661	8 966	9 948	11 340
Portugal Spain	CHOD	899 2 406	1 018 2 743	1 144 2 806	1 016 2 559	1 142 2 864	1 234 3 214	1 245 3 721	1 450 4 301
Austria	CHOD	848	910	934	897	920	957	1 004	917
Sweden	CHND	3 268	3 657	3 499	3 069	3 199	3 563	4 109	4 483
Finland	CHNC	1 758	1 844	1 726	1 487	1 635	1 877	2 223	2 480
European Institutions ¹	EOBS	- 1750	-	1720	1 407	- 000	10//	2 225	2 400
EU Unallocated	EPMT	-	-	-	-	-	-	-	-
Total European Union	ENOS	60 168	68 612	70 327	65 250	69 700	74 315	82 399	92 892
European Free Trade Association (EFTA)									
Switzerland ²	EPMV	3 886	4 242	4 149	3 641	3 823	4 560	4 598	4 937
Iceland	EPMW	197	202	253	232	233	240	228	242
Norway	EPMX	3 055	3 734	4 110	4 127	3 790	4 001	3 539	4 137
Liechtenstein ²	EPOX								4
Total European Free Trade Association	EPOU	7 138	8 178	8 512	8 000	7 846	8 801	8 365	9 320
Other specified countries									
Turkey	EOBU	506	548	537	390	446	512	601	762
United States of America	EOBV	10 499	12 655	13 952	13 219	13 105	15 789	17 017	19 513
Canada	EOBW	1 993	2 133	2 193	1 852	1 809	1 794	1 811	2 291
Japan	EOBX	6 053	6 682	6 212	6 230	7 010	8 087	8 479	9 262
Australia	EPNA	687	814	958	801	954	948	1 014	1 068
New Zealand	EPNB	410	412	446	361	406	471	514	554
South Africa	EPNE	733	805	996	888	806	957	930	1 048
Hong Kong	ERDS	1 636	1 909	1 820	1 978	2 229	2 875	2 952	3 342
India South Korea	ERDV	517 1 036	653 1 085	738 891	718 853	801 868	1 044 1 032	1 234 1 049	1 355 1 474
Taiwan	ERDY	1 050	1 259	1 121	1 174	1 294	1 551	1 514	1 631
Singapore	EREB	530	841	940	1 042	1 106	1 550	1 816	2 084
Malaysia	ERDW	479	630	716	842	1 025	1 340	1 152	1 406
China	ERDZ	406	494	538	652	885	1 271	1 582	1 829
Russia ²	EREC						787	771	912
Saudi Arabia	ERDU	542	427	676	879	893	1 201	680	638
Israel	ERDX	420	446	469	421	451	527	548	653
Thailand	EREA	294	412	447	586	597	739	874	983
Poland	ERED	300	311	329	290	331	432	522	603
Mexico	EPJY	141	154	169	142	146	160	231	287
Conomic zones									
Organization for Economic Cooperation	2000	07.704	100.000	100 101	00.000	101 570	444 400	400 700	400.000
and Development (OECD)	EOCA	87 724	100 323	103 424	96 360	101 570	111 122	120 709	136 269
North American Free Trade Association (NAFTA)	EPNF	12 633	14 942	16 314	15 213	15 060	17 743	19 059	22 091
Central and Eastern Europe	EPNG	899	969	894	809	904	1 321	1 831	2 179
Commonwealth of Independent States (CIS)	EPNH	662	778	848	830	624	859	875	1 008
African, Caribbean and Pacific countries (ACP)	EPNI	1 404	1 451	1 662	1 420	1 671	1 698	1 811	2 032
Organization of Petroleum Exporting Countries (OPEC)	EPNJ	1 476	1 647	2 216	2 268	2 560	3 104	2 508	2 645
Core Newly Industrializing Countries (NICs1) Association of South-East Asian Nations (ASEAN)	EPNK	4 252	5 094 2 353	4 772 2 611	5 047 3 072	5 497 3 449	7 008 4 568	7 331	8 531
Offshore Financial Centres	EPNL	1 722	3 194	3 250	3 474	3 822		4 826	5 657
Olishore Filiancial Collifes	EPON	2 622	3 194	3 230	34/4	3 022	4 968	5 263	6 030

For the purpose of this table European Institutions are included in Europe and are excluded from International Organizations.
 Liechtenstein had a customs union with Switzerland before 1995, therefore

² Liechtenstein had a customs union with Switzerland before 1995, therefore totals for Switzerland include Liechtenstein trade in goods for 1988 to 1994. As Russia did not exist as a separate country before 1993, trade in goods data for Russia for 1988 to 1992 are not individually identified.

