



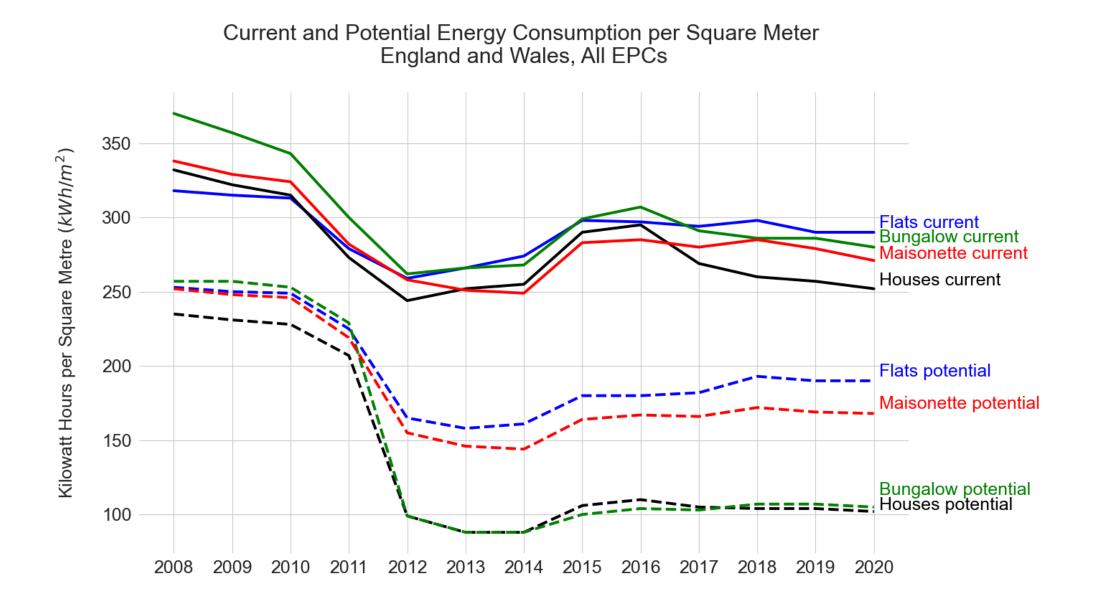
DO ENERGY IMPROVEMENTS PAY FOR THEMSELVES IN THE HOUSING MARKET? A MICRO-LEVEL HEDONIC COMPARISON ACROSS ENGLAND AND WALES.

ROBERT HILL, NORBERT PFEIFER, AND MIRIAM STEURER UNIVERSITY OF GRAZ, AUSTRIA



Introduction

- Since 2008, residential property transactions in the United Kingdom must be accompanied by an Energy Performance Certificate (EPC). Around 1.3 million EPCs are issued each year.
- EPCs also include specific recommendations for improving the energy efficiency of the property as well as their estimated cost and potential energy improvements.
- The UK government has set a target to reduce carbon emissions to zero by 2050. As part of this goal, the energy efficiency of all residential buildings should be raised to at least Level C by 2030.



Objectives

We analyze how housing markets value EPC investments.

- For which regions in UK do the energy improvements recommended in EPCs pay for themselves?
- For which regions in the UK do energy improvements up to level C pay for themselves?

Methodology

- 1. We estimate regional hedonic models to predict the impact of energy improvements on house prices.
- 2. Land area is missing for houses. We estimate land areas based on GIS distances between houses.
- 3. We show the percentage of properties in each ITL region for which the increase in property prices is greater than the cost of implementing EPC recommendations.
- 4. About six percent of properties do not reach Level C even after implementing all EPC recommendations. For those, we try to find additional improvements to reach Level C.
- 5. For all other properties below Level C, we estimate the cost of achieving Level C, but not higher.
- 6. We then show the percentage of properties in each ITL region for which the estimated increase in property prices exceeds the cost of reaching Level C.

Data

We combine 4 datasets:

- 1. House price transaction data from Land Registry, Price Paid Data (**PPD**)
- 2. Energy performance certificates (**EPC**)
- 3. Unique property reference number (**UPRN**)
- 4. Output area classification (OAC)

Hedonic Model

- 1. Measuring the private incentives to implement energy improvement recommendations in EPCs
 - A. For each region and property type (i.e., flat, detached house, or semi-terraced house), we estimate the following semi-log regression model:

$$\ln(p_n) = \sum_{c=1}^{C} \beta_c x_{c,n} + \sum_{l=1}^{L} \delta_l d_{l,n} + \theta e_n + u_n$$

B. Next, we predict a market price for the current and the potential energy efficiency

$$\hat{p}_n = exp\left(\sum_{c=1}^C \hat{\beta}_c x_{c,n} + \sum_{l=1}^L \hat{\delta}_l d_{l,n} + \hat{\theta} e_n\right)$$

$$\hat{p_n^*} = exp\left(\sum_{c=1}^C \hat{\beta_c} x_{c,n} + \sum_{l=1}^L \hat{\delta_l} d_{l,n} + \hat{\theta} e_n^*\right)$$

C. To estimate the private incentive (PI_n) of undertaking the refurbishment for property n, we deduct the cost (k_n) stated in the EPC from the estimated price change of the energy improvement.

$$PI_n = \left(\hat{p_n^*} - \hat{p_n}\right) - k_n$$

- 2. Measuring private incentives to increase energy efficiency to Level C
 - A. In addition to the hedonic price model, what is needed is a second hedonic model estimating the energy improvement of each recommendation. This can be used to determine which recommendations are most cost effective for increasing energy efficiency to level C.

$$\Delta e_n = a \ e_n + \sum_{j=1}^{36} \gamma_j \ f_{n,j} + \sum_{k=1}^{9} \delta_k \ d_{n,k} + \epsilon_n, \quad \text{for } n = 1, \dots N,$$

B. Again, we then compare the predicted price change $(\hat{p}_n^* - \hat{p}_n)$ with the predicted cost \hat{k}_n .

Results

Region	Flats	Current Energy Efficiency Class
North East	41.2 %	A
orth West	45.1 %	В
orkshire and The Humber	28.4 %	С
st Midlands	45.4 %	D
est Midlands	23.8 %	Е
st	36.3 %	F
ondon	47.6 %	G
outh East	38.6 %	
South West	33.3 %	Percentage of EPC recommended in

10.8 %

Wales

Percentage of EPC recommended improvements that are cost-effective per ITL region (left) per current energy efficiency rating (right), for Flats, Year 2020