G3A UK Balance of Payments - Trade in Services Balance Geographical Breakdown

Total European Free Trade Association EOFB 321 263 31 Other specified countries Turkey EOEW -61 -21 4 United States of America EOEY 103 69 8 Japan EOEZ 717 790 93 Australia EORZ 325 378 41 New Zealand EOSA 104 94 8 South Africa EOSB 259 266 28 Hong Kong EPVW 130 114 7 India EPVZ 72 46 7 South Korea EPWC 121 139 15 Taiwan EPWF 55 69 5 Singapore EPVX22 Malaysia EPWD 115 111 13	3 -2 136 -2 185 -1 791 -2 878 -3 668 686 755 786 3 1 584 2 325 2 491 2 596 3 2 760 3 659 3 849 3 808 3 6 408 475 519 536 7 169 142 113 107 7 111 -152 -420 -208 3 564 4 950 5 516 4 747 6 3 3 564 4 950 5 516 4 747 6 3 8 1 102 131 88 7 -786 -916 -832 -1 108 -324 61 545 462 3 -447 -512 -536 -683
Affrica	7 668 686 755 786 1 1584 2325 2491 2596 2 760 3659 3849 3808 6 408 475 519 536 7 169 142 113 107 7 111 -152 -420 -208 9 3 564 4 950 5 516 4 747 0 153 164 199 405 8 81 102 131 88 7 -786 -916 -832 -1 108 -1 9 -324 61 545 462 8 -447 -512 -536 -683
Arrica	7 668 686 755 786 1 1584 2325 2491 2596 2 760 3659 3849 3808 6 408 475 519 536 7 169 142 113 107 7 111 -152 -420 -208 9 3 564 4 950 5 516 4 747 0 153 164 199 405 8 81 102 131 88 7 -786 -916 -832 -1 108 -1 9 -324 61 545 462 8 -447 -512 -536 -683
America Asia	4 2 760 3 659 3 849 3 808 66 408 475 519 536 7 169 142 113 107 7 111 -152 -420 -208 9 3 564 4 950 5 516 4 747 6 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Australasia & Oceania DORR	6 408 475 519 536 7 169 142 113 107 7 111 -152 -420 -208 9 3 564 4 950 5 516 4 747 0 153 164 199 405 4 81 102 131 88 7 -786 -916 -832 -1108 -108 9 -324 61 545 462 8 -447 -512 -536 -683
International Organizations EORS 126 142 15	7 169 142 113 107 7 111 -152 -420 -208 9 3 564 4 950 5 516 4 747 (11) 10 153 164 199 405 11 102 131 88 12 17 -786 -916 -832 -1 108 -1 13 102 131 88 14 102 131 88 15 102 131 88 16 102 131 88 17 -786 -916 -832 -1 108 -1 18 102 131 88 19 -324 61 545 462 10 -324 61 545 462 10 -324 61 545 -683
Display	7 111 -152 -420 -208 9 3 564 4 950 5 516 4 747 6 0 153 164 199 405 1 81 102 131 88 1 -786 -916 -832 -1 108 -1 1 -324 61 545 462 3 -447 -512 -536 -683
Unallocated	3 564 4 950 5 516 4 747 (1) 3 164 199 405 4 81 102 131 88 7 -786 -916 -832 -1 108 -1 9 -324 61 545 462 3 -447 -512 -536 -683
Propess Prop	0 153 164 199 405 4 81 102 131 88 7 -786 -916 -832 -1 108 -1 9 -324 61 545 462 8 -447 -512 -536 -683
Beigium/Luxembourg	81 102 131 88 7 -786 -916 -832 -1108 - 9 -324 61 545 462 8 -447 -512 -536 -683
Beigium/Luxembourg	81 102 131 88 7 -786 -916 -832 -1108 - 9 -324 61 545 462 8 -447 -512 -536 -683
France Germany Germany Greece Germany EOEN Greece BOED	7 -786 -916 -832 -1108 - 9 -324 61 545 462 8 -447 -512 -536 -683
Sermany	9 -324 61 545 462 3 -447 -512 -536 -683
Sample Source S	3 -447 -512 -536 -683
reland	
Section Sect	286 311 321 365
Section Sect	
Portugal	
Description	l –13 4 75 –1
Second S	
Second S	7 –1 181 –1 373 –1 690 –2 175 –3
Einland	3 -126 -111 -124 -103
European Institutions EOEU 172 95 10	239 306 295 300
EU Unallocated EOQX) 65 75 71 63
Copy	5 111 87 88 86
Propean Free Trade Association (EFTA)	
Switzerland	2 -1 894 -1 692 -1 431 -2 381 -2
Colland	
Sorway	9 246 283 370 58
EPJL -	2 5 12 9 11
Section Sect	6 67 51 157 297
Turkey	1
Furkey Fu	317 346 537 367
Turkey	
United States of America EOEX 2 138 1 580 1 30 Canada EOEY 103 69 8 Japan EOEZ 717 790 93 Australia EORZ 325 378 41 New Zealand EOSA 104 94 8 South Africa EOSB 259 266 28 Hong Kong EPVW 130 114 7 India EPVZ 72 46 7 South Korea EPWC 121 139 15 Faiwan EPWF 55 69 5 Singapore EPWX — —22 Malaysia EPWD 115 111 13 Russia EPWD 15 111 13 13 13 13 13 14 14 14 14 14 14 14 14 14 14 15 11 11 13 15 14	66 -13 -151 -189
Bapan	1 259 1 928 2 001 2 188
apan EOEZ 717 790 93 sustralia EORZ 325 378 41 slew Zealand EOSA 104 94 8 south Africa EOSB 259 266 28 slong Kong EPVW 130 114 7 south Korea EPVZ 72 46 7 salwan EPWF 55 69 5 singapore EPVX - -22 falaysia EPWA 146 77 9 thina EPWB 15 111 13 Russia EPWG 1 -7 1 -7 saudi Arabia EPVY 628 508 65 srael EPWB 95 61 6 crael EPWB 95 61 6 crael EPWB 95 61 6 crael EPWB 95 61 6	
Second S	815 1 059 1 159 1 207
Bew Zealand	
Second Region Second Regio	
ong Kong EPVW 130 114 7 dia EPVZ 72 46 7 outh Korea EPWC 121 139 15 siwan EPWF 55 69 5 ingapore EPVX - -22 ialaysia EPWA 146 77 9 hina EPWD 115 111 13 ussia EPWG 1 -7 9 audi Arabia EPWY 628 508 65 trael EPWB 95 61 6 hailand EPWE 56 35 4 oland EPWH 20 15 1 lexico EPKF 61 46 6	283 297 369 443
Description	153 135 233 142
aiwan EPWF 55 69 5 ingapore EPVX - -22 lalaysia EPWA 146 77 9 hina EPWD 115 111 13 ussia EPWG 1 -7 audi Arabia EPVY 628 508 65 strael EPWB 95 61 6 hailand EEWE 56 35 4 oland EPWH 20 15 1 lexico EPKF 61 46 6	
Ingapore	5 119 144 155 197
Ingapore	62 54 108 85
Ialaysia EPWA 146 77 9 hina EPWD 115 111 13 ussia EPWG 1 -7 audi Arabia EPVY 628 508 65 strael EPWB 95 61 6 hailand EPWE 56 35 4 oland EPWH 20 15 1 lexico EPKF 61 46 6	
hina EPWD 115 111 13 ussia EPWG 1 -7 audi Arabia EPVY 628 508 65 grael EPWB 95 61 6 hinailand EPWE 56 35 4 oland EPWH 20 15 1 lexico EPKF 61 46 6	94 96 101 134
tussia EPWG 1 -7 audi Arabia EPVY 628 508 65 srael EPWB 95 61 6 hailand EPWE 56 35 4 oland EPWH 20 15 1 fexico EPKF 61 46 6	
audi Arabia EPVY 628 508 65 srael EPWB 95 61 6 hailand EPWE 56 35 4 oland EPWH 20 15 1 lexico EPKF 61 46 6	
Bracel EPWB 95 61 6 hailand EPWE 56 35 4 tofand EPWH 20 15 1 dexico EPKF 61 46 6	7 -53 -113 -130 -106
hailand EPWE 56 35 4 oland EPWH 20 15 1 lexico EPKF 61 46 6	
oland EPWH 20 15 1 dexico EPKF 61 46 6	3 707 1 019 931 1 120
fexico EPRF 61 46 6	3 707 1 019 931 1 120 73 53 80 121
nomic zones	3 707 1 019 931 1 120 9 73 53 80 121 7 89 70 72 100
	3 707 1 019 931 1 120 9 73 53 80 121 7 89 70 72 100 1 11 9 10 50
Organization for Economic Cooperation	3 707 1 019 931 1 120 9 73 53 80 121 7 89 70 72 100 1 11 9 10 50
and Development (OECD) EOFC 1 730 1 227 1 16	3 707 1019 931 1120 9 73 53 80 121 7 89 70 72 100 11 9 10 50 9 71 86 84 76
forth American Free Trade Association (NAFTA) EOSD 2 302 1 696 1 45	3 707 1019 931 1120 9 73 53 80 121 7 89 70 72 100 11 9 10 50 9 71 86 84 76
Central and Eastern Europe EOSE -203 -195 -17	3 707 1019 931 1120 9 73 53 80 121 7 89 70 72 100 1 11 9 10 50 9 71 86 84 76
Commonwealth of Independent States (CIS) EORA -101 -91 -8	3 707 1019 931 1120 9 73 53 80 121 7 89 70 72 100 4 11 9 10 50 9 71 86 84 76 1 951 2170 2799 1734 2 2 1397 2134 2294 2349
frican, Caribbean and Pacific countries (ACP) EOSF 363 416 35	3 707 1019 931 1120 9 73 53 80 121 7 89 70 72 100 1 11 9 10 50 9 71 86 84 76 1 951 2170 2799 1734 1 2 1397 2134 2294 2349 9 -57 -55 -58 19
Organization of Petroleum Exporting Countries (OPEC) EOSG 1 064 1 261 1 23	3 707 1019 931 1120 9 73 53 80 121 7 89 70 72 100 1 11 9 10 50 9 71 86 84 76 1 951 2170 2799 1734 1 2 1397 2134 2294 2349 1 9 -57 -55 -58 19 1 -87 -113 -86 -25
Core Newly Industrializing Countries (NICs1) EOSE 306 301 29	3 707 1019 931 1120 73 53 80 121 74 89 70 72 100 81 11 9 10 50 84 76 84 76 84 76 84 76 84 76 84 21397 2134 2294 2349 31 86 87 87 87 87 87 87 87 87 87 87 87 87 87
Association of South-East Asian Nations (ASEAN) Eosi 371 387 27	3 707 1019 931 1120 73 73 53 80 121 74 89 70 72 100 74 111 9 10 50 84 76 84 76 84 76 84 76 84 76 84 76 84 76 84 84 84 84 84 84 84 84 84 84 84 84 84
Offshore Financial Centres EoSJ 613 493 39	3 707 1019 931 1120 73 53 80 121 7 89 70 72 100 111 9 10 50 11 951 2170 2799 1734 12 1397 2134 2294 2349 13 -57 -55 -58 19 1 -87 -113 -86 -25 10 280 317 269 260 11 288 1643 1638 1781 13 311 335 514 474

¹ For the purpose of this table European Institutions are included in Europe and are excluded from International Organizations.

									£ mil
		1988	1989	1990	1991	1992	1993	1994	199
_		44.050	40.450	40.470	10.017	44.040	10.000	17 729	10.44
Europe	EOPK	11 358	12 456 1 493	13 172 1 564	13 317 1 506	14 646 1 653	16 229 1 811	1 923	19 410
Africa America	EOPL	1 286 7 68 3	7 945	8 408	8 331	9 683	10 834	11 595	12 19
Asia	EOPM EOPN	5 429	6 067	6 703	6 557	7 540	8 415	8 994	10 26
Australasia & Oceania	EOPO	988	1 098	1 194	1 101	1 183	1 312	1 431	1 58
International Organizations	EOPP	126	142	157	169	142	113	107	10
Unallocated	EOSS	57	131	249	-105	-76	-115	-380	-29
World Total	CGJZ	26 927	29 332	31 447	30 876	34 771	38 599	41 399	45 25
European Union (EU)		700	700	801	840	915	1 041	1 170	1 25
Belgium/Luxembourg Denmark	EOCX EOCX	728 271	789 288	311	309	358	404	428	43
France	EOCY	1 754	1 911	1 908	1 894	2 026	2 281	2 369	2 52
Germany	EOCZ	2 222	2 432	2 544	2 593	2 962	3 337	3 640	3 89
Greece	EODA	293	326	329	332	358	377	396	43
Ireland	EODB	720	789	853	852	981	1 065	1 234	1 48
Italy	EODC	922	1 018	1 096	1 133	1 310	1 250	1 340	1 48
Netherlands	EODD	955	1 042	1 067	1 064	1 179	1 324	1 482	1 59
Portugal	EODE	133	150	158	171	167	201	219	24
Spain	EODF	610	704	731	732	769	842	873	92
Austria	EOPJ	122	173	181	168	196	232	257	30
Sweden	EOPT	412	493	561	543	626	640	718	74
Finland	EOPU	139	183	186	174	184	197	208	24
European Institutions ¹	EODG	172	95	105	111	87	88	86	- 5
EU Unallocated	EOPY	-	-	-	_	-	-	-	
otal European Union	EODH	9 451	10 394	10 831	10 915	12 119	13 279	14 421	15 66
uropean Free Trade Association (EFTA)									
Switzerland	EOPQ	572	599	668	684	783	936	825	1 19
Iceland	EOPR	23	21	32	22	31	27	35	3
Norway	EOPS	468	513	560	614	589	733	871	81
Liechtenstein	EPJJ	-	-	-	-	-	-	1	
otal European Free Trade Association	EODN	1 063	1 133	1 260	1 320	1 403	1 697	1 732	2 04
Other specified countries									
Turkey	EODI	154	177	215	203	170	191	173	20
United States of America	EODJ	6 255	6 525	6 873	6 790	8 017	8 917	9 551	10 07
Canada	EODK	633	643	696	665	737	854	852	92
Japan	EODL	1 202	1 340	1 526	1 369	1 635	1 799	2 055	2 49
Australia	EOPV	762	868	961	872	957	1 059	1 154	1 27
New Zealand	EOPW	203	200	209	205	201	226	256	28
South Africa	EOPX	425	463	498	492	536	637	702	70
Hong Kong	EPUY	609	642	614	657	686	806	818	1 18
India	EPVB	250	282	296	258	275	315	363	4
South Korea	EPVE	167	204	219	190	209	233	276	2
Taiwan	EPVH	102	129	121	118	118	173	160	2
Singapore	EPUZ	297	314	349	331	367	412	496	52
Malaysia	EPVC	227	244	272	271	286	326	364	3
China	EPVF	163	183	197	187	197	207	237	24
Russia	EPVI	117	133	157	144	158	194	262	28
Saudi Arabia	EPVA	684	885	1 068	1 152	1 343	1 339	1 449	1 64
Israel	EPVD	174	178	191	176	178	227	293	33
Thailand	EPVG	171	196	225	230	241	278	310	3
Poland	EPVJ	62	71	81	90	96	107	143	10
Mexico	EPKD	89	86	102	102	112	120	125	1:
conomic zones Organization for Economic Cooperation									
and Development (OECD)	EODO	19 628	21 260	22 571	22 312	25 264	28 061	30 228	32 9
North American Free Trade Association (NAFTA)	EOPZ	6 976	7 255	7 671	7 557	8 867	9 891	10 528	11 13
HOURT AMERICAN FIEE HAVE ASSOCIATION (NAFTA)		207	236	303	305	337	389	528	5
	EOQA	116	132	157	145	168	217	293	3
Central and Eastern Europe	ECOP		102						
Central and Eastern Europe Commonwealth of Independent States (CIS)	EOOH		022	012	976	920	U/E	1.064	
Central and Eastern Europe Commonwealth of Independent States (CIS) African, Caribbean and Pacific countries (ACP)	EOQB	793	922	912	876 1 982	929 2 247	976 2 369	1 064 2 500	
Central and Eastern Europe Commonwealth of Independent States (CIS) African, Caribbean and Pacific countries (ACP) Organization of Petroleum Exporting Countries (OPEC)	EOQE	793 1 512	1 900	1 914	1 982	2 247	2 369	2 500	2 58
Central and Eastern Europe Commonwealth of Independent States (CIS) African, Caribbean and Pacific countries (ACP)	EOQB	793							97 2 58 2 19 1 30

¹ For the purpose of this table European Institutions are included in Europe and are excluded from International Organizations.

G3C UK Balance of Payments - Trade in Services Debits Geographical Breakdown

Core Newly Industrializing Countries (NICs1)

Offshore Financial Centres

Association of South-East Asian Nations (ASEAN)

EORE

EORF

EORH

869

579

1 012

610

703

599

680

984

525

664

1 045

557

695

1 110

682

772

1 275

901

1 258

1 083

841

¹ For the purpose of this table European Institutions are included in Europe and are excluded from International Organizations

G4A UK Balance of Payments - Investment Income Balance Geographical Breakdown

1988 1989 1990 1991 1992 1993 1994 1995 -7 434 -7 906 -10 401 791 -5.585 -7 758 -6.829 -7 283 Europe HEBA 296 Africa HEBB 1 086 1 242 330 317 812 -33-3 America 3 106 4 722 6 184 6 373 HEBC 113 -387 2 558 3 739 Asia HEBD 1 721 4 324 4 135 5 248 7 204 7 830 8 682 Australasia & Oceania HEBE 865 1 776 1 428 620 831 815 1 684 2 032 **International Organizations** HEBE -9 -85 -152 _8 **_60** -13 -130-186-17 41 Unallocated EGDE _9 -28 -15-43 **World Total** CGOA 4 566 3 502 1 269 150 3 124 2 197 8 691 9 572 European Union (EU) Belgium/Luxembourg 35 ~171 -758 -675 -574 -1459-1 726 -1 926 CFOX 179 200 229 132 231 -26 Denmark 8 CFOY 436 -1 033 -2 354 -1 572 France 372 842 -702 -1 295 CFQZ -1 491 -1 137 -947 46 293 Germany CFRA -543 -870 -2 112 19 -73 -25 -46 53 -205 -288 Greece CFRB 549 412 Ireland CFRC 15 -21 356 482 251 187 2 129 Italy CFRE 1 300 1 794 1 404 1 769 1.831 1 642 1 892 Netherlands -713 -2 976 -986 -1 274 -257-580 -1 303 -829CFRF Portugal CFRG 106 57 73 -29 -140 -145 53 Spain CFRH -142 -254 85 326 -445 -131 -344 Austria HEAT 33 26 -25 -25 51 -182-313 -371 Sweden HEAO 275 449 206 343 388 61 67 220 137 243 Finland HEAD 282 52 61 119 79 82 European Institutions¹ -125 -351 -458 -550 -559 -196-522 -507CFSW EU Unallocated -2 --6 EGDE **Total European Union** CFSX 1 511 1 485 -2 013 -1 551 -3 059 -4 493 -2 914 -3 598 **European Free Trade Association (EFTA)** -3 941 Switzerland HEAJ -5 772 -6 171 -6 422 -5 714 -5 786 -3 961 -3 335 48 50 43 43 34 23 HEAR 29 Norway HEAN 20 154 242 246 334 98 216 248 Liechtenstein EGDC -65 -65 -66 -55 -68 -82 -96-92 -3 938 -5 633 -5 952 -6 188 -5 413 -5 741 -3 825 -3 156 Total European Free Trade Association HEBG Other specified countries HEAV 218 9 16 -18 37 -134United States of America 1 713 472 HEAG -662 -2 001 1 522 324 2 630 3 892 3 780 593 865 438 320 691 Canada HEAU 571 403 4 346 5 572 4 954 4 895 4 379 4 636 4 644 4 753 Japan HEAX Australia HEAY 751 1 767 1 254 536 591 528 1 328 1 609 New Zealand 176 82 150 96 165 267 422 HEAZ 362 South Africa HEAR 381 395 600 624 507 672 477 595 Hong Kong HEKF 458 393 604 1 182 1 695 2 063 India HEKG 74 119 70 -6895 88 South Korea 302 551 720 708 393 775 HEKH Taiwan -618 -485 -271 -141 -10 HEKI -37Singapore HERK 1 518 1 537 1 177 1 252 1 084 1 353 Malaysia 213 256 387 480 285 327 China HEKN -54 -112 _30 82 86 20 Russia HEKO 8 186 506 -103-29 _9 Saudi Arabia -1 548 HEKP -1774-1307-1143-1 066 -1220Israel -156 -139 -94 -134 -102 HEKO -111 Thailand -13 -50 95 120 HEKR -14103 Poland 10 26 -19 -33 -76 Mexico HEKV 295 246 349 391 339 **Economic zones** Organization for Economic Cooperation and Development (OECD) HEBH 3 133 2 167 1 057 -791 786 -1 594 4 932 5 357 North American Free Trade Association (NAFTA) HEBI 2 255 890 3 550 2 576 4 694 4 810 Central and Eastern Europe -79 32 HEB.T -15149 133 47 -21 -250 Commonwealth of Independent States (CIS) -103HEBO -2 _41 -27African, Caribbean and Pacific countries (ACP) 924 413 757 741 212 28 145 1 029 HEBK Organization of Petroleum Exporting Countries (OPEC) -2 293 -2 349 -2 459 -1 601 -1 097 HEBL -1 483 -1 256 -1 358 Core Newly Industrializing Countries (NICs1) HERM 1 105 802 1 660 1 838 2 0 6 1 3 013 4 183 3 451 Association of South-East Asian Nations (ASEAN) HEBN -162092 1 603 1 722 1 472 1 861 1 599 1 938 Offshore Financial Centres HEBO 532 692 1 566 2 685 2 189 3 023 2 931 3 617

£ million

¹ For the purpose of this table European Institutions are included in Europe and are excluded from International Organizations.

G4B UK Balance of Payments - Investment Income Credits Geographical Breakdown

		1988	1989	1990	1991	1992	1993	1994	199
		00.004	00.000	00.000	00.000	00.540	00.070	01.005	40.4
Europe	CFQG	22 324 2 297	26 826 3 158	30 032 2 220	30 680 2 187	26 510 1 917	29 673 2 351	31 885	40 4
Africa	CFQH	14 795	19 036	22 757	20 274	19 025	20 303	1 387 22 211	1 5
America	CFQI	15 034	22 400	22 757	20 274	19 349	19 903	19 930	24 80
Asia Australasia & Oceania	CFQJ	1 821	2 208	1 470	1 147	1 479	1 689	2 389	28
nternational Organizations	CFQK	280	350	314	417	289	291	140	20
International Organizations	CFQL EGDK	200	330	-2	1	-18	-67	-23	اے :
manocated	EGDR								
rld Total	CGJS	56 550	73 978	79 106	76 967	68 551	74 143	77 919	93 13
ropean Union (EU)									
Belgium/Luxembourg	CFPM	2 622	3 245	3 103	3 247	2 977	2 832	2 9 1 6	3 6
Penmark	CFPO	501	718	825	789	664	678	449	5
rance	CFPK	2 731	4 158	4 972	4 838	3 736	3 838	4 699	6 1
Germany	CFPJ	2 304	3 087	4 316	4 909	4 620	6 180	7 119	9 9
Greece	CFPP	253	328	355	315	289	278	37	1
reland	CFPN	653	791	1 134	1 294	1 178	1 433	1 251	1 4
aly	CFRD	2 122	2 996	3 554	4 168	3 832	3 750	3 856	4 6
letherlands	CFPL	2 110	3 084	3 427	3 074	2 404	3 939	4 230	5 0
ortugal	CFPR	246	325	357	298	252	211	340	4
pain	CFPQ	663	772	879	969	645	785	1 009	1 3
ustria	CFPT	442	505	581	512	421	355	401	5
Sweden	CFPX	678	958	1 259	1 461	1 186	1 048	1 027	12
inland	CFPY	395	528	741	669	478	464	468	5
uropean Institutions U Unallocated	CFPS EGDJ	108	138	113 8	94 1	97 -	103 2	117 2	1
al European Union	CFQM	15 828	21 633	25 624	26 638	22 779	25 896	27 921	35 9
annes Fran Trade Approintion (FFFA)									
ropean Free Trade Association (EFTA) Switzerland	CFPU	1 120	1 617	2 045	2 041	1 954	2 317	2 491	3 0
celand	CFPV	55	65	53	53	46	45	32	
Vorway	CFPW	314	528	669	603	575	405	496	5
iechtenstein	EGDH	65	65	68	73	63	51	53	J
tal European Free Trade Association	CFQN	1 554	2 275	2 835	2 770	2 639	2 818	3 072	3 7
her specified countries									
Turkey	CFQC	263	176	188	196	191	232	207	1
Jnited States of America	CFQA	12 648	15 219	14 973	12 870	12 760	13 969	15 820	17 5
Canada	CFQB	1 304	1 610	1 412	1 316	1 133	1 188	1 324	18
apan	CFQD	8 757	12 491	12 994	12 612	9 550	9 269	9 075	10 4
ustralia	CFQE	1 537	1 970	1 406	1 013	1 197	1 347	2 004	23
lew Zealand	CFQF	284	212	18	121	186	309	378	4
outh Africa	CFPZ	598	840	802	796	671	815	611	7
long Kong	HEJB	**		2 637	2 781	2 953	3 131	3 504	4 1
ndia	HEJE			274	272	232	93	367	4
outh Korea	HEJF		**	447	533	663	881	821	9
aiwan	HEJG			71	95	109	132	184	2
ingapore	HEJI			2 797	2 908	2 500	2 737	2 557	3 1
lalaysia	HEJJ			392	430	542	628	569	5
China	HEJK			221	244	256	269	275	2
lussia	нејм			11	1	_	2	65	
audi Arabia	HEJN			100	87	89	94	128	1
srael	HEJO	**		46	34	36	41	25	_
hailand Poland	HEJP			80 126	59 109	96 79	163 67	192 57	2
lexico	HEJQ HEKT			126 582	639	656	692	563	5
nomic zones									
rganization for Economic Cooperation and Development (OECD)	CECC	42 051	55 385	59 843	58 007	50.030	55 564	60 192	72 7
	CFQO		55 385			50 930			
lorth American Free Trade Association (NAFTA)	CFQP			16 967	14 825	14 549	15 849	17 707	198
Central and Eastern Europe	CFQQ	_	41	546	415	313	242	199	2
	CFQV	_		1			8	72	
Commonwealth of Independent States (CIS)	CHOL	4 000							
Commonwealth of Independent States (CIS) African, Caribbean and Pacific countries (ACP)	CFQR	1 906	1 888	2 557	2 668	2 259	2 500	1 613	15
Commonwealth of Independent States (CIS) African, Caribbean and Pacific countries (ACP) Organization of Petroleum Exporting Countries (OPEC)	CFQS	1 175	1 323	1 730	1 725	1 560	1 637	1 047	12
Commonwealth of Independent States (CIS) African, Caribbean and Pacific countries (ACP) Organization of Petroleum Exporting Countries (OPEC) Core Newly Industrializing Countries (NICs1) Association of South-East Asian Nations (ASEAN)	_								

¹ For the purpose of this table European Institutions are included in Europe and are excluded from International Organizations.

G4C UK Balance of Payments - Investment Income Debits Geographical Breakdown

									£ millio
		1988	1989	1990	1991	1992	1993	1994	1995
Europe	CFSF	21 533	32 411	37 790	38 114	34 416	40 074	38 714	47 734
Africa	CFSG	1 211	1 916	1 890	1 891	1 600	1 539	1 420	1 540
America	CFSH	14 682	19 423	19 651	17 716	14 303	16 564	16 027	18 491
Asia	CFSI	13 313	15 859	17 991	18 126	14 101	12 699	12 100	14 533
Australasia & Oceania	CFSJ	956	432	42	527	648	874	705	801
International Organizations	CFSK	289	435	466	425	349	304	270	394
Unallocated	EGDO			7	18	10	-108	8	74
World Total	CGGK	51 984	70 476	77 837	76 817	65 427	71 946	69 228	83 567
European Union (EU)									
Belgium/Luxembourg	CFRL	2 587	3 416	3 861	3 922	3 551	4 291	4 642	5 618
Denmark	CFRN	322	518	596	657	433	704	470	550
France	CFRJ	2 359	3 3 1 6	5 408	5 540	4 769	6 192	5 994	7 722
Germany	CFRI	2 847	3 957	6 428	6 400	5 757	7 127	7 073	9 623
Greece	CFRO	234	401	380	361	288	225	242	444
Ireland	CFRM	638	812	778	745	766	951	1 000	1 303
Italy	CFTC	822	1 202	2 150	2 399	1 703	1 919	2 214	2 747
Netherlands	CFRK	2 367	3 664	4 140	4 377	5 380	4 925	5 059	6 308
Portugal	CFRQ	140	268	284	327	392	356	269	397
Spain	CFRP	805	1 026	794	643	652	1 230	1 140	1 710
Austria	CFRS	409	479	606	537	370	537	714	885
Sweden	CFRW	403	509	1 053	1 118	798	987	960	1 047
Finland	CFRX	152	246	689	608	359	327	389	469
European Institutions ¹ EU Unallocated	CFRR XBLK	233 -1	334	464 6	552 3	619 1	610 8	667 2	692
Total European Union	CFSL	14 317	20 148	27 637	28 189	25 838	30 389	30 835	39 514
Forman Form Toda Association (FFTA)									
European Free Trade Association (EFTA) Switzerland		E 004	7 200	0.046	0.400	7.000	0.402	0.450	6 207
Iceland	CFRT	5 061	7 389	8 216	8 463	7 668	8 103	6 452	6 397
	CFRU	7 294	15 374	10 42 7	10 357	12 241	16 307	16 280	6 296
Norway Liechtenstein	CFRV EGDM	130	130	134	128	131	133	149	161
Total European Free Trade Association	CFSM	5 492	7 908	8 787	8 958	8 052	8 559	6 897	6 860
Other specified countries									
Turkey	CFSB	45	167	194	180	209	195	210	315
United States of America	CFRZ	13 310	17 220	13 451	12 546	10 130	12 256	11 928	13 761
Canada	CFSA	711	745	974	996	562	716	921	1 111
Japan	CFSC	4 411	6 919	8 040	7 717	5 171	4 633	4 431	5 713
Australia	CFSD	786	203	152	477	606	819	676	780
New Zealand	CFSE	108	130	-132	25	21	42	16	18
South Africa	CFRY	217	445	202	172	164	143	134	144
Hong Kong	HEJR			2 179	2 388	2 349	1 949	1 809	2 075
India	HEJS			200	153	162	161	272	320
South Korea	HEJT			145	140	112	161	113	175
Taiwan	HEJU	••		689	580	380	273	221	216
Singapore	HEJW	**		1 279	1 371	1 323	1 485	1 473	1 846
Malaysia China	HEJY		**	179 275	174 356	155 286	148 187	242 189	275 210
Russia	HEJZ HEKA	••		3	-185	-506	105	94	91
Saudi Arabia	HEKB			1 648	1 861	1 396	1 237	1 194	1 385
Israel	HERC	**	**	202	173	138	135	136	170
Thailand	HERD	**	**	93	109	110	68	89	135
Poland	HEKE	**		116	83	65	86	90	138
Mexico	HERU			287	393	307	301	164	178
Economic zones									
Organization for Economic Cooperation									
and Development (OECD)	CFSN	38 918	53 218	58 786	58 798	50 144	57 158	55 260	67 397
North American Free Trade Association (NAFTA)	CFSO	50 510		14 712	13 935	10 999	13 273	13 013	15 050
Central and Eastern Europe	CFSP	15	9	397	282	266	263	278	485
Commonwealth of Independent States (CIS)	CFSU	-	_	3	_		111	113	110
African, Caribbean and Pacific countries (ACP)	CFSQ	982	2 301	2 412	1 911	1 518	1 471	1 401	1 492
Organization of Petroleum Exporting Countries (OPEC)	CFSR	2 658	3 616	4 079	4 184	3 161	2 734	2 303	2 567
Core Newly Industrializing Countries (NICs1)	CFSS	2 976	3 327	4 292	4 480	4 164	3 868	3 615	4 311
Association of South-East Asian Nations (ASEAN)	CFST	2 167	1 662	1 933	2 045	1 963	2 050	2 114	2 522
Offshore Financial Centres	CFSV	4 960	6 363	8 773	7 840	7 258	7 075	6 604	7 409

¹ For the purpose of this table European Institutions are included in Europe and are excluded from International Organizations.

£ million

									£ million
		1988	1989	1990	1991	1992	1993	1994	1995
Furence	EOVC	~1 844	-2 742	-2 942	-743	-2 468	-2 670	-2 674	-4 216
Europe Africa	EOVD	-342	-382	-391	-743 -488	-499	-344	-2 674 -64	-436
America	EOVE	-322	-352	-371	-412	-401	-412	-502	-397
Asia	EOVF	-313	-352	-323	1 369	-434	-300	-531	-327
Australasia & Oceania	EOVG	-401	-444	-478	-536	-506	-539	-549	-570
International Organisations	EOVH	-591	-603	-697	-891	-1 120	-1 084	-1 004	-1 396
Unallocated	EOTW	295	296	307	319	326	342	297	365
World Total	CGIO	-3 518	-4 578	-4 896	-1 383	-5 102	-5 007	-5 027	-6 978
European Union									
Belgium/Luxembourg	EOGS	-4	-5	-5	10	-4	-2	-1	-
Denmark	EOGT	-5	-5	-4	3	-5	-5	-4	-3
France	EOGU	-35	-37	-39	-40	-39	-30	-24	-21
Germany	EOGV	1 -1	–2 –1	-3 -2	271 -1	1 -1	18 3	28 4	35 5
Greece Ireland	EOGW EOGX	-215	-232	-246	-269	-259	–270	-273	–277
Italy	EOGY	-215 -25	-232 -27	-30	-20 9 -34	-239 -31	-33	-273 -33	-33
Netherlands	EOGZ	-14	-15	-15	-16	-15	-14	-11	-9
Portugal	EOHA	-10	-10	-11	-12	-12	-11	-11	-11
Spain	EOHB	-67	-72	-76	-82	-79	-81	-80	-81
Austria	EOVI	-13	-14	-14	-15	-15	-14	-14	-14
Sweden	EOVM	3	3	3	3	3	5	6	7
Finland	EOVN	1	2	2	2	2	3	3	3
European Institutions ¹	EOHC	-1 440	-2 300	-2 475	-529	-1 984	-2 120	-2 114	-3 817
EU Unallocated	EOSC								
Total European Union	EOHD	-1 824	-2 717	-2 916	-710	-2 438	-2 553	2 524	-4 216
European Free Trade Association (EFTA)									
Switzerland	EOVJ	-10	-11	-12	-13	-11	-10	-9	-8
Iceland	EOVK	-3	-3	-3	-3	-3	-3	-3	-3
Norway	EOVL	-1	-1	-1	-1	-1	1	2	3
Liechtenstein	EPJO								
Total European Free Trade Association	EOHJ	-14	-16	-16	-17	-15	-13	-10	-8
Other specified countries				_			40	40	
Turkey	EOHE	-3	-4	-5	-6 157	-6 150	-10 -141	-10	-1 -124
United States of America	EOHF	–135 –98	-143 -110	-149 -119	-157 -134	-152 -126	-141 -140	-129 -147	-124 -152
Canada Japan	EOHG EOHH	-98 -11	-110 -12	-119	170	-126 -2	-140 -7	-147 -3	-152 -1
Australia	EOVO	-272	-301	-324	-361	-341	-365	-374	-382
New Zealand	EOVP	-65	-77	-86	-102	-90	-103	-110	-114
South Africa	EOVQ	-11	-13	-14	-19	-16	-16	-18	-7
Hong Kong	EPXG	14	14	15	31	16	21	-69	25
India	EPXJ	17	17	18	19	20	25	-65	29
South Korea	EPXM	2	2	2	20	2	3	3	3
Taiwan	EPXP	3	3	3	4 -5	4	5 -2	5	5
Singapore	EPXH EPXK	-4 6	-4 6	4 6	-5 6	− 4 7	12	-1 -	16
Malaysia China	EPXN	1	2	1	1	1	3	-30	3
Russia	EPXQ		1	1	1	i	2	-29	2
Saudi Arabia	EPXI	-5	<u>-</u> 6	<u>-</u> 6	684	- 6	-4	-3	-2
Israel	EPXL	-6	-7	-7	-8	-7	-7	-6	-5
Thailand	EPXO	1	2	2	2	2	3	2	3
Poland	EPXR	-13	-13	-13	-14	-14	-13	-28	-13
Mexico	EPRC	-2	-4	-4	-4	-4	-4	-1	-3
Economic zones Organization for Economic Cooperation									
and Development (OECD)	EOHK	-986	-1 083	-1 154	-791	-1 191	-1 216	-1 194	-1 184
North American Free Trade Association (NAFTA)	EOVR	-236	-257	-271	-296	-283	-285	-277	-278
Central and Eastern Europe	EOVT	-21	-24	-26	-35	-34	-26	-28	-24
Ochilar and Lastern Lurope	EOSL	-18	-20	-21	-26	-26	-22	-49	-23
Commonwealth of Independent States (CIS)	EUSL		000	-987	-1 095	-1 197	-1 076	-1 108	-1 096
	EOVU	-911	-962						
Commonwealth of Independent States (CIS) African, Caribbean and Pacific countries (ACP) Organization of Petroleum Exporting Countries (OPEC)	EOVU	-120	-127	-92	1 486	-145	-150	-149	-143
Commonwealth of Independent States (CIS) African, Caribbean and Pacific countries (ACP) Organization of Petroleum Exporting Countries (OPEC) Core Newly Industrializing Countries (NICs1)	EOVU EOVW	−120 −15	−127 −16	-92 -17	1 486 17	-145 -16	-150 -9	−149 −4	-1
Commonwealth of Independent States (CIS) African, Caribbean and Pacific countries (ACP) Organization of Petroleum Exporting Countries (OPEC)	EOVU	-120	-127	-92	1 486	-145	-150	-149	

¹ For the purpose of this table European Institutions are included in Europe and are excluded from International Organizations.

G5B UK Balance of Payments - Transfers Credits Geographical Breakdown

									£ millio
		1988	1989	1990	1991	1992	1993	1994	1995
Europe	EOSV	2 719	2 759	2 828	3 756	3 568	4 104	4 174	4 556
Africa	EOSW	145	148	152	160	165	187	196	206
America	EOSX	221	225	232	245	252	285	299	314
Asia	EOSY	380	388	437	2 233	443	490	515	541
Australasia & Oceania	EOSZ	213	217	223	236	243	274	288	302
nternational Organizations	EOTA	-	455	-	100	174	100	146	216
Jnallocated	EOTK	152	155	160	169	174	196	146	216
World Total	HCBG	3 830	3 893	4 032	6 799	4 845	5 536	5 618	6 135
European Union (EU)									
Belgium/Luxembourg	EOFE	21	21	22	39	24	27	28	29
Denmark	EOFF	8	8	9	17	9	10 102	11 107	12 112
France	EOFG	79 148	81 151	83 155	88 438	90 169	190	200	210
Germany Greece	EOFI EOFI	22	23	23	25	25	29	30	3
Ireland	EOFJ	97	99	102	108	111	126	132	139
Italy	EOFK	25	26	26	28	29	32	34	36
Netherlands	EOFL	24	24	25	26	27	30	32	34
Portugal	EOFM	7	8	8	8	8	10	10	10
Spain	EOFN	36	37	38	40	41	47	49	5
Austria	EOTB	3	3	3	3	3	4	4	
Sweden	EOTF	13	13	13	14	14	16	17	1
Finland	EOTG	4	5	5	5	5	6	6	0.00
European Institutions ¹ EU Unallocated	EOFO EORJ	2 115 -	2 143	2 194	2 789 -	2 879 –	3 325	3 356 -	3 69
otal European Union	EOFP	2 602	2 640	2 706	3 627	3 435	3 953	4 016	4 390
european Free Trade Association (EFTA)									
Switzerland	EOTC	16	16	16	17	18	20	21	2
Iceland	EOTD	1	1	1	1	1	1	1	
Norway	EOTE	13	13	13	14	14	16	17	1
Liechtenstein	EPJM		_						
otal European Free Trade Association	EOFV	29	29	30	32	33	37	39	4
Other specified countries									
Turkey	EOFQ	12	12	12	13	13	15	16	- 1
United States of America	EOFR	151	155	159	168	173	195	205	21
Canada	EOFS	34	35	36	38	39	44	46	4
Japan	EOFT	39	40	41	226	54	50	53	5
Australia	EOTH	145	148	152 69	160	165	187 85	196 89	20
New Zealand	EOTI	66 49	67 50	51	73 54	75 56	63	66	6
South Africa Hong Kong	EOTJ EPWI	31	32	33	50	35	40	42	4
India	EPWL	34	35	36	38	39	44	46	4
South Korea	EPWO	4	4	4	22	4	5	5	
Taiwan	EPWR	5	5	5	6	6	7	7	
Singapore	EPWJ	15	15	16	16	17	19	20	2
Malaysia	EPWM	31	32	33	34	35	40	42	4
China	EPWP	7	8	8	8	8	10	10	1
Russia	EPWS	4	5	5	5	5	6	6	
Saudi Arabia	EPWK	13	13	13	704	14 10	16 11	17 12	1
Israel Thailand	EPWN	9	9 5	9 5	10 5	5	6	6	'
Poland	EPWQ EPWT	4	5	5	5	5	6	6	
Mexico	EPKA	3	3	3	3	3	4	4	
conomic zones									
Organization for Economic Cooperation		200		4.044	4.554	4 4 4 4	4.045	4 000	4.00
and Development (OECD)	EOFW	966	986	1 014	1 551	1 111	1 245	1 308	1 37
North American Free Trade Association (NAFTA)	EOTL	188 34	192 34	198 35	209 37	215 38	243 43	255 46	26
Central and Eastern Europe Commonwealth of Independent States (CIS)	EOTM EORK	7	7	7	7	8	43 9	46 9	
African, Caribbean and Pacific States (ACP)	EORK	_	_	_	_	-	-	-	
	EOTP	_	_	38	1 629	-	_	_	
Organization of Petroleum Exporting Countries (OPEC)									
Organization of Petroleum Exporting Countries (OPEC) Core Newly Industrializing Countries (NICs1)		55	56	57	95	62	70	74	7
Organization of Petroleum Exporting Countries (OPEC) Core Newly Industrializing Countries (NICs1) Association of South-East Asian Nations (ASEAN)	EOTQ EOTR		56 48			62 54	70 61	74 64	7

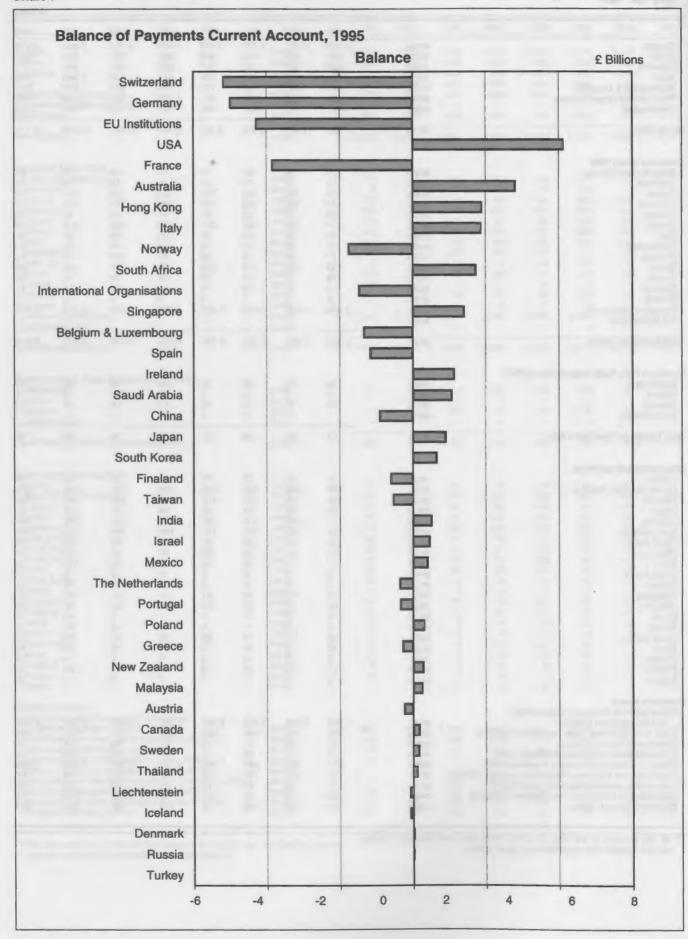
¹ For the purpose of this table European Institutions are included in Europe and are excluded from International Organizations.

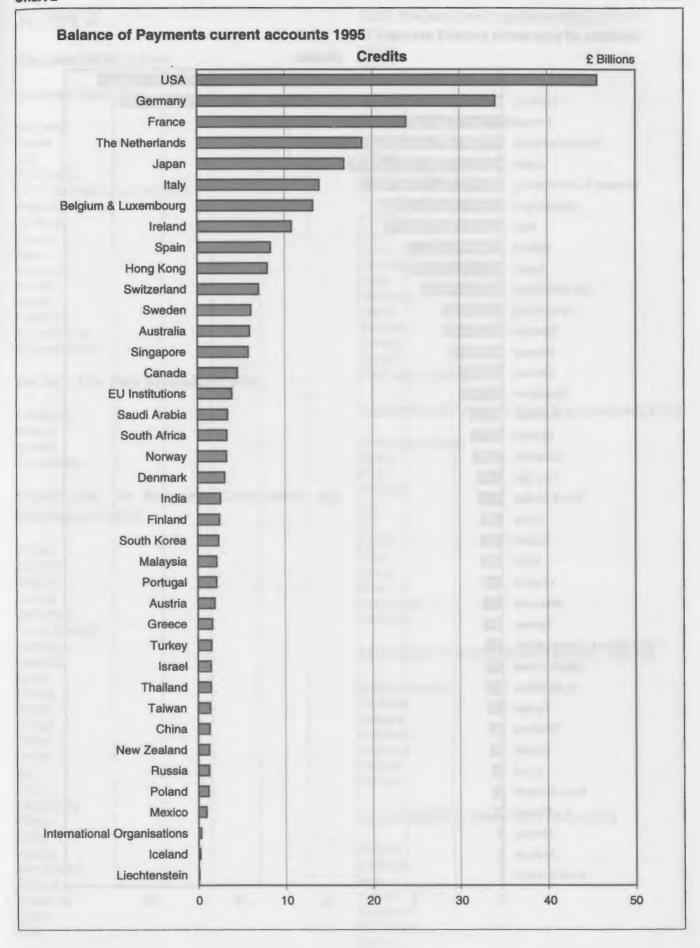
G5C UK Balance of Payments - Transfers Debits Geographical Breakdown

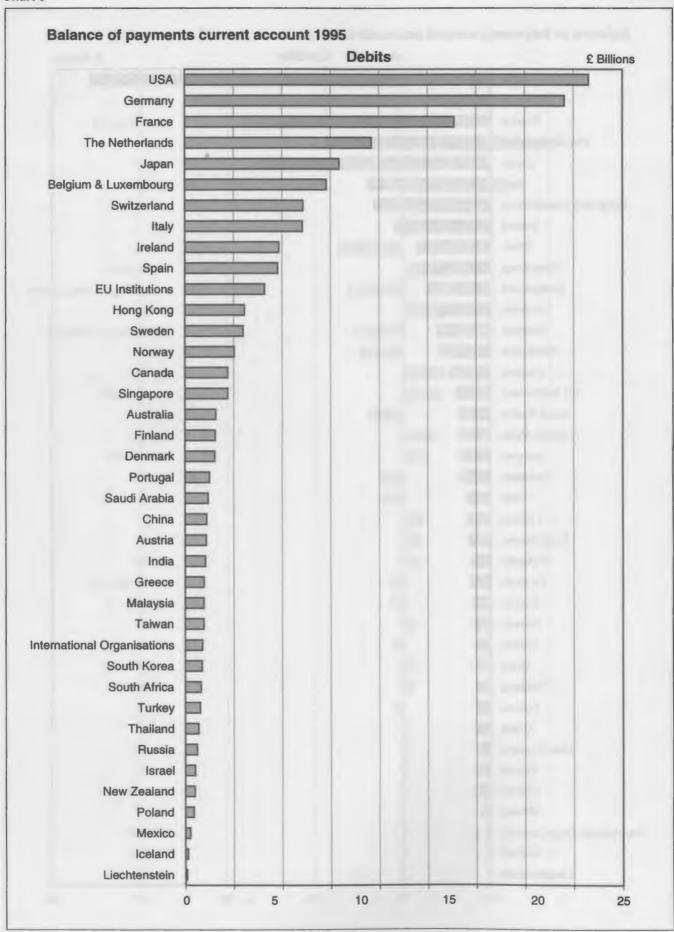
									£ million
	-	1988	1989	1990	1991	1992	1993	1994	1995
Europe	EOUA	4 563	5 501	5 770	4 499	6 036	6 774	6 848	8 772
Africa	EOUB	487	530	543	648	664	531	260	642
America	EOUC	543	577	603	657	653	697	801	711
Asia	EOUD	693	740	760	864	877	790	1 046	868
Australasia & Oceania	EOUE	614	661	701	772	749	813	837	872
International Organizations	EOUF	591	603	697	891	1 120	1 084	1 004	1 396
Unallocated	EOTN	-143	-141 	-147 	-150	-152 	-146 	-151	-149
World Total	нсвн	7 348	8 471	8 928	8 182	9 947	10 543	10 645	13 113
European Union (EU)									
Belgium/Luxembourg	EOFY	25	26	27	29	28	29	29	29
Denmark	EOFZ	13	13	13	14	14	15	15	15
France	EOGA	114	118	122	128	129	132	131	133
Germany	EOGB	147	153	158	167	168	172	172	175
Greece	EOGC	23	24	25	26	26	26	26	26
Ireland	EOGD	312	331	348	377	370	396	405	416
Italy	EOGE	50	53	56	62	60	65	67	69
Netherlands	EOGF	38 17	39 18	40 19	42 20	42 20	44 21	43 21	43 21
Portugal	EOGG EOGH	103	109	114	122	120	128	129	132
Spain Austria	EOUG	16	17	17	18	18	18	18	18
Sweden	EOUK	10	10	10	11	11	11	11	11
Finland	EOUL	3	3	3	3	3	3	3	3
European Institutions ¹	EOGI	3 555	4 443	4 669	3 318	4 863	5 445	5 470	7 514
EU Unallocated	EORL	-	_	-	-	-	_	-	-
Total European Union	EOGJ	4 426	5 357	5 622	4 337	5 873	6 506	6 540	8 606
European Free Trade Association (EFTA)									
Switzerland	EOUR	26	27	28	30	29	30	30	30
Iceland	EOUI	4	4	4	4	4	4	4	4
Norway	EOUJ	14	14	14	15	15	15	15	15
Liechtenstein	EPJN								
Total European Free Trade Area	EOGP	43	45	46	49	48	50	49	49
Other specified countries									
Turkey	EOGK	15	16	17	19	19	25	26	18
United States of America	EOGL	286	298	308	325	325	336	334	339
Canada	EOGM	132	145	155	172	165	184	193	200
Japan	EOGN	50 417	52 449	53 476	56 521	56 506	57 552	56 570	57 588
Australia New Zealand	EOUN EOUN	131	144	155	175	165	188	199	207
South Africa	EOUO	60	63	65	73	72	79	84	76
Hong Kong	EPWU	48	49	50	53	53	54	53	54
India	EPWX	17	18	18	19	19	19	111	19
South Korea	EPXA	2	2	2	2	2	2	2	2
Taiwan	EPXD	2	2	2	2	2	2	2	2
Singapore	EPWV	19	19	20	21	21	21	21	21
Malaysia	EPWY	25	26	27	28	28	28	42	28
China	EPXB	6 4	6 4	7 4	7 4	7 4	7 4	40	7 4
Russia Soudi Arabia	EPXE	18		19	20	20	20	35	20
Saudi Arabia Israel	EPWW	15	19 16	16	18	17	18	20 18	18
Thailand	EPWZ EPXC	3	3	3	3	3	3	4	3
Poland	EPXF	17	18	18	19	19	19	34	19
Mexico	EPKB	5	7	7	7	7	8	5	7
Economic zones									
Organization for Economic Cooperation									
and Development (OECD)	EOGQ	1 952	2 069	2 168	2 342	2 302	2 461	2 502	2 557
North American Free Trade Association (NAFTA)	EOUQ	424	449	469	505	498	528	532	546
Central and Eastern Europe	EOUR	55	58	61	72	72	69	74	72
Commonwealth of Independent States (CIS)	EORM	25	27	28	33	34	31	58	33
African, Caribbean and Pacific countries (ACP)	EOUS	911	962	987	1 095	1 197	1 076	1 108	1 096
Organization of Petroleum Exporting Countries (OPEC) Core Newly Industrializing Countries (NICs1)	EOUT	120	127 72	130 74	143 78	145 78	150 79	149 78	143 79
Association of South-East Asian Nations (ASEAN)	EOUV	70 89	97	74 99	113	115	132	108	114
	2000	03	31	33	110	110	102	100	
Offshore Financial Centres	EOUW	94	100	105	114	115	116	143	122

¹ For the purpose of this table European Institutions are included in Europe and are excluded from International Organizations.

£ million







Annex A

Geographical Breakdown

European Union (EU)

Germany France

Italy

Netherlands

BLEU (ie Belgium + Luxembourg)

Republic of Ireland

Denmark
Greece
Spain
Portugal
Austria
Sweden
Finland
EU Institutions
EU Unallocated

European Free Trade Association (EFTA)

Switzerland Iceland Norway Liechtenstein

Organization for Economic Cooperation and Development (OECD)

Austria
Australia
Belgium
Canada
Switzerland
Czech Republic
Germany
Denmark
Spain
Finland
France
Greece

Iceland
Italy
Japan
Luxembourg
Mexico
Netherlands
Norway
New Zealand
Portugal
Sweden
Turkey

USA

Ireland

North American Free Trade Association (NAFTA)

Canada Mexico USA

Central and Eastern Europe

Albania

Bosnia-Hercegovina

Bulgaria Czech Republic Estonia Croatia Hungary

Lithuania Latvia Macedonia Poland Romania Slovenia Slovakia

Serbia and Montenegro

Organization of Petroleum Exporting Countries (OPEC)

United Arab Emirates

Algeria Gabon Indonesia Iraq Iran Kuwait Libya Nigeria

Qatar Saudi Arabia Venezuela

Association of South-East Asian Nations (ASEAN)

Brunei Darussalam

Indonesia Malaysia Philippines Singapore Thailand Vietnam

Commonwealth of Independent States (CIS)

Armenia Azerbaijan Belarus Georgia Kyrgyzstan Kazakhstan Moldova Russia Tajikistan Turkmenistan Ukraine Uzbekistan

The Core Newly Industrializing Countries (NICs1)

Hong Kong South Korea Singapore Taiwan

Offshore Financial Centres

Netherlands Antilles

Barbados Bahrain Bermuda Bahamas Hong Kong Jamaica

St Kitts and Nevis Cayman Islands

Lebanon Liberia Montserrat Panama Philippines Singapore

British Virgin Islands

Vanuatu

African, Caribbean and Pacific Countries, signatories of the Lomé Convention (ACP)

Angola Burkina Faso Burundi Benin Botswana

Central African Republic

Congo
Côte d'Ivoire
Cameroon
Cape Verde
Djibouti
Eritrea
Ethiopia
Gabon
Ghana
Gambia
Guinea

Equatorial Guinea Guinea Bissau

Kenya Comoros Liberia Lesotho Madagascar Mali Mauritania Mauritius Malawi Mozambique Namibia Niger Nigeria

Nigeria Rwanda Seychelles Sudan Sierra Leone Senegal

Somalia

São Tome and Principe

Swaziland
Chad
Togo
Tanzania
Uganda
Zambia
Zaïre
Zimbabwe

Antigua and Barbuda

Barbados Bahamas Belize Dominica

Dominican Republic

Grenada Guyana Haïti Jamaica

St Kitts and Nevis

St Lucia Surinam

Trinidad and Tobago

St Vincent and the Grenadines

Fiji Kiribati Papua New Guinea Solomon Islands

Tonga Tuvalu Vanuatu

Western Samoa

Europe

SPECIFIED COUNTRIES

Austria
Belgium
Denmark
Finland
France
Germany
Greece
Iceland
Ireland
Italy
Liechtenstein

Liechtenstein Luxembourg Netherlands
Norway
Poland
Portugal
Russia
Spain
Sweden
Switzerland
Turkey

OTHER COUNTRIES

Albania Andorra Belarus

Bosnia-Hercegovina

Bulgaria Croatia Cyprus

Czech Republic

Estonia
Gibraltar
Hungary
Latvia
Lithuania
Macedonia
Malta
Moldova
Romania
Slovakia

Ukraine Vatican City State Yugoslavia

Africa

Slovenia

SPECIFIED COUNTRY

Republic of South Africa

OTHER COUNTRIES

Algeria Angola Benin Botswana

British Indian Ocean Territories

Burkina Faso Burundi Cameroon Cape Verde

Central African Republic

Chad Comoros Congo Côte d'Ivoire Djibouti Egypt

Equatorial Guinea

Eritrea Ethiopia Gabon Gambia Ghana Guinea Guinea Bissau

Guinea Bissa Kenya Lesotho Liberia Libya Madagascar Malawi Mali

Mauritania Mauritius Morocco Mozambique Namibia Niger Nigeria

São Tome & Principe

Senegal

Rwanda

Seychelles & Dependencies

Sierra Leone Somalia

St Helena & Dependencies

Sudan Swaziland Tanzania Togo Tunisia Uganda Zaïre Zambia Zimbabwe

America

SPECIFIED COUNTRIES

USA Canada Mexico

OTHER COUNTRIES

Anguilla

Antigua & Barbuda

Argentina Aruba Bahamas Barbados Belize Bermuda Bolivia Brazil

British Virgin Islands Cayman Islands

Chile Columbia Costa Rica Cuba Dominica

Dominican Republic

Ecuador El Salvador

Falkland Islands

Grenada Guatemala Guyana Haïti

Honduras Jamaica Montserrat

Netherlands Antilles

Nicaragua Panama Paraguay Peru

St Kitts & Nevis

St Lucia St Vincent Surinam

Trinidad & Tobago Turks & Caicos Islands

Uruguay

US Virgin Islands

Venezuela

Asia

SPECIFIED COUNTRIES

China

Hong Kong India

Israel Japan

Malaysia Saudi Arabia Singapore

South Korea Taiwan

Thailand

OTHER COUNTRIES

Afghanistan Armenia Azerbaijan Bahrain

Bangladesh Bhutan

Brunei Darussalam

Cambodia Gaza & Jericho Georgia

Indonesia

Iran Iraq

Jordan

Kazakhstan

Kuwait

Kyrgyzstan

Laos

Lebanon

Macao

Maldives

Mongolia

Myanmar

Nepal

North Korea

Oman

Pakistan

Philippines

Qatar

Sri Lanka

Syria

Tajikistan

Turkmenistan

United Arab Emirates

Uzbekistan Vietnam

Yemen

Australasia & Oceania

SPECIFIED COUNTRIES

Australia

New Zealand

OTHER COUNTRIES

American Oceania

Australian Oceania

Fiji

Kiribati

Marshall Islands

Micronesia

Nauru

New Zealand Oceania

Northern Mariana Islands

Palau

Papua New Guinea

Pitcairn

Polar Regions

Solomon Islands

Tonga

Tuvalu

Vanuatu

Western Samoa

Annex B

BASIS OF THE ESTIMATES

In using the attached estimates, the following conceptual and practical qualifications to the figures need to be borne in mind.

Conceptual Limitations

Ideally, a geographical balance of payments account should allocate transactions in a way that reflects flows of economic resources between different economies. In practice, the source and destination of financial flows (on which balance of payments statements largely depend) will often not fully reflect the underlying economic relationships. This is particularly true for countries such as the United Kingdom which are centres for international financial services and settlements.

In order to reflect the flows of resources appropriately, a geographical balance of payments account should allocate transactions as follows:

Trade in goods to the country of residence of the new or former owner:

Trade in services to the country of the residents which rendered or received the service:

Investment income to the country from or by whose residents the income was earned.

In practice, determining residency is one of the most difficult issues to resolve. More details about the difficulties of defining residency for the purposes of balance of payments are available on request.

Examples of the difficulty of reflecting flows of economic resources include:

Where UK residents act as intermediaries for a whole range of financial and allied activities on behalf of nonresident principals, but where the payments may be made indirectly via UK intermediaries rather than directly between the principals. For example, a UK broker may earn commission on arranging the charter of a Norwegian ship for the carriage of goods between an American parent company and its French subsidiary. Payment for the charter plus the broker's commission may be made to the broker in London through a British subsidiary, with consequential settlements over intercompany accounts and between the broker and the shipping company. In such cases, the financial flows will bear a very imperfect relationship to the underlying services.

Where holding companies serve as conduits for channelling funds to or from more than one overseas economy, a classification based on the country in which holding companies are registered will not fully reflect the indirect economic relationship. For example, a subsidiary of a UK company in country A may earn part of its profits in countries B and C, but all profits will usually be attributed to country A in an analysis of direct investment earnings which enter into the overseas current account.

Practical Limitations

At present, the UK balance of payments accounts are prepared on the basic premise that the United Kingdom is a multilateral trading country and that the accurate recording of the total of economic transactions between UK residents and non-residents as a whole is paramount. Not all the sources of data used in preparing the accounts attempt to distinguish individual countries, although many do and steps are being taken to expand the range of geographical data used.

Where country detail is not reported, estimates are made by using any related data. Some data sources report details for broad geographical areas only (eg. film and TV) and these have been sub-divided by country using country details for a related category for which such details exist. In other cases, eg. investment income, geographical data on income is not reported, but the assets or liabilities from which such income arises are available in geographical detail and proxy income estimates can be imputed.

In addition to the need to 'fill out' the geographical details for some categories where the data are incomplete, there remains a margin of uncertainty about the accuracy of reported data by country. The finer the level of geographical detail sought, the greater the likelihood of misallocation. Enterprises reporting data are encouraged to make their best estimates, but as country attribution may not be a crucial aspect of management information from which details are extracted, a significant degree of approximation is likely to occur, especially for overseas countries with less significant volumes of earnings from trade in services and investment income.

RELIABILITY AND INTERPRETATION OF THE ESTIMATES

Given the conceptual and practical limitations described above, these estimates should be seen as a very broad indication of the economic relationships between the UK and overseas economies.

- They will be more reliable and more meaningful in terms of main geographical areas and major partner countries than for smaller partner countries.
- They are more meaningful for goods and services than for investment income, the latter being particularly affected by flows through financial intermediaries.

Country attribution of overseas transactions

The following notes summarise the basis of country attribution adopted for the various categories of transactions. More details about the methodologies used are available on request from Balance of Payments and Financial Sector Division.

Trade in Goods

In general, imports of goods are allocated according to the country of consignment and exports of goods are allocated to the country of last known destination.

Trade in Services and Transfers

General government services and transfers

For the major components, detailed geographical information on the location of those receiving or making payments is available from returns provided by Government Departments.

Sea transport

The estimates relating to ships owned by or on charter to UK operators are taken from the UK Chamber of Shipping's quadrennial census. Freight services on exports and cross trades are allocated using the ports of discharge of the goods.

For freight services on UK imports, flag data are used to allocate payments. The resulting proportions are used to calculate the shares of overseas operators' disbursements in the United Kingdom.

Passenger revenue credit and debit estimates are made partly from the International Passenger Survey, which gives the required country analysis of fares paid. Other parts of the estimates rely on assumptions about the market for cruises.

Civil aviation

Passenger revenue credit and debit estimates are made from the International Passenger Survey. Other transactions with overseas airlines are allocated by nationality of airline. Freight services on UK imports earned by overseas airlines are allocated to the countries of consignment of the imports.

Travel

The allocation of expenditure of overseas visitors to the UK is by country of residence. UK residents' expenditures abroad are allocated to the country in which most time was spent, or, if this cannot be determined, the furthest country visited. As a result, expenditure in countries with appreciable numbers of transit tourists may be understated and expenditure in other, particularly long haul destinations overstated

Financial and other services

Regular information on geographical breakdowns is obtained for consultants, advertising, royalties, other business services, banks, and telecommunications and postal services.

Data from Lloyd's of London are used as a proxy for all insurance related services. For most of the remaining categories, partial information has been supplemented with estimates based on expert knowledge and proxies.

Investment income

Overseas investment income flows are in general attributed to the country of the immediate counterparty. This will not always correspond to the underlying economic reality, eg direct investment earnings may be allocated to an overseas affiliated holding company in one country (say, the Netherlands), although that holding company may have affiliates in other countries which contribute to the earnings of the holding company. In this situation, the figures for individual countries may be less meaningful than those for regional groups, eg the European Union. This point is particularly valid for offshore centres.

Imperfections in measurement as well as limitations in country attribution of investment flows emphasise the need to view these data as broad indications which are more reliable and meaningful at summary regional levels.

As far as the methodologies used for deriving the investment income data are concerned:

- For some categories, income is directly reported at country level, although still subject to the general limitations described above, eg direct investment earnings.
- For other categories, income is directly reported only in global terms but can be allocated to countries by precise and detailed data on assets and liabilities underlying the income, eg UK banks' borrowing and lending.
- For some categories, the data on assets and liabilities may be less precise and/or less detailed and global income figures are allocated by a combination of specific assets and liabilities for broad areas and more detailed country data for analogous assets and liabilities. For example, for non-bank financial institutions, income from overseas securities is allocated to broad areas by some reported asset data, but then subdivided to country level by data reported by UK banks.
- For a minority of categories, no geographical data are available and allocation is according to an analogous category, eg income on UK company bonds is allocated on the assumption that the geographical distribution of overseas holdings is similar to that for overseas foreign currency deposits in UK banks. Even though such assumptions are clearly hazardous, they are unlikely to be seriously misleading if the financial assets may be viewed as substitutes by overseas residents.

Annex C

References to other publications and data

ONS Pink Book -United Kingdom Balance of Payments 1996, ISBN 0 11 620776 0

Eurostat: Geographical breakdown of the current account, ISBN 92-826-8690-6

Publications which give geographical data on services:-

ONS First Release on Overseas Travel and Tourism, monthly.

ONS First Release on Overseas Earnings from Royalties and Services, annual.

ONS News Release on Overseas Transactions of the Film and TV industry, annual.

ONS New Release on Overseas Transactions of UK Consultancy firms, annual.

ONS Business Monitor MQ6 Overseas Travel and Tourism.

Publications which give geographical data on overseas direct investment:-

ONS First Release on Overseas Direct Investment, annual.

ONS Business Monitor MA4 Overseas Direct Investment .

Publications giving other geographical data:-

Bank of England press notice on International Banking Statistics (external business of banks in the United Kingdom), quarterly